

MMi Dashboard

Iron Ore Price Indices





669

20 3.08%

March 2nd, 2020

Iron Ore Port Stock (FOT Qingdao) IOPI65 65% Fe Fines RMB/t



782

13 1.69%

March 2nd, 2020

Iron Port Stock (FOT Qingdao) IOPI58 58% Fe Fines RMB/t



602

002

-0.66%

March 2nd, 2020

Iron Ore Seaborne (CFR Qingdao)
IOSI62 62% Fe Fines USD/dmt



90.05

4.60 5.38%

March 2nd, 2020

Iron Ore Seaborne (CFR Qingdao)
IOSI65 65% Fe Fines USD/dmt



102.90

4.80 4.89%

March 2nd, 2020

Iron Ore Port Stock (FOT Qingdao) IOPLI 62.5% Fe Lump RMB/t



857

0.82%

Week Ending February 28th, 2019

Exchange Traded Contracts

DCE Iron Ore 62% Fines I2005 (May) RMB/t



653.00

36.50 5.92%

March 2nd, 2020

(3pm close)

SGX Iron Ore (CFR Qingdao) 62% Fe Fines April'20 USD/dmt



86.52

5.27 6.49%

March 2nd, 2020 (5.30 pm Print)

SHFE Rebar RB2005 (May) RMB/t



3422

87.00 2.61%

March 2nd, 2020

(3pm close)

Freight Rates

C3, Tubarao - Qingdao USD/t



12.86

0.22 1.76%

February 28th, 2020

C5, W. Australia - Qingdao USD/t



5.20

-0.21 -3.79%

February 28th, 2020

Steel Price

Steel Rebar (China Domestic) RMB/t



3390

-60 -1.74%

Week Ending February 28th, 2020

Inventory Levels

Iron Ore Inventory at Chinese Ports (35) million tonnes



111.68

-1.56 -1.38%

Week Ending February 28th, 2020

Steel Inventory in China

million tonnes



31.61

2.49 8.55%

Week Ending February 28th, 2020

Steel Price

Steel HRC (China Domestic) RMB/t

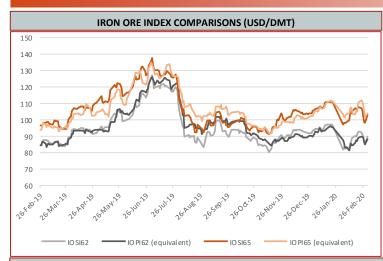


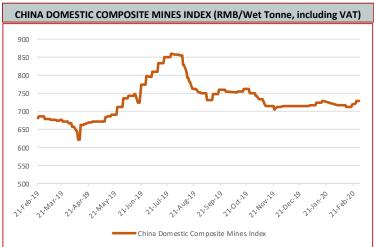
3500

-20 -0.57%

Week Ending February 28th, 2020

| MMi D | MMi Daily Iron Ore Index Report | | | | | | | | | | | | | | March | 2nd, 20 | 020 |
|----------------------------------|---|--------|-----------------------------|----------------------|-----------------|------------------------|----------------|--|---|------------------|------------------------|------------------|------------------|---|--------------------|--------------------|-------------------|
| | | | | | | | IRON OR | E PORT ST | TOCK INDEX | (IOP | 기) | | | | | | |
| March 2nd | I, 2020 | | | FOT C | Qingdao | (inc. 13% VAT), | RMB/wet | tonne | | | CFR | Qingdao E | quivale | nt (exc. 13% | VAT), USD/ | dry tonne | 1 |
| Index | Fe Conten | nt | Price | Change | Change | % MTD | YTD | Low ² | High ² | Pr | rice Ch | ange Ch | nange % | MTD | YTD | Low ² | High ² |
| IOPI62 | 62% Fe Fin | es | 669 | 20 | 3.1% | 669 | 677 | 619 | 928 | 88 | 3.32 3 | .07 | 3.6% | 88.32 | 89.75 | 81.37 | 126.12 |
| IOPI58 | 58% Fe Fin | es | 602 | -4 | -0.7% | 6 602 | 580 | 531 | 823 | 79 | 9.96 -0 | 0.26 | -0.3% | 79.96 | 77.13 | 70.02 | 112.44 |
| IOPI65 | 65% Fe Fin | es | 782 | 13 | 1.7% | 782 | 802 | 695 | 992 | 103 | 3.89 2 | .16 | 2.1% | 103.89 | 106.95 | 91.81 | 135.34 |
| | | | IR | ON ORE SEA | ABORN | E INDEX (IOSI) |) | | | | | | MARK | ЕТ СОММЕ | NTARY | | |
| March 2nd | l, 2020 | | | | CFR C | Qingdao, USD/d | lry tonne | | DCE iron ore futures, SGX swaps ripped higher and physical seaborne and port iron ore prices bounced. Total physical transactions rose as the markets improved. Tangshan announced a comprehensive action plan for the control of pollution from Feb 29 | | | | | | | | |
| Index | Fe Conten | nt | Price | Change | Change | % MTD | YTD | Low ² | High ² | to Mar | rch 31, 2020. This r | means that sinte | ring, pellet p | roduction and blast ron ore in the secon | furnaces which are | classified as leve | I C will cut |
| IOSI62 | 62% Fe Fin | es | 90.05 | 4.60 | 5.389 | 6 90.05 | 90.72 | 80.40 | according to SMM, current mill gross margins for rebar and HRC are around 200yuan/mt. Mills under maintenance programmes keep growing, especially under the rising pressure of increasing steel product inventories. Mill demand for iron ore may calm | | | | | | | | |
| IOSI65 | 65% Fe Fin | es | 102.90 | 4.80 | 4.899 | 6 102.90 | 105.25 | 91.20 | 137.95 | down i | in the future. | | | | | | |
| M | | | | | | | IRON ORI | E PORT LU | JMP INDEX | (IOPL | LI) | | | | | | |
| 28th, 2019 | ng February | | | FOT C | ingdao | (inc. 13% VAT), | RMB/wet t | tonne | | | CFR (| Qingdao E | quivaler | nt (exc. 13% | VAT), USD/ | dry tonne | |
| Index | Fe Conten | | Price | W-o-W | Change | | YTD | Low ² | High ² | | | -oW Ch | nange % | MTD | YTD | Low ² | High ² |
| IOPLI62 | 62.5% Fe Lun | np | 857 | 7 | 0.8% | | 851 | 763 | 1051 | | | | 0.56% | 106.19 | 107.59 | 93.24 | 133.81 |
| | IRON ORE DOMESTIC CONCENTRATE SPOT PRICE ASSESSMENTS AND COMPOSITE INDEX | | | | | | | | | | | | | | | | |
| Week Endi | ing February | 28th | , 2020 | | | | RMB/to | nne (exclu | ding tax) ³ | | | | | USD/tonne | (excluding t | ax) ³ | |
| Province | Regio | n | Product | t | Basis | This week | Change | e % | Low ² | H | High ² | This we | ek | Change % | Low | , 2 | High ² |
| Hebei | Hanxi | ing | 66% Fe | Concentrate | Dry | 826 | 3.6% | 5 | 761 | 1 | 1032 | 117.7 | 0 | 3.34% | 109. | 21 | 150.03 |
| Hebei | Qian' | | | Concentrate | ' | 860 | 2.4% | | 735 | | 960 | 122.5 | | 2.08% | 109. | | 139.35 |
| Liaoning | Ansh | | | Concentrate | Wet | 640 | 0.0% | | 565 | | 720 | 91.20 | | -0.29% | 84.1 | | 104.66 |
| Shandong Zibo 65% Fe Concentrate | | | - | 840 | 1.2% | | 785 | 1040 119.70 0.919 1 Exchange rate applied: RMB/USD = 6.9811 ² Last 12 mont | | 0.91% | | | 151.33 | | | | |
| | Veek Ending February 28th, 2020 This week Change % Low 2 china Mines Concentrate Composite Index RMB/WT 728.53 1.11% 621.60 | | | | | | 621.60 | High ² 859.50 | | eekly exchange r | | | | | | | |
| | IRON ORE PORT INDEX, FOT QINGDAO (RMB/WT) | | | | | | | | IR | ON ORE SI | EABORNI | E INDEX | , CFR QING | DAO (USD | /DMT) | | |
| 1050 — | | | | , - | | - (, | | | 150 — | | | | | , , , | | • • | |
| 950 — | | | ~ / | \1 | | | | | 140 | | | | | | | | |
| 850 — | | _ | لإل | WY | | | | | 130 | | | ~\\\ | 4 | | | | |
| 750 — | ~^ | / کہ | $\mathcal{N}_{\mathcal{N}}$ | ~~\\\\ | *** | <u> </u> | ~~~ | \mathcal{N} | 120 | | ممرسر | سال که | 7 | | | | |
| 650 | ~~~ | محد | لمم | han | <u>,</u> | Charles and the second | ~~\ | Λ | 100 | | ~~ <u> </u> | <i></i> | - 1 | · ~h~~ | ۸ ۸ | | |
| 550 4 | | سمسد | | ~ | , | W. | ~~~ | / | 90 ~ | | m | | 7 | | Vary~ | ~ | _^\ |
| 450 | | | | | | | | V | 70 | | | | | | | | |
| | 1.A91.19 1.May.19 | 7.Jun. | 19 7.111.19 | 1. Rull 19 1. Sept | , 10din9 | I'Monig Pidecija | Jauryo Yikepyo | L.Mat.20 | 28,680,19 | | APTIS 31.NOVIS | 30.lun.19 | Jul-19 31-AU | 30260 31. | Ot.19 30NOV.19 | Stipecial Stilar | 29/kab.20 |
| 7:4 | 7. W. | 1, | Α' | 1. 12. | ,,°° , | the the A | , 1, 1 | r.w. | | | | | | | | | |
| | | | IO P | 162 —— 10 |) PI 58 = | IO PI 65 | | | | | | | - IO SI62 | — IO SI | 165 | | |
| | | | | IRO | ON ORE | PORT STOCK | INDEX MO | ONTHLY, C | UARTERLY | AND | YEAR-TO- | DATE AV | ERAGE | S | | | |
| March 2nd | I, 2020 | | | FOT | Qingdao | (inc. 13% VAT) | , RMB/wet | tonne | | | CFR | R Qingdao | Equivale | ent (exc. 13% | 6 VAT), USD, | dry tonne | |
| Index | Fe Conter | nt N | lovembe | r December | Januar | y February | MTD | QTD | YTD | Nov | ember Dec | ember J | anuary | February | MTD | QTD | YTD |
| IOPI62 | 62% Fe Fin | | 665 | 683 | 706 | 655 | 669 | 677 | 677 | | | | 94.23 | 86.23 | 88.32 | 89.75 | 89.75 |
| IOPISE | 58% Fe Fin | | 567 | 592 | 600 | 563 | 602 | 580 | 580 | | | | 80.46 | 74.33 | 79.96 | 77.13 | 77.13 |
| IOPI65 | 65% Fe Fin | | 723 | 764 | 808 | 797 | 782 | 802 | 802 | 9: | 5.29 10 | 0.90 1 | L08.54 | 105.84 | 103.89 | 106.95 | 106.95 |
| | | OKN | NE INDE | X WION I HL | - | RTERLY AND Y | | ATE AVEK | AGES | | | . | FI | REIGHT RAT | | | |
| March 2nd | 1 | | | | | Qingdao, USD/d | - | | | | iary 28th, 2020 | | | | ATES - DRY BUL | | |
| Index IOSI62 | Fe Conter | | lovembe 85.83 | er December 92.64 | Januar 93.85 | | MTD 90.05 | QTD 90.72 | YTD 90.72 | Route W. Aus | e stralia - Qingdao | Designation C5 | 5.20 | Change -0.21 | -3.79% | Low ² | High ² |
| IOSI65 | 65% Fe Fin | | 96.49 | 104.14 | 107.5 | | 102.90 | 105.25 | 105.25 | | ao - Qingdao | СЗ | 12.86 | 0.22 | 1.76% | 11.61 | 29.10 |
| | | | | | | PORT LUMP | | | | | | | | | | | |
| Week Endin | g February | | | | | (inc. 13% VAT) | | | | | | | | nt (exc. 13% | 6 VAT). USD | dry tonne | 1 |
| 28th, 2019 Index | Fe Conte | nt N | lovemb | er December | | | MTD | QTD | YTD | Nov | ember Dec | | • | February | MTD | QTD | YTD |
| IOPLI62 | 62.5% Fe Lui | | 794 | 825 | 868 | | 834 | 851 | 851 | | | | 108.99 | 106.19 | 106.19 | 107.59 | 107.59 |
| | | | | | | | | | MIUMS/DIS | | | | | | | | |
| March 2nd, | 2020 | | | | PORTS | TOCK INDEX (RN | | IN | March 2nd, 2 | | | | | SFAROR | NE INDEX (US | D/DMT\ | |
| Index | | Cont | tent | Spread | to IOPI62 | | Spread to IC | DPI62 | Index | -525 | Fe Conte | ent | Spre | ad to IOSI62 | | % Spread to | IOSI62 |
| IOPI58 | | % Fe F | | | 67 | | -10.01% | | | | | | | | | | |
| IOPI65 | 659 | % Fe F | ines | 1 | .13 | | 16.89% | | IOSI65 | | 65% Fe Fi | ines | | 12.85 | | 14.27 | % |

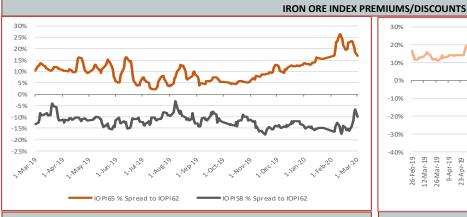




| | IRON ORE BRAND SPOT PRICE ASSESMENTS | | | | | | | | | | |
|-------------------------|--------------------------------------|----------------|----------------|-------------------------|--------|--------------------------|----------------|--|--|--|--|
| March 2nd, 2020 | PORT | STOCK INDEX (R | MB/WT) | March 2nd, 2020 | SEABC | SEABORNE INDEX (USD/DMT) | | | | | |
| | Price | Change | Diff to IOPI62 | | Price | Change | Diff to IOSI62 | | | | |
| Roy Hill | 632 | 19 | -37 | Roy Hill | 84.37 | 4.85 | -5.68 | | | | |
| SIMEC Fines | 614 | 21 | -55 | SIMEC Fines | 80.00 | 5.20 | -10.05 | | | | |
| PB Fines | 652 | 21 | -17 | PB Fines | 88.90 | 4.85 | -1.15 | | | | |
| Newman Fines | 669 | 20 | 0 | Newman Fines | 90.95 | 4.68 | 0.90 | | | | |
| MAC Fines | 649 | 20 | -20 | MAC Fines | 84.85 | 5.00 | -5.20 | | | | |
| Jimblebar Blended Fines | 599 | 28 | -70 | Jimblebar Blended Fines | 76.32 | 5.77 | -13.73 | | | | |
| Carajas Fines | 785 | 13 | 116 | Carajas Fines | 102.75 | 5.18 | 12.70 | | | | |
| Brazilian SSF | 675 | 17 | 6 | Brazilian SSF | 87.55 | 5.23 | -2.50 | | | | |
| Brazilian Blend Fines | 680 | 18 | 11 | Brazilian Blend Fines | 90.92 | 4.85 | 0.87 | | | | |
| RTX Fines | 601 | 28 | -68 | RTX Fines | 84.35 | 5.15 | -5.70 | | | | |
| West Pilbara Fines | 641 | 20 | -28 | West Pilbara Fines | 82.72 | 4.80 | -7.33 | | | | |

| | 1 | | - | | | | |
|-------------------|-------|---------------------------|----------------|--|--|--|--|
| March 2nd, 2020 | PORT | PORT STOCK INDEX (RMB/WT) | | | | | |
| | Price | Change | Diff to IOPI58 | | | | |
| SSF | 514 | -4 | -88 | | | | |
| FMG Blended Fines | 581 | -4 | -21 | | | | |
| Robe River | 522 | -4 | -80 | | | | |
| Western Fines | 508 | -4 | -94 | | | | |
| Atlas Fines | 519 | -4 | -83 | | | | |
| Yandi | 589 | -4 | -13 | | | | |

| | | | | IRON ORE IN | IDEX NORMA | LISATION DIFFER | ENTIALS | | | | |
|------------|-------------------------|--|-------------|--------------------|-----------------|--|--------------|--|----------|--------|--------|
| Por | t Stock Index | Product Differ | entials (RI | MB/wet tonne) | | Seaborne Index Product Differentials (USD/dry tonne) | | | | | |
| | Ар | plicable range | | Value | Change | | А | pplicable ran | ge | Value | Change |
| | High Grade | e Fe 60 - 63% | | 3.00 | 0.00 | | High Grad | de Fe 60 - 63 | % | 3.25 | 0.00 |
| 1% Fe | High Grade | igh Grade Fe 63 - 64% | | 10.00 | -2.00 | | High Grad | High Grade Fe 63 - 64% | | 2.50 | 0.00 |
| | High Grade | e Fe 64 - 65% | | 10.00 | -2.00 | 1% Fe | High Grad | High Grade Fe 64 - 65% | | 2.50 | 0.00 |
| | High Grade | High Grade Fe 65 - 65.5% | | 10.00 | -2.00 | | High Grad | High Grade Fe 65 - 65.5% | | 2.50 | 0.00 |
| | Low Grade Fe | | | 11.00 | 0.00 | | | | | | |
| | High Fe Grade Al <2.25% | | | 47.00 | -3.00 | | High Fe G | rade Al <2.2 | 5% | 1.00 | 0.00 |
| 1% Alumina | High Fe Gra | High Fe Grade Al 2.25-4% | | 5.00 | -3.00 | 1% Alumina | High Fe G | rade Al 2.25 | -4% | 2.00 | -0.50 |
| 1% Alumina | Low Fe Gra | de Al <2.25% | | 37.00 | 0.00 | 1% Alumina | | | | | |
| | Low Fe Gra | de Al 2.25-4% | | 61.00 | 0.00 | | | | | | |
| | High Fe Gra | ade Si <4% | | 20.00 | 0.00 | | High Fe G | rade Si <4% | | 1.50 | 0.25 |
| 1% Silica | High Fe Gra | High Fe Grade Si 4-6.5% | | 27.00 | 0.00 | 1% Silica High Fe G | | igh Fe Grade Si 4 - 6.5% | | 1.50 | -0.25 |
| | Low Fe Gra | Low Fe Grade | | 32.00 | 0.00 | | | | | | |
| 0.01% | High Fe Gra | ade 0.09% <p<0< td=""><td>.115%</td><td>9.00</td><td>-2.00</td><td>0.01%</td><td>High Fe G</td><td>rade 0.09%<</td><td>P<0.115%</td><td>0.00</td><td>0.00</td></p<0<> | .115% | 9.00 | -2.00 | 0.01% | High Fe G | rade 0.09%< | P<0.115% | 0.00 | 0.00 |
| | High Fe Gra | ade 0.115% <p<< td=""><td>0.15%</td><td>14.00</td><td>0.00</td><td>Phosphorus</td><td>High Fe G</td><td colspan="2">High Fe Grade 0.115%<p<0.15%< td=""><td>0.00</td><td>0.00</td></p<0.15%<></td></p<<> | 0.15% | 14.00 | 0.00 | Phosphorus | High Fe G | High Fe Grade 0.115% <p<0.15%< td=""><td>0.00</td><td>0.00</td></p<0.15%<> | | 0.00 | 0.00 |
| Phosphorus | Low Fe Gra | de 0.09 <p<0.19< td=""><td>%</td><td>5.00</td><td>-2.00</td><td></td><td></td><td></td><td></td><td></td><td></td></p<0.19<> | % | 5.00 | -2.00 | | | | | | |
| | | | Port St | tock Price Differe | ntials to Qingd | ao Port for PB Fine | s (RMB/wet t | onne) | | | |
| Port | Value | Change | Port | Value | Change | Port | Value | Change | Port | Value | Change |
| Bayuquan | -30.00 | 0.00 | Fangchen | - | 0.00 | Lanshan | 0.00 | 0.00 | Qingdao | 0.00 | 0.00 |
| Beilun | 5.00 | 0.00 | Jiangyin | -30.00 | 0.00 | Lianyungang | 0.00 | 0.00 | Rizhao | 0.00 | 0.00 |
| Caofeidian | -15.00 | 0.00 | Jingtang | -15.00 | 0.00 | Majishan | 0.00 | 0.00 | Shekou | 0.00 | 0.00 |
| Dalian | -30.00 | 0.00 | Lanqiao | 0.00 | 0.00 | Nantong | -30.00 | 0.00 | Tianjin | -15.00 | 0.00 |

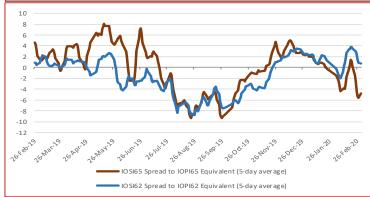




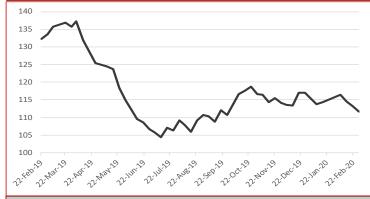
WEEKLY IRON ORE PORT STOCK LUMP PREMIUM (RMB/DMTU)



IRON ORE SEABORNE TO PORT STOCK PRICE SPREADS (USD/DMT)



TOTAL IRON ORE INVENTORIES AT CHINA PORTS (MILLION TONNES)



| | FUTURE TRADING—FRONT MONTH CLOSING PRICE | |
|---|---|------------|
| ٦ | 1000 — | 130 |
| | 900 | 120 |
| | w 800 | 110 |
| | 98 500 98 500 98 600 | 100 💆 |
| | 2 700 M | 100 Wq/qsr |
| | ≥ 600 M | |
| ١ | , , , , , , , , , , , , , , , , , , , | 80 |
| | 500 — | 70 |
| | 400 | 60 |
| | SHORT | |
| | —— Dalian 3pm Close —— SGX Front Month 6pm (RHS) | |

| IRON ORE PORT INVENTORIES (MILLION TONNES) | |
|--|--|
|--|--|

| Week Ending Febr | uary 28th, 2020 | | | |
|------------------|-----------------|----------|------------------|-------------------|
| Province | This week | Change % | Low ² | High ² |
| Jingtang | 14.37 | -4.77% | 10.80 | 17.00 |
| Qingdao | 13.17 | -0.75% | 12.38 | 19.01 |
| Caofeidian | 15.37 | -6.51% | 13.47 | 18.98 |
| Tianjin | 7.72 | 5.46% | 6.37 | 9.18 |
| Rizhao | 12.42 | 2.14% | 11.41 | 17.10 |
| Total (35 Ports) | 111.68 | -1.38% | 104.40 | 137.30 |

| | | D | CE (RMB/WN | IT) | SGX (USD/DMT) | | | | |
|---|----------------------------|--------|--------------|----------|------------------|--------|----------|--|--|
| | Closing Date | Mard | 2nd, 3.00 pm | ı close | Mar 2nd, 5.30 pm | | | | |
| | Contract | 12005 | Change | Change % | Apr'20 | Change | Change % | | |
| | Closing Price | 653.00 | 36.5 | 5.92% | 86.52 | 5.27 | 6.49% | | |
| | Vol traded ('000 lots) | 137.83 | 10.0 | 7.85% | 37.66 | 22.38 | 146.58% | | |
| | Open positions ('000 lots) | 71.12 | 0.30 | 0.43% | 152.60 | 2.88 | 1.93% | | |
| | Day Low | 615.5 | 9.5 | 1.57% | 80.37 | 0.05 | 0.06% | | |
|) | Day High | 654.0 | 28.0 | 4.47% | 86.62 | 4.28 | 5.20% | | |

IRON ORE FUTURES CONTRACTS

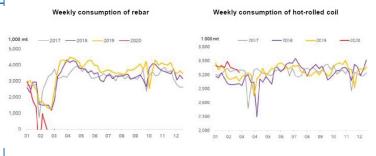


STEEL SPOT MARKET PRICES—CHINA

Stool Snot Market PMP/tenne

| Steel Spot Market Rivib/tonne | | | |
|---------------------------------|-----------|--------|----------|
| Product | 28/2/2020 | Change | Change % |
| ReBar HRB400 ф18mm | 3,390.0 | -60 | -1.74% |
| Wirerod Q300 ¢6.5mm | 3,510.0 | -60 | -1.68% |
| HRC Q235/SS400 5.5mm*1500*C | 3,500.0 | -20 | -0.57% |
| CRC SPCC/ST12 1.0mm*1250*2500 | 4,190.0 | 0 | 0.00% |
| Medium & Heavy Plate Q235B 20mm | 3,650.0 | 50 | 1.39% |
| GI ST02Z 1.0mm*1000*C | 4,390.0 | -10 | -0.23% |
| Colour Coated Plate | 6.800.0 | -50 | -0.73% |

CHINESE STEEL CONSUMPTION



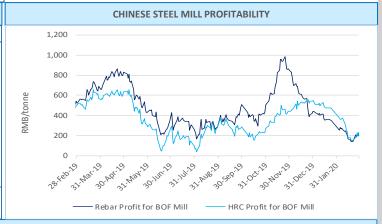
CHINESE STEEL MILL PROFITABILITY

| SMM Tracking of | Steel Mill Po | &L - Rebar and Hot | rolled Coil (RMB/tonne) |
|-----------------|---------------|--------------------|-------------------------|
| | Price | Change (WoW) | Note |

| Category | Price | Change (WoW) | Note |
|---------------------------------------|-------|--------------|---|
| MMi (Fe 62%), USD/mt exluding tax | 86.20 | -6.55 | Mmi CFR Equivalent index for 1st Feb |
| Coke | 1,910 | -50 | 2nd grade met coke, Tangshan, incl. tax |
| Steel Scrap | 2,270 | -20 | steel scrap (6mm) in Zhangjiagang, exl. tax |
| Billet Cost | 2,950 | -104 | Q234, incl. tax |
| Rebar cost - Blast furnace | 3,182 | -106 | calculated based on theoretical weight, incl. tax |
| Rebar profit - Blast furnace | 198 | 46 | based on Shanghai prices, incl. tax |
| Hot-rolled coil cost - Blast furnace | 3,267 | -103 | based on actual weight, incl. tax |
| Hot-rolled coil proft - Blast furnace | 233 | 73 | based on Shanghai prices, incl. tax |

Note: 1 Costs in the table are caluclated based on todays market prices and facout our management, sales, financial and depreciations fees.

2. The cost refers to average cost in the industry based on SMM's survey of small, medium and large mills in China



CHINESE STEEL MILL PROFITABILITY

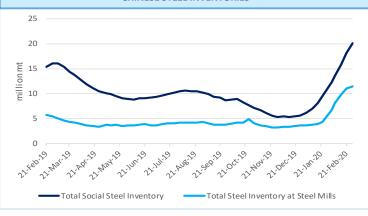
Rebar profits



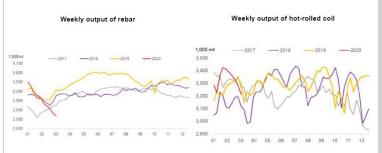
Hot-rolled coil profits



CHINESE STEEL INVENTORIES



CHINESE STEEL PRODUCTION



Payment Terms

IRON ORE INDEX SPECIFICATIONS. COMPILATION RATIONALE AND DATA EXCLUSIONS

| | IRON ORE INDEX SPECIFICATIONS, COMPILATION RATIONALE AND DATA EXCLUSIONS | | | | | | | | | | | |
|-------------------|--|----------------------|-------------------------|--|--|--|------------------|-----------------|--|--|--|--|
| | Iron Ore | Index Specifications | (Port and Seaborne |) | Iron Ore Ind | ex Compilation I | Rationale and Da | ta Exclusions | | | | |
| | 65% Fe Fines | 62% Fe Fines | 58% Fe Fines | 62.5% Fe Lump | MMi iron ore indic | MMi iron ore indices are compiled from data provided by companies that are | | | | | | |
| Fe % | 65.00 | 62.00 | 58.00 | 62.50 | part of the iron ore supply chain and involved in spot market transactions. The indices are calculated using detailed transaction-level data submitted to MMi by | | | | | | | |
| Alumina % | 1.40 | 2.25 | 2.25 | 1.50 | these companies. This data is normalised to the appropriate specifications and | | | | | | | |
| Silica% | 1.50 | 4.00 | 5.50 | 3.50 | screened to remove outliers before volume-weighted average prices are calculated from the remaining core set of data. | | | | | | | |
| Phosphorus % | 0.06 | 0.09 | 0.05 | 0.08 | For more details on MMi's iron ore methodology please download the guide | | | | | | | |
| Sulphur % | 0.01 | 0.02 | 0.02 | 0.02 | published on our website at: www.mmiprices.com | | | | | | | |
| Moisture % | 8.00 | 8.00 | 9.00 | 4.00 | | | | | | | | |
| | Granular cizo ho | elow 10mm for at lea | st 00% of cargo: | Size below 6.3mm max 15% | | | lusions* | | | | | |
| Sizing | | um of 40% below 150 | 0, | Size above 31.15mm max 25% | Port Index Seaborne index | 62% 0 | 58% 0 | 65% 0 | | | | |
| Pricing Point | Qingdao Port (FOT and CFR respectively) | | FOT Qingdao Port | Lump Index 62.5 0 | | | - | | | | | |
| Timing (Seaborne) | Loading within 4 weeks, Delivery within 8 weeks | | Delivery within 2 weeks | * Number of price submissions for iron ore indices that were excluded from index calculations today as they were anomalous and could not be verified | | | | | | | | |

IRON ORE DOMESTIC CONCENTRATE INDEX CALCULATION METHODOLOGY

L/C at sight or CAD

The compilation method for price index generally refers to the compilation method of CPI price index and other price indices, breakdown the price data and calculate the average value according to a certain method, taking the vertical axis as the regional composite index (average of different grade index) and the horizontal axis as the grade composite index (average of different regional index), a total composite index for domestic ore can be output ultimately. The process system is also adopted in the calculation i.e. each sub-index can be obtained as well.

| AVERAGE IRON ORE SPECIFICATIONS APPLIED FOR BRAND PRICE ASSESSMENTS | | | | | | | | | | | | | |
|---|--|---------|--------|--------|----------|--|--------|---------|--------|--------|----------|--|--|
| PORT STOCK BRANDS | | | | | | SEABORNE BRANDS | | | | | | | |
| March 2nd, 2020 | Specifications applied for 62% brand assessments | | | | | Specifications applied for 62% brand assessments | | | | | | | |
| | Fe | Alumina | Silica | Phos | Moisture | | Fe | Alumina | Silica | Phos | Moisture | | |
| Roy Hill | 60.70% | 2.24% | 4.89% | 0.060% | 9.33% | Roy Hill | 60.70% | 2.30% | 4.90% | 0.055% | 8.00% | | |
| SIMEC Fines | 60.00% | 2.30% | 6.30% | 0.060% | 6.00% | SIMEC Fines | 60.00% | 2.30% | 6.30% | 0.060% | 6.00% | | |
| PB Fines | 61.50% | 2.33% | 3.83% | 0.100% | 9.30% | PB Fines 62% | 62.00% | 2.60% | 4.30% | 0.090% | 10.00% | | |
| Newman Fines | 62.41% | 2.25% | 4.15% | 0.078% | 7.64% | Newman Fines | 62.40% | 2.20% | 4.30% | 0.080% | 6.40% | | |
| MAC Fines | 60.78% | 2.33% | 4.68% | 0.074% | 7.68% | MAC Fines | 61.00% | 2.70% | 4.70% | 0.110% | 9.30% | | |
| Jimblebar Blended Fines | 60.28% | 3.12% | 4.72% | 0.116% | 7.74% | Jimblebar Blended Fines | 59.50% | 3.70% | 5.80% | 0.135% | 8.30% | | |
| Carajas Fines | 65.17% | 1.31% | 1.71% | 0.081% | 7.85% | Carajas Fines | 65.10% | 1.50% | 1.70% | 0.080% | 8.50% | | |
| Brazilian SSF | 62.00% | 1.00% | 6.50% | 0.040% | 6.00% | Brazilian SSF | 62.00% | 1.00% | 6.50% | 0.040% | 6.00% | | |
| Brazilian Blend Fines | 62.66% | 1.54% | 4.93% | 0.076% | 7.94% | Brazilian Blend Fines | 62.50% | 1.50% | 5.00% | 0.070% | 7.00% | | |
| RTX Fines | 61.00% | 3.10% | 4.50% | 0.135% | 7.50% | RTX Fines | 61.00% | 3.10% | 4.50% | 0.135% | 7.50% | | |
| West Pilbara Fines | 60.10% | 2.30% | 4.70% | 0.075% | 8.50% | West Pilbara Fines | 60.10% | 2.30% | 4.70% | 0.075% | 8.50% | | |
| March 2nd, 2020 Specifications applied for 58% brand assessments | | | | | | | | | | | | | |
| | Fe | Alumina | Silica | Phos | Moisture | | | | | | | | |
| SSF | 56.71% | 3.08% | 6.18% | 0.061% | 9.17% | | | | | | | | |
| FMG Blended Fines | 58.19% | 2.69% | 5.61% | 0.060% | 7.88% | | | | | | | | |
| Robe River | 56.31% | 3.17% | 5.64% | 0.041% | 9.10% | | | | | | | | |
| Western Fines | 57.88% | 2.87% | 7.50% | 0.062% | 7.45% | | | | | | | | |
| Atlas Fines | 56.59% | 2.55% | 7.14% | 0.080% | 8.46% | | | | | | | | |
| Yandi | 57.10% | 1.56% | 6.42% | 0.035% | 8.95% | | | | | | | | |

| BLOOMBERG TICKERS | | | | | | | | | |
|-------------------|-----------------------------|--|--------|-----------------------|--|--|--|--|--|
| | PORT STO | CK INDICES | | SEABORNE INDICES | | | | | |
| | FOT Qingdao (RMB/wet tonne) | FOT Qingdao (RMB/wet tonne) CFR Qingdao Equivalent (USD/dry tonne) | | CFR Qingdao (USD/DMT) | | | | | |
| IOPI62 | IRCNQ001 | IRCNQ004 | IOSI62 | IRCN0034 | | | | | |
| IOPI58 | IRCNQ002 | IRCNQ005 | IOSI65 | IRCN0035 | | | | | |
| IOPI65 | IRCNQ003 | IRCNQ006 | | | | | | | |
| IOPLI62 | IRCN0036 | IRCN0037 | | | | | | | |

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L/C at sight

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