

## Daily Iron Ore Index Report

November 13, 2018

### IRON ORE PORT STOCK INDEX (IOPI)

November 13 2018		FOT Qingdao (inc. 16% VAT), RMB/wet tonne							CFR Qingdao Equivalent (exc. 16% VAT), USD/dry tonne <sup>1</sup>						
Index	Fe Content	Price	Change	Change %	MTD	YTD <sup>2</sup>	Low <sup>2</sup>	High <sup>2</sup>	Price	Change	Change %	MTD	YTD <sup>2</sup>	Low <sup>2</sup>	High <sup>2</sup>
IOPI62	62% Fe Fines	581	-10	-1.7%	592	500	443	603	74.42	-1.51	-2.0%	76.24	66.76	75.83	77.89
IOPI58	58% Fe Fines	410	0	0.0%	413	354	304	419	51.41	-0.11	-0.2%	52.01	45.97	40.67	52.59
IOPI65	65% Fe Fines	727	-9	-1.2%	751	651	541	784	94.07	-1.42	-1.5%	97.74	87.99	96.35	101.71

### IRON ORE SEABORNE INDEX (IOSI)

November 13 2018		CFR Qingdao, USD/dry tonne							MARKET COMMENTARY						
Index	Fe Content	Price	Change	Change %	MTD	YTD <sup>3</sup>	Low <sup>3</sup>	High <sup>3</sup>	According to SMM's calculation, the average rebar profit margin narrowed to around 800 yuan/mt and that for HRC dropped below 300 yuan/mt. Steel mills have stepped away from buying iron ore at port whilst the newly implemented production cuts in the Beijing-Tianjin-Hebei region and the Fen-wei plains, have both contrived to lower the number of concluded port stock deals. Despite this, most traders are still bullish on price at port.						
IOSI62	62% Fe Fines	77.05	0.00	0.0%	75.85	68.58	63.25	86.20							
IOSI65	65% Fe Fines	98.75	0.00	0.0%	98.03	94.43	86.20	101.50							

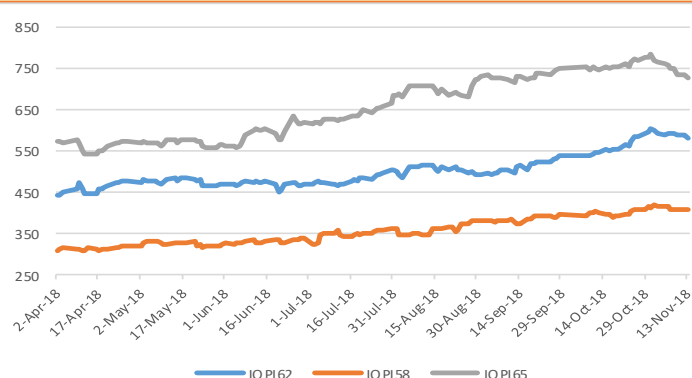
### IRON ORE PORT LUMP INDEX (IOPLI)

Week Ending 9 November		FOT Qingdao (inc. 16% VAT), RMB/wet tonne							CFR Qingdao Equivalent (exc. 16% VAT), USD/dry tonne <sup>1</sup>						
Index	Fe Content	Price	W-o-W	Change %	MTD	YTD <sup>3</sup>	Low <sup>3</sup>	High <sup>3</sup>	Price	W-o-W	Change %	MTD	YTD <sup>3</sup>	Low <sup>3</sup>	High <sup>3</sup>
IOPLI62	62.5% Fe Lump	781	45	6.1%	759	633	565	781	97.53	5.88	6.4%	94.59	81.82	76.63	97.53

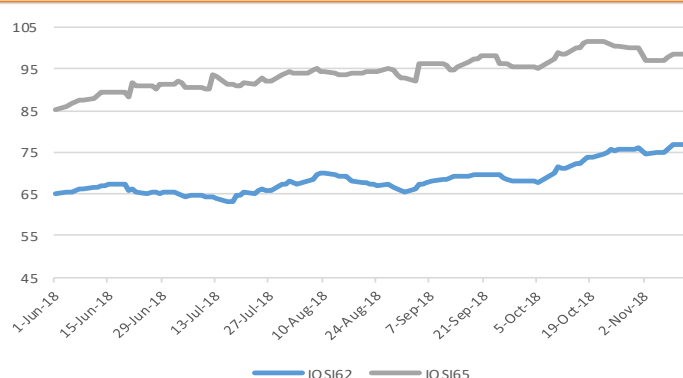
### IRON ORE DOMESTIC CONCENTRATE SPOT PRICE ASSESSMENTS AND COMPOSITE INDEX

Week Ending November 9, 2018				RMB/tonne (excluding tax) <sup>4</sup>				USD/tonne (excluding tax) <sup>4</sup>			
Province	Region	Product	Basis	This week	Change %	Low <sup>2</sup>	High <sup>2</sup>	This week	Change %	Low <sup>2</sup>	High <sup>2</sup>
Hebei	Hanxing	66% Fe Concentrate	Dry	715	-0.4%	579	718	103.44	0.3%	83.76	103.87
Hebei	Qian'an	65% Fe Concentrate	Dry	805	0.6%	630	805	116.46	1.3%	91.14	116.46
Liaoning	Anshan	65% Fe Concentrate	Wet	555	0.0%	445	555	80.29	0.7%	64.38	80.29
Shandong	Zibo	65% Fe Concentrate	Dry	815	2.5%	620	815	117.91	3.2%	89.70	117.91
Week Ending November 9, 2018				This week	Change %	Low <sup>5</sup>	High <sup>5</sup>	<sup>1</sup> Exchange rate applied: RMB/USD = 6.9629 <sup>2</sup> Since March 1 <sup>3</sup> Since June 1 <sup>4</sup> Weekly exchange rate applied: RMB/USD 6.9208 <sup>5</sup> Last 12 months			
China Mines Concentrate Composite Index RMB/WT				670.77	0.6%	534.50	670.77				

### IRON ORE PORT INDEX, FOT QINGDAO (RMB/WT)



### IRON ORE SEABORNE INDEX, CFR QINGDAO (USD/DMT)



### IRON ORE PORT STOCK INDEX MONTHLY, QUARTERLY AND YEAR-TO-DATE AVERAGES

November 13 2018		FOT Qingdao (inc. 16% VAT), RMB/wet tonne							CFR Qingdao Equivalent (exc. 16% VAT), USD/dry tonne <sup>1</sup>						
Index	Fe Content	July	August	September	October	MTD	QTD	YTD <sup>2</sup>	July	August	September	October	MTD	QTD	YTD <sup>2</sup>
IOPI62	62% Fe Fines	482	505	513	564	592	573	500	64.29	63.41	65.25	72.55	76.24	73.78	66.76
IOPI58	58% Fe Fines	349	363	385	401	413	405	354	44.14	44.86	45.84	50.47	52.01	50.99	45.97
IOPI65	65% Fe Fines	638	701	732	760	751	757	651	82.19	85.29	92.13	99.05	97.74	98.61	87.99

### IRON ORE SEABORNE INDEX MONTHLY, QUARTERLY AND YEAR-TO-DATE AVERAGES

November 13 2018		CFR Qingdao, USD/dry tonne							FREIGHT RATES						
Index	Fe Content	July	August	September	October	MTD	QTD	YTD <sup>3</sup>	FREIGHT RATES - DRY BULK US\$/wet tonne						
IOSI62	62% Fe Fines	65.09	67.89	68.79	72.31	75.85	73.22	68.58	Route	Designation	Change	Change %	Low <sup>5</sup>	High <sup>5</sup>	
IOSI65	65% Fe Fines	91.90	94.04	96.48	98.97	98.03	98.73	94.43	W. Australia - Qingdao	C5	8.72	1.93	28.43%	5.109	10.002
									Tubarao - Qingdao	C3	15.75	-0.16	-0.97%	12.705	24.76

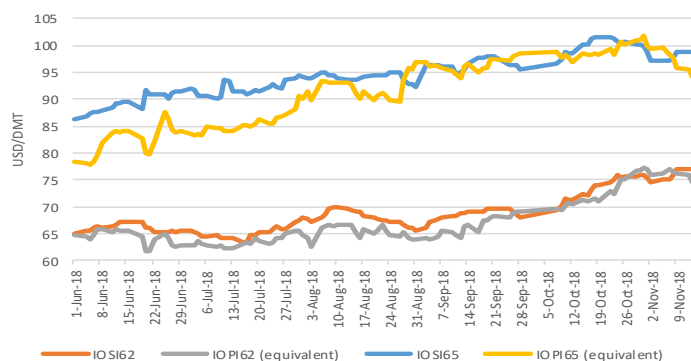
### IRON ORE PORT LUMP INDEX MONTHLY, QUARTERLY AND YEAR-TO-DATE AVERAGES

Week Ending 9 November		FOT Qingdao (inc. 16% VAT), RMB/wet tonne							CFR Qingdao Equivalent (exc. 16% VAT), USD/dry tonne <sup>1</sup>						
Index	Fe Content	July	August	September	October	MTD	QTD	YTD <sup>3</sup>	July	August	September	October	MTD	QTD	YTD <sup>2</sup>
IOPLI62	62.5% Fe Lump	613	652	695	720	759	736	633	78.18	81.74	87.49	89.65	94.59	91.62	81.82

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### IRON ORE INDEX COMPARISONS



### CHINA DOMESTIC COMPOSITE MINES INDEX (RMB/Wet Tonne, including VAT)



### IRON ORE BRAND SPOT PRICE ASSESSMENTS

November 13 2018	PORT STOCK INDEX (RMB/WT)			November 13 2018	SEABORNE INDEX (USD/DMT)		
	Price	Change	Diff to IOPI62		Price	Change	Diff to IOSI62
Roy Hill	556	-9	-25	Roy Hill	70.85	0.00	-6.20
SIMEC Fines	498	-4	-83	SIMEC Fines	64.55	0.00	-12.50
PB Fines	563	-10	-18	PB Fines	75.90	0.00	-1.15
Newman Fines	580	-9	-1	Newman Fines	78.56	0.00	1.51
MAC Fines	548	-8	-33	MAC Fines	71.05	0.00	-6.00
Jimblebar Blended Fines	512	-9	-69	Jimblebar Blended Fines	63.42	0.00	-13.63
Carajas Fines	717	-10	136	Carajas Fines	97.29	0.00	20.24
Brazilian SSF	568	-3	-13	Brazilian SSF	81.11	0.00	4.06
Brazilian Blend Fines	590	-8	9	Brazilian Blend Fines	82.36	0.00	5.31
RTX Fines	491	-11	-90	RTX Fines	67.75	0.00	-9.30
November 13 2018	PORT STOCK INDEX (RMB/WT)						
	Price	Change	Diff to IOPI58				
SSF	350	6	-60				
FMG Blended Fines	407	1	-3				
Robe River	438	18	28				
Western Fines	374	1	-36				
Atlas Fines	351	1	-59				
Yandi	453	3	43				

### IRON ORE INDEX NORMALISATION DIFFERENTIALS

Port Stock Index Product Differentials (RMB/wet tonne)				Seaborne Index Product Differentials (USD/dry tonne)			
	Applicable range	Value	Change		Applicable range	Value	Change
1% Fe	High Grade Fe 60 - 63%	12.00	0.00	1% Fe	High Grade Fe 60 - 63%	2.50	0.00
	High Grade Fe 63 - 64%	48.00	0.00		High Grade Fe 63 - 64%	2.50	0.00
	High Grade Fe 64 - 65%	48.00	0.00		High Grade Fe 64 - 65%	2.50	0.00
	High Grade Fe 65 - 65.5%	48.00	0.00		High Grade Fe 65 - 65.5%	2.50	0.00
	Low Grade Fe	18.00	-3.00				
1% Alumina	High Fe Grade Al <2.25%	38.00	0.00	1% Alumina	High Fe Grade Al <2.25%	9.75	0.00
	High Fe Grade Al 2.25-4%	53.00	3.00		High Fe Grade Al 2.25-4%	0.50	0.00
	Low Fe Grade Al <2.25%	85.00	3.00				
	Low Fe Grade Al 2.25-4%	20.00	-5.00				
1% Silica	High Fe Grade Si <4%	2.00	0.00	1% Silica	High Fe Grade Si <4%	2.25	0.00
	High Fe Grade Si 4-6.5%	29.00	-3.00		High Fe Grade Si 4 - 6.5%	3.25	0.00
	Low Fe Grade	18.00	3.00				
0.01% Phosphorus	High Fe Grade 0.09%<P<0.115%	3.00	0.00	0.01% Phosphorus	High Fe Grade 0.09%<P<0.115%	0.50	0.00
	High Fe Grade 0.115%<P<0.15%	7.00	0.00		High Fe Grade 0.115%<P<0.15%	1.75	0.00
	Low Fe Grade 0.09<P<0.1%	5.00	0.00				

### Port Stock Differentials to Qingdao Port (RMB/wet tonne)

Port	Value	Change	Port	Value	Change	Port	Value	Change	Port	Value	Change
Bayuquan	-25.00	0.00	Fangcheng	-5.00	0.00	Lanshan	0.00	0.00	Qingdao	0.00	0.00
Beilun	5.00	0.00	Jiangyin	-10.00	0.00	Lianyungang	0.00	0.00	Rizhao	0.00	0.00
Caofeidian	-5.00	0.00	Jingtang	-5.00	0.00	Majishan	0.00	0.00	Shekou	0.00	0.00
Dalian	-15.00	0.00	Lanqiao	0.00	0.00	Nantong	-10.00	0.00	Tianjin	-15.00	0.00

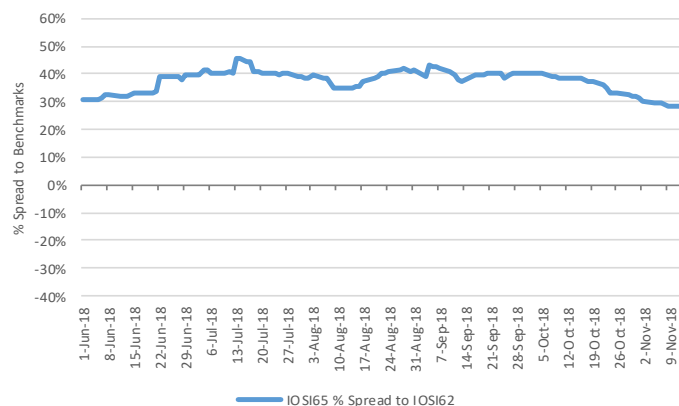
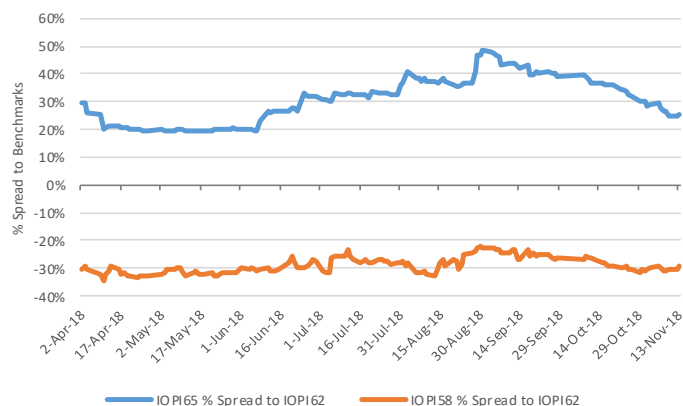
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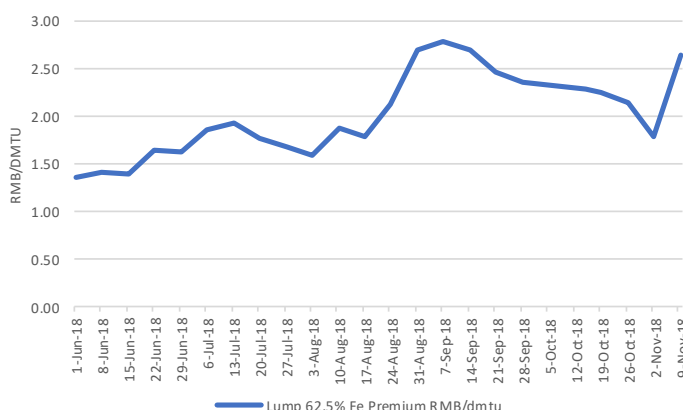
### IRON ORE INDEX PREMIUMS/DISCOUNTS

November 13 2018		
PORT STOCK INDEX (RMB/WT)		
Fe Content	Spread to IOPI62	% Spread to IOPI62
58% Fe Fines	-171	-29.43%
65% Fe Fines	146	25.13%

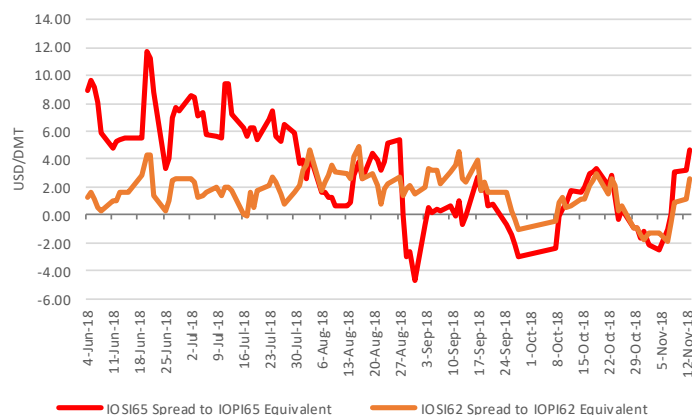
November 13 2018		
SEABORNE INDEX (USD/DMT)		
Fe Content	Spread to IOSI62	% Spread to IOSI62
65% Fe Fines	21.70	28.16%



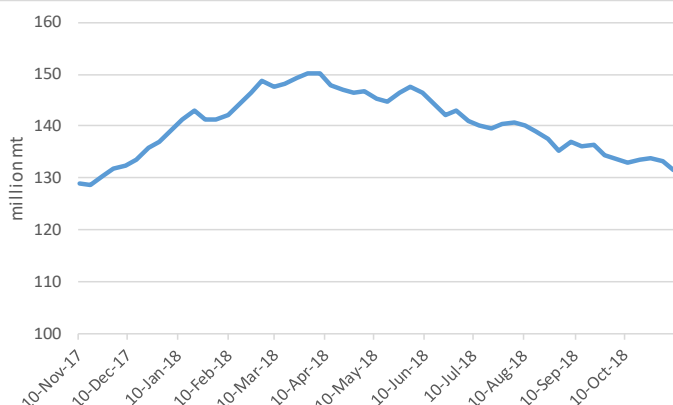
### WEEKLY IRON ORE PORT STOCK LUMP PREMIUM (62.5% FE LUMP—62% FE FINES)



### IRON ORE SEABORNE TO PORT STOCK SPREADS



### TOTAL IRON ORE INVENTORIES AT CHINA PORTS



### FUTURE TRADING—FRONT MONTH CLOSING PRICE



### IRON ORE PORT INVENTORIES

Week Ending November 09, 2018 (million tonnes)

Province	This week	Change %	Low <sup>4</sup>	High <sup>4</sup>
Jingtang	13.48	-9.53%	13.47	19.00
Qingdao	17.70	0.57%	15.60	19.97
Caofeidian	18.60	-1.06%	16.70	25.30
Tianjin	9.80	4.26%	8.50	11.00
Rizhao	15.50	-3.13%	13.49	19.00
Total (35 Ports)	131.62	-1.28%	128.70	150.04

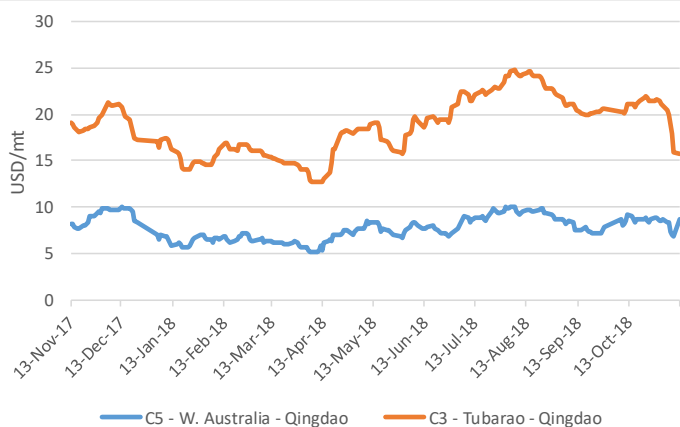
### IRON ORE FUTURES CONTRACTS

Closing Date	DCE			SGX		
	13 Nov 3pm close	Change	Change %	13 Nov 6 pm	Change	Change %
Contract	I1901			Dec'18		
Closing Price	511.0	-9.0	-1.73%	71.21	-1.03	-1.43%
Vol traded ('000 lots)	105.47	-19.7	-15.73%	13.36	-0.82	-5.76%
Open positions ('000 lots)	68.10	-2.6	-3.67%	132.59	1.24	0.94%
Day Low	509.0	-8.0	-1.55%	71.01	-1.04	-1.44%
Day High	522.0	0.5	0.10%	72.31	-0.62	-0.85%

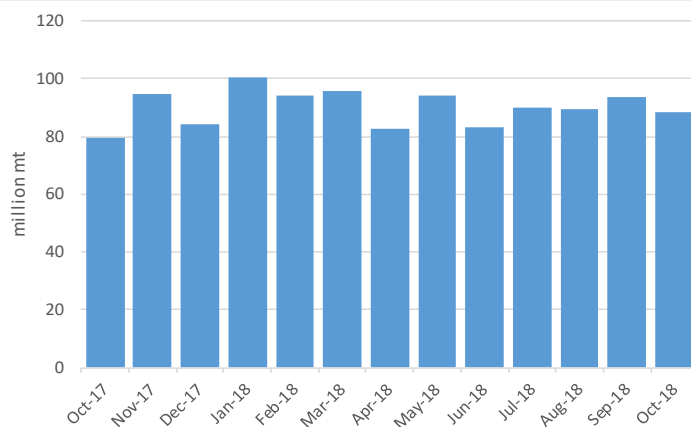
## Daily Iron Ore Index Report

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### DRY BULK FREIGHT RATES



### TOTAL CHINA IRON ORE IMPORT VOLUMES



### Steel Spot Market Prices - China

#### Steel Spot Market RMB/tonne

Product	9/11/2018	Change	Change %
ReBar HRB400 $\phi$ 18mm	4,602.0	-105	-2.23%
Wirerod Q300 $\phi$ 6.5mm	4,772.0	-133	-2.71%
HRC Q235/SS400 5.5mm*1500*C	3,954.0	-119	-2.92%
CRC SPCC/ST12 1.0mm*1250*2500	4,633.0	-103	-2.17%
Medium & Heavy Plate Q235B 20mm	4,260.0	-66	-1.53%
GI ST02Z 1.0mm*1000*C	4,980.0	-90	-1.78%
Billet Q235 150*150mm	3,800.0	-100	-2.56%

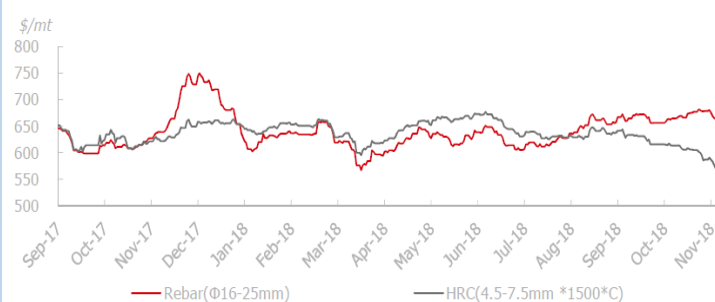
#### CHINESE STEEL EXPORT PRICES

##### China Export Prices USD/tonne

Product	Specification	Export tax (+)/Vate rebate (-)	Change
		9/11/2018	
Rebar	BS4449 460B 12-25mm, + chrome	-13%	550 -5
Wire Rod	SAE1008 6.5-10mm +chrome	-9%	575 -5
Hot-rolled coil	SS400/Q235 4.0-10mm	-9%	545 -5
Cold-rolled coil	SPCC 1.0mm	-13%	595 0
Medium & Heavy plate	A-level Ship plate 12-25mm	0%	580 0
Galvanised	ST02Z/SGCC 1.0mm	-13%	650 -5

Note: Calculation formula for converting export prices of rebar, cold-rolled steel and galvanizing into prices in China's spot market = FOB \* exchange rate \* 1.16 / (1.16 - 0.13); Calculation formula for converting export prices of wire rod and hot-rolled steel into prices in China's spot market = FOB \* exchange rate \* 1.16 / (1.16 - 0.09); Calculation formula for converting export prices of medium-thick plate into prices in China's spot market = FOB \* exchange rate

#### Rebar and HRC spot prices



Source: SMM

#### CHINESE STEEL INVENTORIES

##### Steel Inventories<sup>3</sup> (unit: 1000 tonnes)

Product	9/11/2018	2/11/2018	Change	Change %
Rebar	3,390	3,581	-191	-5.33%
Wirerod	1,028	1,096	-68	-6.20%
Hot-rolled Coil	2,309	2,439	-130	-5.33%
Medium & Thick Plate	1,124	1,130	-6	-0.53%
Cold-rolled Coil	1,168	1,206	-38	-3.15%
Total	9,018	9,452	-434	-4.59%

<sup>3</sup> SMM statistics cover inventories of major steel products in China's major markets: hot-rolled steel inventories in 33 major cities; rebar and wire inventories in 35 major cities; cold-rolled steel and medium-thick plate inventories in 31 major cities.

#### CHINESE STEEL MILL PROFITABILITY

##### SMM Tracking of Steel Mill P&L - Rebar and Hot-rolled Coil (RMB/tonne)

Category	Price	Change (WoW)	Note
MMI (Fe 62%), USD/mt excluding tax	76.19	-0.13	Mmi CFR Equivalent index for 12th October
Coke	2,610	100	2nd grade met coke, Tangshan, incl. tax
Steel Scrap	2,410	-70	steel scrap (6mm) in Zhangjiagang, excl. tax
Billet Cost	3,259	49	Q234, incl. tax
Rebar cost - Blast furnace	3,528	48	calculated based on theoretical weight, incl. tax
Rebar profit - Blast furnace	972	-88	based on Shanghai prices, incl. tax
Hot-rolled coil cost - Blast furnace	3,584	49	based on actual weight, incl. tax
Hot-rolled coil profit - Blast furnace	316	-189	based on Shanghai prices, incl. tax

Note: 1 Costs in the table are calculated based on today's market prices and factored our management, sales, financial and depreciations fees.

2. The cost refers to average cost in the industry based on SMM's survey of small, medium and large mills in China

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## IRON ORE INDEX SPECIFICATIONS, COMPILATION RATIONALE AND DATA EXCLUSIONS

Iron Ore Index Specifications (Port and Seaborne)					Iron Ore Index Compilation Rational and Data Exclusions			
	65% Fe Fines	62% Fe Fines	58% Fe Fines	62.5% Fe Lump	<p>MMi iron ore indices are compiled from data provided by companies that are part of the iron ore supply chain and involved in spot market transactions. The indices are calculated using detailed transaction-level data submitted to MMi by these companies. This data is normalised to the appropriate specifications and screened to remove outliers before volume-weighted average prices are calculated from the remaining core set of data.</p> <p>For more details on MMi's iron ore methodology please download the guide published on our website at: <a href="http://www.mmiprices.com">www.mmiprices.com</a></p>			
Fe %	65.00	62.00	58.00	62.50				
Alumina %	1.40	2.25	2.25	1.50				
Silica%	1.50	4.00	5.50	3.50				
Phosphorus %	0.06	0.09	0.05	0.08				
Sulphur %	0.01	0.02	0.02	0.02				
Moisture %	8.00	8.00	9.00	4.00				
Sizing	Granular size below 10mm for at least 90% of cargo; maximum of 40% below 150 micron			Size below 6.3mm max 15% Size above 31.15mm max 25%	Data Exclusions*			
						62%	58%	65%
					Port Index	0	0	0
Pricing Point	Qingdao Port (FOT and CFR respectively)			FOT Qingdao Port	Seaborne index	0		0
Timing (Seaborne)	Loading within 4 weeks, Delivery within 8 weeks			Delivery within 2 weeks	Lump Index 62.5	0		
Payment Terms	L/C at sight			L/C at sight or CAD	* Number of price submissions for iron ore indices that were excluded from index calculations today as they were anomalous and could not be verified			

## IRON ORE DOMESTIC CONCENTRATE INDEX CALCULATION METHODOLOGY

The compilation method for price index generally refers to the compilation method of CPI price index and other price indices, breakdown the price data and calculate the average value according to a certain method, taking the vertical axis as the regional composite index (average of different grade index) and the horizontal axis as the grade composite index (average of different regional index), a total composite index for domestic ore can be output ultimately. The process system is also adopted in the calculation i.e. each sub-index can be obtained as well.

## AVERAGE IRON ORE SPECIFICATIONS APPLIED FOR BRAND PRICE ASSESSMENTS

PORT STOCK BRANDS						SEABORNE BRANDS					
November 13 2018	SPECIFICATIONS APPLIED FOR 62% BRAND ASSESSMENTS						SPECIFICATIONS APPLIED FOR 62% BRAND ASSESSMENTS				
	Fe	Alumina	Silica	Phos	Moisture		Fe	Alumina	Silica	Phos	Moisture
Roy Hill	61.00%	2.20%	4.50%	0.055%	8.00%	Roy Hill	60.70%	2.30%	4.90%	0.055%	8.00%
SIMEC Fines	60.00%	2.30%	6.30%	0.060%	6.00%	SIMEC Fines	60.00%	2.30%	6.30%	0.060%	6.00%
PB Fines	61.68%	2.32%	3.55%	0.100%	9.34%	PB Fines 62%	62.00%	2.60%	4.30%	0.090%	10.00%
Newman Fines	62.47%	2.34%	4.15%	0.080%	7.72%	Newman Fines	62.80%	2.20%	4.30%	0.080%	6.40%
MAC Fines	60.74%	2.24%	4.66%	0.090%	7.79%	MAC Fines	61.00%	2.70%	4.70%	0.110%	9.30%
Jimblebar Blended Fines	61.39%	2.81%	4.31%	0.110%	6.74%	Jimblebar Blended Fines	61.79%	2.67%	4.08%	0.115%	7.16%
Carajas Fines	64.79%	1.30%	2.00%	0.080%	8.29%	Carajas Fines	65.10%	1.50%	1.70%	0.080%	8.50%
Brazilian SSF	62.00%	1.00%	6.50%	0.040%	6.00%	Brazilian SSF	62.00%	1.00%	6.50%	0.040%	6.00%
Brazilian Blend Fines	62.68%	1.54%	4.81%	0.060%	8.42%	Brazilian Blend Fines	62.50%	1.50%	5.00%	0.070%	7.00%
RTX Fines	61.00%	3.10%	4.50%	0.135%	7.50%	RTX Fines	61.00%	3.10%	4.50%	0.135%	7.50%
November 13 2018	SPECIFICATIONS APPLIED FOR 58% BRAND ASSESSMENTS										
	Fe	Alumina	Silica	Phos	Moisture						
SSF	56.43%	2.99%	6.33%	0.050%	9.50%						
FMG Blended Fines	58.36%	2.79%	5.90%	0.070%	7.13%						
Robe River	56.63%	2.88%	1.85%	0.040%	9.09%						
Western Fines	57.57%	2.86%	6.73%	0.060%	7.58%						
Atlas Fines	56.59%	2.55%	7.14%	0.080%	8.46%						
Yandi	57.13%	1.38%	6.34%	0.030%	9.21%						

## BLOOMBERG TICKERS

PORT STOCK INDICES		
	FOT Qingdao (RMB/wet tonne)	CFR Qingdao Equivalent (USD/dry tonne)
IOP162	IRCNQ001	IRCNQ004
IOP158	IRCNQ002	IRCNQ005
IOP165	IRCNQ003	IRCNQ006

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