

October 24, 2018

IRON ORE PORT STOCK INDEX (IOPI)

October 2	4 2018		FOT Qingdao (inc. 16% VAT), RMB/wet tonne					CFR Qingdao Equivalent (exc. 16% VAT), USD/dry tonne ¹							
Index	Fe Content	Price	Change	Change %	MTD	YTD ²	Low ²	High ²	Price	Change	Change %	MTD	YTD²	Low ²	High ²
IOPI62	62% Fe Fines	573	10	1.8%	553	492	443	573	73.68	1.38	1.9%	71.15	65.95	75.83	77.89
IOPI58	58% Fe Fines	406	10	2.5%	398	349	304	406	51.07	1.34	2.7%	50.07	45.43	40.67	51.12
IOPI65	65% Fe Fines	765	10	1.3%	754	642	541	765	99.57	1.32	1.3%	98.33	87.05	96.35	99.57

IRON ORE SEABORNE INDEX (IOSI)

PLATFORM	TRADES AND	TENDERS
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October 2	4 2018			CFR Qingo	lao, USD/c	Iry tonne		
Index	Fe Content	Price	Change	Change %	MTD	YTD ³	Low ³	High ³
IOSI62	62% Fe Fines	75.80	0.85	1.1%	71.10	67.54	63.25	86.20
IOSI65	65% Fe Fines	100.80	-0.35	-0.3%	98.49	93.74	86.20	101.50

MARKET COMMENTARY

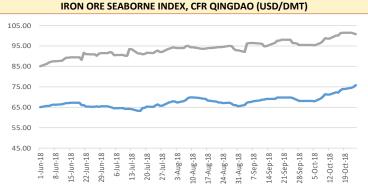
A strong Iron Ore DCE Futures market helped boost iron ore physical port stock quotes today as traders scrambled to take advantage of the positive sentiment. Transaction prices for PB Fines in Tangshan was heard around 575yuan/mt, up about 10yuan/mt on yesterday. However given the rising prices, some mills have paused their purchasing programs, happy to wait on the next few days due to the price volatility. Plenty of trading activity today with the volatile prices, though some traders have already been priced out of the market.

IRON ORE DOMESTIC CONCENTRATE SPOT PRICE ASSESSMENTS AND COMPOSITE INDEX

Week Ending	October 19, 2	018			RMB/tonne (e	xcluding tax) 4		USD/tonne (excluding tax) 4				
Province	Region	Product	Basis	This week	Change %	Low ²	High ²	This week Change % Low ²			High ²	
Hebei	Hanxing	66% Fe Concentrate	Dry	680	3.0%	579	682	98.25	2.8%	83.66	98.54	
Hebei	Qian'an	65% Fe Concentrate	Dry	780	0.0%	630	780	112.70	-0.2%	91.03	112.70	
Liaoning	Anshan	65% Fe Concentrate	Wet	545	0.0%	445	550	78.75	-0.2%	64.30	79.47	
Shandong	Zibo	65% Fe Concentrate	Dry	775	2.6%	620	775	111.98	2.4%	89.59	111.98	
Week Ending	October 19, 2	018		This week	Change %	Low ⁵	High ⁵	¹ Exchange rate applied: RMB/USD = 6.9338 ² Since March 1 ³ Since June 1				
China Mines (Concentrate C	omposite Index RMB/	wt	647.20	0.8%	534.50	647.20	⁴ Weekly exchange rate applied: RMB/USD 6.9208 ⁵ Last 12 months				

IRON ORE PORT INDEX, FOT QINGDAO (RMB/WT)





IRON ORE PORT STOCK INDEX MONTHLY, QUARTERLY AND YEAR-TO-DATE AVERAGES

October 2	4 2018 FOT Qingdao (inc. 16% VAT), RMB/wet tonne						CFR Qingdao Equivalent (exc. 16% VAT), USD/dry tonne ¹								
Index	Fe Content	June	July	August	September	MTD	QTD	YTD ²	June	July	August	September	MTD	QTD	YTD ²
IOPI62	62% Fe Fines	471	482	505	513	553	553	492	65.87	64.29	63.41	65.25	71.15	71.15	65.95
IOPI58	58% Fe Fines	332	349	363	385	398	398	349	43.75	44.14	44.86	45.84	50.07	50.07	45.43
IOPI65	65% Fe Fines	594	638	701	732	754	754	642	79.76	82.19	85.29	92.13	98.33	98.33	87.05

IRON ORE SEABORNE INDEX MONTHLY, QUARTERLY AND YEAR-TO-DATE AVERAGES

, QUART	ERLY AND YE	AR-TO-D	ATE AVERA	GES		FREIGHT RATES							
CFR Qi	ngdao, USD/dr	y tonne			October 23, 2018		FREIGHT RATES - DRY BULK US\$/wet tonne						
August	September	MTD	QTD	YTD ³	Route	Designation		Change	Change %	Low ⁵	High ⁵		
67.89	68.79	71.10	71.10	67.54	W. Australia - Qingdao	C5	8.94	0.18	2.02%	5.109	10.002		
94.04	96.48	98.49	98.49	93.74	Tubarao - Qingdao	С3	22.01	0.19	0.88%	12.705	24.76		

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Fe Content

62% Fe Fines

65% Fe Fines

June

66.10

89.32

July

65.09

91.90

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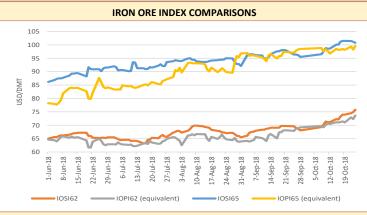
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IOSI62

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IRON ORE BRAND SPOT PRICE ASSESMENTS

October 24 2018	PORT	STOCK INDEX (R	MB/WT)
	Price	Change	Diff to IOPI62
Roy Hill	547	10	-26
SIMEC Fines	494	10	-79
PB Fines	558	10	-15
Newman Fines	574	10	1
MAC Fines	542	10	-31
Jimblebar Blended Fines	512	10	-61
Carajas Fines	748	10	175
Brazilian SSF	591	11	18
Brazilian Blend Fines	599	11	26
RTX Fines	469	10	-104
October 24 2018	PORT	STOCK INDEX (R	MB/WT)

October 24 2018	SEABO	ORNE INDEX (US	D/DMT)
	Price	Change	Diff to IOSI62
Roy Hill	69.60	0.85	-5.35
SIMEC Fines	62.60	0.85	-12.35
PB Fines	74.60	0.85	-0.35
Newman Fines	76.70	0.85	1.75
MAC Fines	71.00	0.85	-3.95
Jimblebar Blended Fines	75.06	0.85	0.11
Carajas Fines	99.55	0.85	24.60
Brazilian SSF	78.30	0.85	3.35
Brazilian Blend Fines	80.30	0.85	5.35
RTX Fines	69.80	0.85	-5.15

RTX Fines	469	10	-104
October 24 2018	PORT S	STOCK INDEX (R	MB/WT)
	Price	Change	Diff to IOPI58
SSF	356	10	-50
FMG Blended Fines	413	10	7
Robe River	371	10	-35
Western Fines	387	10	-19
Atlas Fines	363	10	-43
Yandi	457	10	51

IRON ORE INDEX NORMALISATION DIFFERENTIALS

Port	Stock Index Product Differentials (RMB/wet tonn	ne)	Seal	oorne Index Product Differentials	(UDS/dry tonne	∍)
	Applicable range	Value	Change		Applicable range	Value	Change
	High Grade Fe 60 - 63%	17.00	0.00		High Grade Fe 60 - 63%	2.00	0.00
	High Grade Fe 63 - 64%	60.00	0.00		High Grade Fe 63 - 64%	3.50	0.00
1% Fe	High Grade Fe 64 - 65%	60.00	0.00	1% Fe	High Grade Fe 64 - 65%	3.50	0.00
	High Grade Fe 65 - 65.5%	60.00	0.00		High Grade Fe 65 - 65.5%	3.50	0.00
	Low Grade Fe	22.00	0.00				
	High Fe Grade Al <2.25%	50.00	0.00		High Fe Grade Al <2.25%	10.00	0.00
1% Alumina	High Fe Grade Al 2.25-4%	39.00	0.00	10/ Alumina	High Fe Grade Al 2.25-4%	0.00	0.00
1/0 Alullilla	Low Fe Grade Al <2.25%	85.00	0.00	1% Alumina			
	Low Fe Grade Al 2.25-4%	13.00	0.00				
	High Fe Grade Si <4%	5.00	0.00		High Fe Grade Si <4%	3.00	0.00
1% Silica	High Fe Grade Si 4-6.5%	23.00	0.00	1% Silica	High Fe Grade Si 4 - 6.5%	4.00	0.00
	Low Fe Grade	6.00	0.00				
0.01%	High Fe Grade 0.09% <p<0.115%< td=""><td>2.00</td><td>0.00</td><td>0.019/</td><td>High Fe Grade 0.09%<p<0.115%< td=""><td>0.00</td><td>0.00</td></p<0.115%<></td></p<0.115%<>	2.00	0.00	0.019/	High Fe Grade 0.09% <p<0.115%< td=""><td>0.00</td><td>0.00</td></p<0.115%<>	0.00	0.00
0.01% Phosphorus	High Fe Grade 0.115% <p<0.15%< td=""><td>20.00</td><td>0.00</td><td>0.01%</td><td>High Fe Grade 0.115%<p<0.15%< td=""><td>1.00</td><td>0.00</td></p<0.15%<></td></p<0.15%<>	20.00	0.00	0.01%	High Fe Grade 0.115% <p<0.15%< td=""><td>1.00</td><td>0.00</td></p<0.15%<>	1.00	0.00
riiospiiorus	Low Fe Grade 0.09 <p<0.1%< td=""><td>5.00</td><td>0.00</td><td>Phosphorus</td><td></td><td></td><td></td></p<0.1%<>	5.00	0.00	Phosphorus			

			PU	it Stock Dillere	intials to Qingu	iao Port (Kivib) w	et toille)				
Port	Value	Change	Port	Value	Change	Port	Value	Change	Port	Value	Change
Bayuquan	-30.00	0.00	Fangcheng	-5.00	0.00	Lanshan	0.00	0.00	Qingdao	0.00	0.00
Beilun	5.00	0.00	Jiangyin	-30.00	0.00	Lianyungang	0.00	0.00	Rizhao	0.00	0.00
Caofeidian	-10.00	0.00	Jingtang	-10.00	0.00	Majishan	0.00	0.00	Shekou	0.00	0.00
Dalian	-20.00	0.00	Lanqiao	0.00	0.00	Nantong	-30.00	0.00	Tianjin	-30.00	0.00

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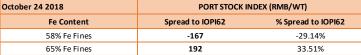
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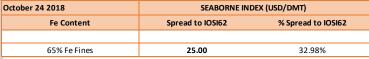


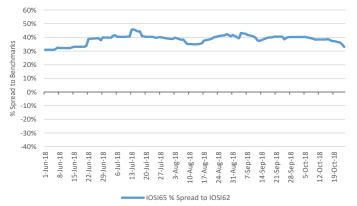
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IRON ORE INDEX PREMIUMS/DISCOUNTS



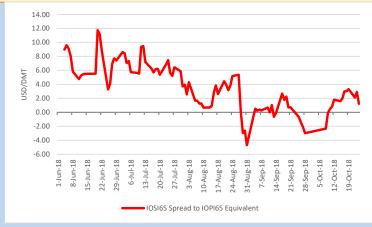






IRON ORE SEABORNE TO PORT STOCK SPREADS





FUTURE TRADING—FRONT MONTH CLOSING PRICE	
600	
580	83
560	
540	78
E 520	nue
F 520 500 480 480	73 78 NSD/tonne
¥ 480	68 A
460	
440	63
420	
400	58
3 rd 18 rd 18 rd 18 rd 15 rd 17 rd 17 rd 18	
—— Dalian 3pm Close —— SGX Front Month 6pm (RHS)	

IRON ORE PORT INVENTORIES							
Week Ending October 19, 2018 (million tonnes)							
Province	This week	Change %	Low ⁴	High ⁴			
Jingtang	13.60	0.97%	13.47	19.00			
Qingdao	18.00	0.00%	15.60	19.97			
Caofeidian	19.96	0.30%	16.70	25.30			
Tianjin	8.96	5.41%	8.50	11.00			
Rizhao	15.80	1.94%	13.16	19.00			
Total (35 Ports)	133.53	0.50%	123.89	150.04			

IRON ORE FUTURES CONTRACTS							
		DCE			SGX		
Closing Date	2	4 Oct 3pm clo	se		24 Oct 6 pm		
Contract	11901	Change	Change %	Nov'18	Change	Change %	
Closing Price	536.5	16.5	3.17%	74.45	1.83	2.52%	
Vol traded ('000 lots)	103.15	35.8	53.08%	9.29	1.63	21.30%	
Open positions ('000 lots)	84.14	15.5	22.53%	104.22	-0.11	-0.11%	
Day Low	523.0	5.0	0.97%	72.83	0.62	0.86%	
Day High	537.0	11.0	2.09%	74.45	1.41	1.93%	

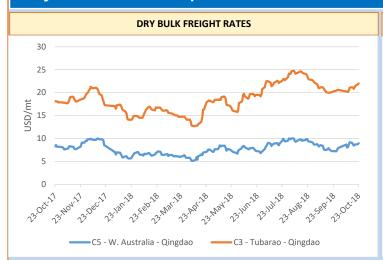
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Steel Spot Market Prices - China

Steel Spot Market RMB/tonne			
Product	19/10/2018	Change	Change %
ReBar HRB400	4,624.0	31	0.67%
Wirerod Q300 ¢6.5mm	4,871.0	38	0.79%
HRC Q235/SS400 5.5mm*1500*C	4,203.0	-35	-0.83%
CRC SPCC/ST12 1.0mm*1250*2500	4,826.0	-7	-0.14%
Medium & Heavy Plate Q235B 20mm	4,390.0	-10	-0.23%
GI ST02Z 1.0mm*1000*C	5,160.0	-65	-1.24%
Billet Q235 150*150mm	3,920.0	30	0.77%



CHINESE STEEL EXPORT PRICES

China Export Prices USD	/tonne			
Product	Specification	Export tax (+)/Vate rebate (-)		Change
			19/10/2018	
Rebar	BS4449 460B 12-25mm, + chrome	-13%	570	-5
Wire Rod	SAE1008 6.5-10mm +chrome	-9%	580	0
Hot-rolled coil	SS400/Q235 4.0-10.mm	-9%	565	-5
Cold-rolled coil	SPCC 1.0mm	-13%	605	-5
Medium & Heavy plate	A-level Shipe plate 12-25mm	0%	610	0
Galvanised	ST02Z/SGCC 1.0mm	-13%	670	-5

Note: Calculation formula for converting export prices of rebar, cold-rolled steel and galvanizing into prices in China's spot market = FOB^* exchange rate*1'£6/(15-0.05); Calculation formula for converting export prices of wire rod and hot-rolled steel into prices in hina's spot market = FOB^* exchange rate*1*E(10, 10, 0.05); Calculation formula for converting export prices of medium-thick plate into prices in China's spot market = FOB^* exchange rate

CHINESE STEEL INVENTORIES

Steel Inventories³ (unit: 1000 tonnes)							
Product	19/10/2018	12/10/2018	Change	Change %			
Rebar	4,124	4,429	-305	-6.89%			
Wirerod	1,355	1,455	-100	-6.87%			
Hot-rolled Coil	2,445	2,420	25	1.03%			
Medium & Thick Plate	1,161	1,166	-5	-0.43%			
Cold-rolled Coil	1,230	1,261	-31	-2.46%			
Total	10,315	10,730	-415	-3.87%			

³ SMM statistics cover inventories of major steel products in China's major markets: hot-rolled steel inventories in 33 major cities; rebar and wire inventories in 35 major cities; cold-rolled steel and medium-thick plate inventories in 31 major cities.

CHINESE STEEL MILL PROFITABILITY

SMM Tracking of Steel Mill P&L - Rebar and Hot-rolled Coil (RMB/tonne)						
Category	Price	Change (WoW)	Note			
MMi (Fe 62%), USD/mt exluding tax	71.03	0.54	Mmi CFR Equivalent index for 12th October			
Coke	2,410	100	2nd grade met coke, Tangshan, incl. tax			
Steel Scrap	2,410	70	steel scrap (6mm) in Zhangjiagang, exl. tax			
Billet Cost	3,082	-808	Q234, incl. tax			
Rebar cost - Blast furnace	3,350	76	calculated based on theoretical w eight, incl. tax			
Rebar profit - Blast furnace	1,160	-26	based on Shanghai prices, incl. tax			
Hot-rolled coil cost - Blast furnace	3,407	76	based on actual w eight, incl. tax			
Hot-rolled coil proft - Blast furnace	793	-106	based on Shanghai prices, incl. tax			
Note: 1 Costs in the table are calculated based on to dow market prices and facout our management, calcs, financial and depreciations face						

Note: 1 Costs in the table are caluclated based on todays market prices and facout our management, sales, financial and depreciations fees.

2. The cost refers to average cost in the industry based on SMM's survey of small, medium and large mills in China

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IRON ORE INDEX SPECIFICATIONS, COMPILATION RATIONALE AND DATA EXCLUSIONS

INON ONE INDEX SI EGIT GATIONS, CONTI DATION NATIONALE AND DATA EXCESSIONS								
Iron	Iron Ore Index Specifications (Port and Seaborne)			Iron Ore Index Compilation Rationale and Data Exclusions				
	65% Fe Fines	62% Fe Fines	58% Fe Fines	MMi iron ore indices are co	mpiled from data provided b	y companies that are part of	the iron ore supply chain	
Fe %	65.00	62.00	58.00	and involved in spot market transactions. The indices are calculated using detailed transaction-level data submitted to MMi by these companies. This data is normalised to the appropriate specifications and screened to remove outliers before volume-weighted average prices are calculated from the remaining core set of data. For more details on MMi's iron ore methodology please download the guide published on our website at: www.mmiprices.com * Number of price submissions for iron ore indices that were excluded from index calculations today as they				
Alumina %	1.40	2.25	2.25					
Silica%	1.50	4.00	5.50					
Phosphorus %	0.06	0.09	0.05					
Sulphur %	0.01	0.02	0.02					
Moisture %	8.00	8.00	9.00	were anomalous and could			,	
Sizing		lar size below 10mm for at least 90% of cargo; maximum of 40% below 150 micron			Data Exc	clusions*		
Dalaina Dalat				-	62%	58%	65%	
Pricing Point	. 0	•	rt (FOT and CFR respectively)		0	0	0	
Timing (Seaborne)	Loading within	n 4 weeks, Delivery within 8 weeks		Port Index	U	U	U	
Payment Terms		L/C at sight		Seaborne index	0	0	0	

IRON ORE DOMESTIC CONCENTRATE INDEX CALCULATION METHODOLOGY

The compilation method for price index generally refers to the compilation method of CPI price index and other price indices, breakdown the price data and calculate the average value according to a certain method, taking the vertical axis as the regional composite index (average of different grade index) and the horizontal axis as the grade composite index (average of different regional index), a total composite index for domestic ore can be output ultimately. The process system is also adopted in the calculation i.e. each sub-index can be obtained as well.

AVERAGE IRON ORE SPECIFICATIONS APPLIED FOR BRAND PRICE ASSESSMENTS

	PORT STOCK BRANDS						SEABORNE BRANDS				
October 24 2018	SPECIFICAT	TIONS APPLI	ED FOR 62%	BRAND ASS	SESSMENTS		SPECIFICAT	SPECIFICATIONS APPLIED FOR 62% BRAND ASSESSMEN			SESSMENTS
	Fe	Alumina	Silica	Phos	Moisture		Fe	Alumina	Silica	Phos	Moisture
Roy Hill	61.00%	2.20%	4.50%	0.055%	8.00%	Roy Hill	60.70%	2.30%	4.90%	0.055%	8.00%
SIMEC Fines	60.00%	2.30%	6.30%	0.060%	6.00%	SIMEC Fines	60.00%	2.30%	6.30%	0.060%	6.00%
PB Fines	61.69%	2.32%	3.56%	0.100%	9.30%	PB Fines 62%	62.00%	2.60%	4.30%	0.090%	10.00%
Newman Fines	62.41%	2.34%	4.20%	0.080%	7.66%	Newman Fines	62.80%	2.20%	4.30%	0.080%	6.40%
MAC Fines	60.97%	2.25%	4.68%	0.090%	7.50%	MAC Fines	61.00%	2.70%	4.70%	0.110%	9.30%
Jimblebar Blended Fines	61.39%	2.81%	4.26%	0.110%	6.77%	Jimblebar Blended Fines	61.79%	2.67%	4.08%	0.115%	7.16%
Carajas Fines	64.80%	1.42%	1.57%	0.070%	8.40%	Carajas Fines	65.10%	1.50%	1.70%	0.080%	8.50%
Brazilian SSF	62.00%	1.00%	6.50%	0.040%	6.00%	Brazilian SSF	62.00%	1.00%	6.50%	0.040%	6.00%
Brazilian Blend Fines	62.73%	1.50%	4.86%	0.040%	8.63%	Brazilian Blend Fines	62.50%	1.50%	5.00%	0.070%	7.00%
RTX Fines	61.00%	3.10%	4.50%	0.135%	7.50%	RTX Fines	61.00%	3.10%	4.50%	0.135%	7.50%
October 24 2018	October 24 2018 SPECIFICATIONS APPLIED FOR 58% BRAND ASSESSMENTS				SESSMENTS						

SPECIFICAT	SPECIFICATIONS APPLIED FOR 58% BRAND ASSESSMENTS							
Fe	Alumina	Silica	Phos	Moisture				
56.47%	3.03%	6.33%	0.050%	9.29%				
58.36%	2.79%	5.90%	0.070%	7.13%				
56.74%	3.14%	5.05%	0.030%	8.58%				
57.72%	2.86%	7.37%	0.060%	7.41%				
56.59%	2.55%	7.14%	0.080%	8.46%				
57.12%	1.35%	6.33%	0.040%	9.11%				
	Fe 56.47% 58.36% 56.74% 57.72% 56.59%	Fe Alumina 56.47% 3.03% 58.36% 2.79% 56.74% 3.14% 57.72% 2.86% 56.59% 2.55%	Fe Alumina Silica 56.47% 3.03% 6.33% 58.36% 2.79% 5.90% 56.74% 3.14% 5.05% 57.72% 2.86% 7.37% 56.59% 2.55% 7.14%	Fe Alumina Silica Phos 56.47% 3.03% 6.33% 0.050% 58.36% 2.79% 5.90% 0.070% 56.74% 3.14% 5.05% 0.030% 57.72% 2.86% 7.37% 0.060% 56.59% 2.55% 7.14% 0.080%				

BLOOMBERG TICKERS

	PORT STOCK INDICES							
	FOT Qingdao (RMB/wet tonne)	CFR Qingdao Equivalent (USD/dry tonne)						
IOPI62	IRCNQ001	IRCNQ004						
IOPI58	IRCNQ002	IRCNQ005						
IOPI65	IRCNQ003	IRCNQ006						

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