

IRON ORE PORT STOCK INDEX (IOPI)

November 12 2018		FOT Qingdao (inc. 16% VAT), RMB/wet tonne							CFR Qingdao Equivalent (exc. 16% VAT), USD/dry tonne ¹						
Index	Fe Content	Price	Change	Change %	MTD	YTD ²	Low ²	High ²	Price	Change	Change %	MTD	YTD ²	Low ²	High ²
IOPI62	62% Fe Fines	591	0	0.0%	593	499	443	603	75.93	-0.16	-0.2%	76.47	66.71	75.83	77.89
IOPI58	58% Fe Fines	410	0	0.0%	413	354	304	419	51.52	-0.11	-0.2%	52.08	45.94	40.67	52.59
IOPI65	65% Fe Fines	736	0	0.0%	754	651	541	784	95.49	-0.20	-0.2%	98.20	87.95	96.35	101.71

IRON ORE SEABORNE INDEX (IOSI)

November 12 2018		CFR Qingdao, USD/dry tonne						
Index	Fe Content	Price	Change	Change %	MTD	YTD ³	Low ³	High ³
IOSI62	62% Fe Fines	77.05	0.00	0.0%	75.68	68.51	63.25	86.20
IOSI65	65% Fe Fines	98.75	0.00	0.0%	97.93	94.39	86.20	101.50

MARKET COMMENTARY

Seventy-one vessels carrying 10.93 million mt of iron ore are likely to arrive at major Chinese ports during November 9-15, up 190,000 mt from that during November 2-8, SMM data showed. These marked the fourth consecutive week of increase, but growth volumes were limited. For the same period, iron ore shipments departing Australian ports will fall 820,000 mt to 15.34 million mt due to maintenance at ports; those leaving Brazilian ports are likely to grow 460,000 mt to 7.84 million mt. These stay above the weekly average shipments of this year. Further upward room is expected in the shipments in the short term.

IRON ORE PORT LUMP INDEX (IOPLI)

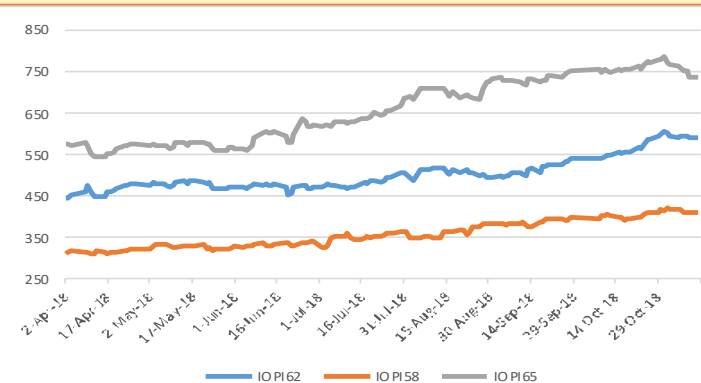
Week Ending 9 November		FOT Qingdao (inc. 16% VAT), RMB/wet tonne							CFR Qingdao Equivalent (exc. 16% VAT), USD/dry tonne ¹						
Index	Fe Content	Price	W-o-W	Change %	MTD	YTD ³	Low ³	High ³	Price	W-o-W	Change %	MTD	YTD ³	Low ³	High ³
IOPLI62	62.5% Fe Lump	781	45	6.1%	759	633	565	781	97.53	5.88	6.4%	94.59	81.82	76.63	97.53

IRON ORE DOMESTIC CONCENTRATE SPOT PRICE ASSESSMENTS AND COMPOSITE INDEX

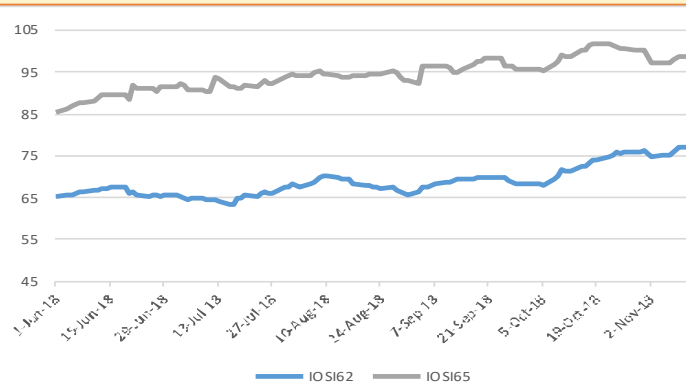
Week Ending November 9, 2018				RMB/tonne (excluding tax) ⁴				USD/tonne (excluding tax) ⁴			
Province	Region	Product	Basis	This week	Change %	Low ²	High ²	This week	Change %	Low ²	High ²
Hebei	Hanxing	66% Fe Concentrate	Dry	715	-0.4%	579	718	103.44	0.3%	83.76	103.87
Hebei	Qian'an	65% Fe Concentrate	Dry	805	0.6%	630	805	116.46	1.3%	91.14	116.46
Liaoning	Anshan	65% Fe Concentrate	Wet	555	0.0%	445	555	80.29	0.7%	64.38	80.29
Shandong	Zibo	65% Fe Concentrate	Dry	815	2.5%	620	815	117.91	3.2%	89.70	117.91
Week Ending November 9, 2018				This week	Change %	Low ⁵	High ⁵				
China Mines Concentrate Composite Index RMB/WT				670.77	0.6%	534.50	670.77				

¹ Exchange rate applied: RMB/USD = 6.9476 ² Since March 1 ³ Since June 1
⁴ Weekly exchange rate applied: RMB/USD 6.9208 ⁵ Last 12 months

IRON ORE PORT INDEX, FOT QINGDAO (RMB/WT)



IRON ORE SEABORNE INDEX, CFR QINGDAO (USD/DMT)



IRON ORE PORT STOCK INDEX MONTHLY, QUARTERLY AND YEAR-TO-DATE AVERAGES

November 12 2018		FOT Qingdao (inc. 16% VAT), RMB/wet tonne							CFR Qingdao Equivalent (exc. 16% VAT), USD/dry tonne ¹						
Index	Fe Content	July	August	September	October	MTD	QTD	YTD ²	July	August	September	October	MTD	QTD	YTD ²
IOPI62	62% Fe Fines	482	505	513	564	593	573	499	64.29	63.41	65.25	72.55	76.47	73.75	66.71
IOPI58	58% Fe Fines	349	363	385	401	413	405	354	44.14	44.86	45.84	50.47	52.08	50.97	45.94
IOPI65	65% Fe Fines	638	701	732	760	754	758	651	82.19	85.29	92.13	99.05	98.20	98.79	87.95

IRON ORE SEABORNE INDEX MONTHLY, QUARTERLY AND YEAR-TO-DATE AVERAGES

November 12 2018		CFR Qingdao, USD/dry tonne						
Index	Fe Content	July	August	September	October	MTD	QTD	YTD ³
IOSI62	62% Fe Fines	65.09	67.89	68.79	72.31	75.68	73.09	68.51
IOSI65	65% Fe Fines	91.90	94.04	96.48	98.97	97.93	98.73	94.39

FREIGHT RATES

November 09, 2018		FREIGHT RATES - DRY BULK US\$/wet tonne				
Route	Designation	Change	Change %	Low ⁵	High ⁵	
W. Australia - Qingdao	C5	6.79	-0.27	-3.87%	5.109	10.002
Tubarao - Qingdao	C3	15.91	-1.98	-11.08%	12.705	24.76

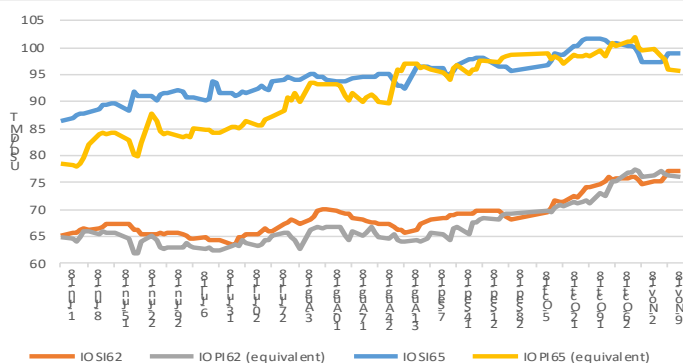
IRON ORE PORT LUMP INDEX MONTHLY, QUARTERLY AND YEAR-TO-DATE AVERAGES

Week Ending 9 November		FOT Qingdao (inc. 16% VAT), RMB/wet tonne							CFR Qingdao Equivalent (exc. 16% VAT), USD/dry tonne ¹						
Index	Fe Content	July	August	September	October	MTD	QTD	YTD ³	July	August	September	October	MTD	QTD	YTD ²
IOPLI62	62.5% Fe Lump	613	652	695	720	759	736	633	78.18	81.74	87.49	89.65	94.59	91.62	81.82

Daily Iron Ore Index Report

November 12, 2018

IRON ORE INDEX COMPARISONS



CHINA DOMESTIC COMPOSITE MINES INDEX (RMB/Wet Tonne, including VAT)



IRON ORE BRAND SPOT PRICE ASSESSMENTS

November 12 2018	PORT STOCK INDEX (RMB/WT)			November 12 2018	SEABORNE INDEX (USD/DMT)		
	Price	Change	Diff to IOPI62		Price	Change	Diff to IOSI62
Roy Hill	565	0	-26	Roy Hill	70.85	0.00	-6.20
SIMEC Fines	502	0	-89	SIMEC Fines	64.55	0.00	-12.50
PB Fines	573	0	-18	PB Fines	75.90	0.00	-1.15
Newman Fines	589	-1	-2	Newman Fines	78.56	0.00	1.51
MAC Fines	556	0	-35	MAC Fines	71.05	0.00	-6.00
Jimblebar Blended Fines	521	-2	-70	Jimblebar Blended Fines	63.42	0.00	-13.63
Carajas Fines	727	0	136	Carajas Fines	97.29	0.00	20.24
Brazilian SSF	571	0	-20	Brazilian SSF	81.11	0.00	4.06
Brazilian Blend Fines	598	0	7	Brazilian Blend Fines	82.36	0.00	5.31
RTX Fines	502	2	-89	RTX Fines	67.75	0.00	-9.30

November 12 2018	PORT STOCK INDEX (RMB/WT)		
	Price	Change	Diff to IOPI58
SSF	344	-2	-66
FMG Blended Fines	406	-1	-4
Robe River	420	11	10
Western Fines	373	-4	-37
Atlas Fines	350	-5	-60
Yandi	450	-2	40

IRON ORE INDEX NORMALISATION DIFFERENTIALS

Port Stock Index Product Differentials (RMB/wet tonne)				Seaborne Index Product Differentials (USD/dry tonne)			
	Applicable range	Value	Change		Applicable range	Value	Change
1% Fe	High Grade Fe 60 - 63%	12.00	0.00	1% Fe	High Grade Fe 60 - 63%	2.50	0.00
	High Grade Fe 63 - 64%	48.00	0.00		High Grade Fe 63 - 64%	2.50	0.00
	High Grade Fe 64 - 65%	48.00	0.00		High Grade Fe 64 - 65%	2.50	0.00
	High Grade Fe 65 - 65.5%	48.00	0.00		High Grade Fe 65 - 65.5%	2.50	0.00
	Low Grade Fe	21.00	0.00				
1% Alumina	High Fe Grade Al <2.25%	38.00	0.00	1% Alumina	High Fe Grade Al <2.25%	9.75	0.00
	High Fe Grade Al 2.25-4%	50.00	5.00		High Fe Grade Al 2.25-4%	0.50	0.00
	Low Fe Grade Al <2.25%	82.00	0.00				
	Low Fe Grade Al 2.25-4%	25.00	0.00				
1% Silica	High Fe Grade Si <4%	2.00	0.00	1% Silica	High Fe Grade Si <4%	2.25	0.00
	High Fe Grade Si 4-6.5%	32.00	0.00		High Fe Grade Si 4 - 6.5%	3.25	0.00
	Low Fe Grade	15.00	3.00				
0.01% Phosphorus	High Fe Grade 0.09%<P<0.115%	3.00	0.00	0.01% Phosphorus	High Fe Grade 0.09%<P<0.115%	0.50	0.00
	High Fe Grade 0.115%<P<0.15%	7.00	-3.00		High Fe Grade 0.115%<P<0.15%	1.75	0.00
	Low Fe Grade 0.09<P<0.1%	5.00	0.00				

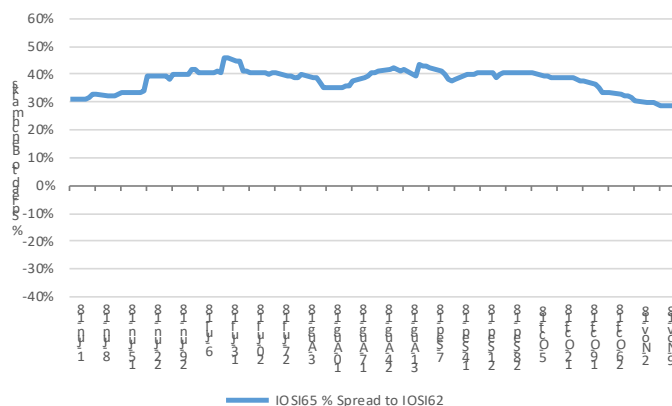
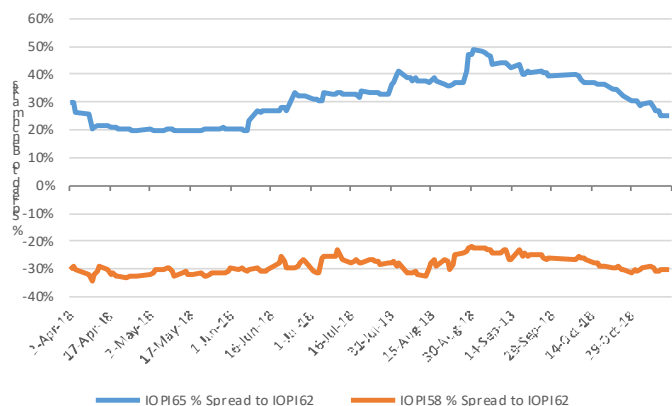
Port Stock Differentials to Qingdao Port (RMB/wet tonne)

Port	Value	Change	Port	Value	Change	Port	Value	Change	Port	Value	Change
Bayuquan	-25.00	0.00	Fangcheng	-5.00	0.00	Lanshan	0.00	0.00	Qingdao	0.00	0.00
Beilun	5.00	0.00	Jiangyin	-10.00	0.00	Lianyungang	0.00	0.00	Rizhao	0.00	0.00
Caofeidian	-5.00	5.00	Jingtang	-5.00	5.00	Majishan	0.00	0.00	Shekou	0.00	0.00
Dalian	-15.00	0.00	Lanqiao	0.00	0.00	Nantong	-10.00	0.00	Tianjin	-15.00	0.00

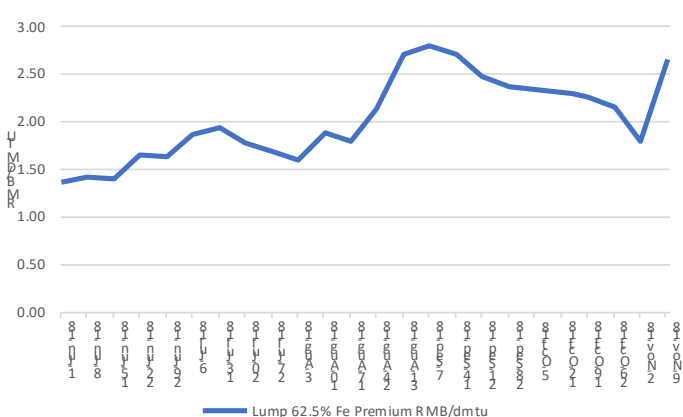
IRON ORE INDEX PREMIUMS/DISCOUNTS

November 12 2018	PORT STOCK INDEX (RMB/WT)	
Fe Content	Spread to IOPI62	% Spread to IOPI62
58% Fe Fines	-181	-30.63%
65% Fe Fines	145	24.53%

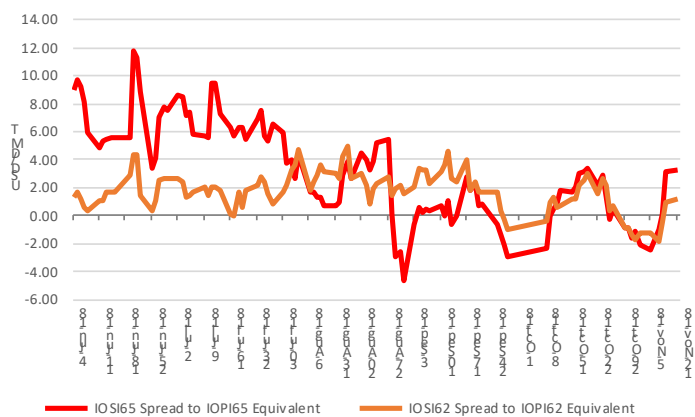
November 12 2018	SEABORNE INDEX (USD/DMT)	
Fe Content	Spread to IOSI62	% Spread to IOSI62
65% Fe Fines	21.70	28.16%



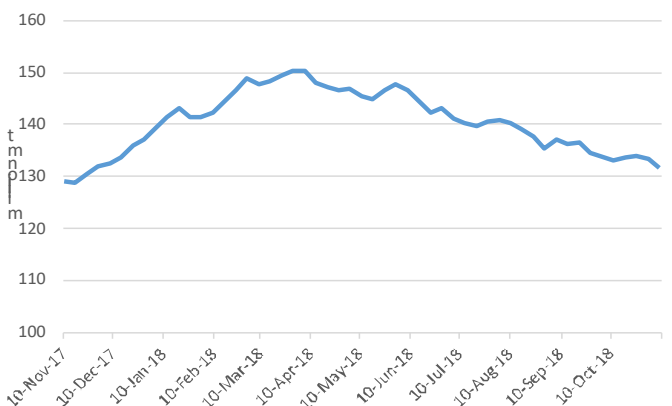
WEEKLY IRON ORE PORT STOCK LUMP PREMIUM (62.5% FE LUMP—62% FE FINES)



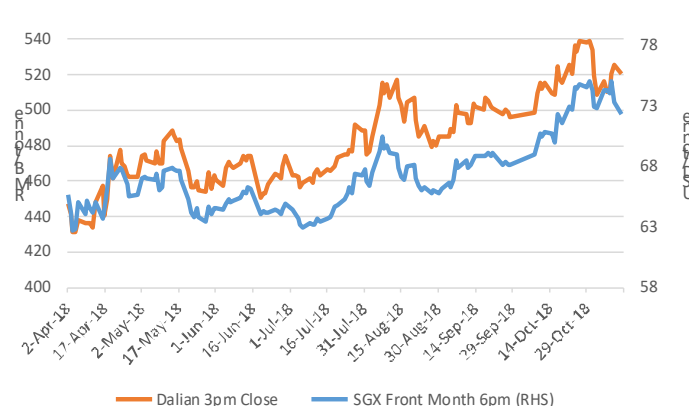
IRON ORE SEABORNE TO PORT STOCK SPREADS



TOTAL IRON ORE INVENTORIES AT CHINA PORTS



FUTURE TRADING—FRONT MONTH CLOSING PRICE



IRON ORE PORT INVENTORIES

Week Ending November 09, 2018 (million tonnes)				
Province	This week	Change %	Low ⁴	High ⁴
Jingtang	13.48	-9.53%	13.47	19.00
Qingdao	17.70	0.57%	15.60	19.97
Caofeidian	18.60	-1.06%	16.70	25.30
Tianjin	9.80	4.26%	8.50	11.00
Rizhao	15.50	-3.13%	13.49	19.00
Total (35 Ports)	131.62	-1.28%	128.70	150.04

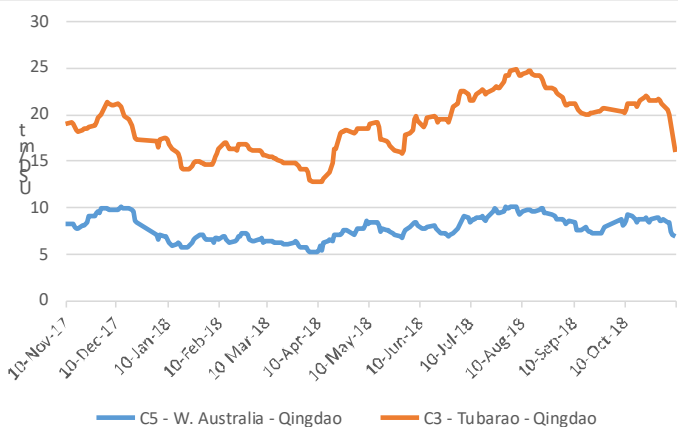
IRON ORE FUTURES CONTRACTS

Closing Date	DCE		SGX		
	12 Nov 3pm close		12 Nov 6 pm		
Contract	11901	Change	Dec'18	Change	Change %
Closing Price	520.0	-5.0	72.24	-1.06	-1.45%
Vol traded ('000 lots)	125.16	-6.3	14.18	-0.58	-3.92%
Open positions ('000 lots)	70.70	-4.0	131.36	7.72	6.25%
Day Low	517.0	-3.5	72.05	-0.70	-0.96%
Day High	521.5	-8.5	72.93	-0.70	-0.95%

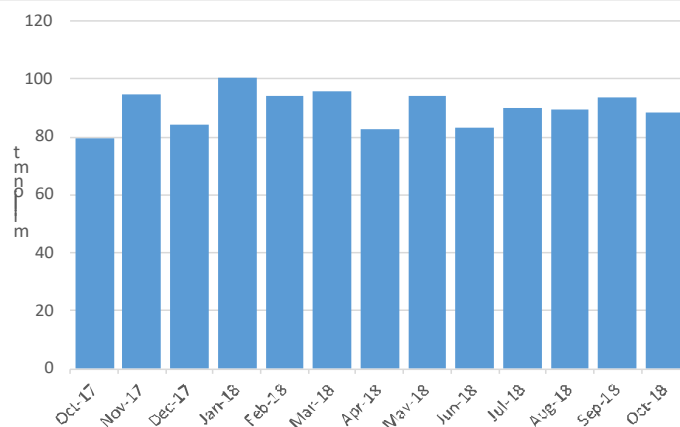
Daily Iron Ore Index Report

November 12, 2018

DRY BULK FREIGHT RATES



TOTAL CHINA IRON ORE IMPORT VOLUMES



Steel Spot Market Prices - China

Steel Spot Market RMB/tonne

Product	9/11/2018	Change	Change %
ReBar HRB400 φ18mm	4,602.0	-105	-2.23%
Wirerod Q300 φ6.5mm	4,772.0	-133	-2.71%
HRC Q235/SS400 5.5mm*1500*C	3,954.0	-119	-2.92%
CRC SPCC/ST12 1.0mm*1250*2500	4,633.0	-103	-2.17%
Medium & Heavy Plate Q235B 20mm	4,260.0	-66	-1.53%
GI ST02Z 1.0mm*1000*C	4,980.0	-90	-1.78%
Billet Q235 150*150mm	3,800.0	-100	-2.56%

Rebar and HRC spot prices



Source: SMM

CHINESE STEEL EXPORT PRICES

China Export Prices USD/tonne

Product	Specification	Export tax (+)/Vate rebate (-)	Change
9/11/2018			
Rebar	BS4449 460B 12-25mm, + chrome	-13%	550 -5
Wire Rod	SAE1008 6.5-10mm +chrome	-9%	575 -5
Hot-rolled coil	SS400/Q235 4.0-10.mm	-9%	545 -5
Cold-rolled coil	SPCC 1.0mm	-13%	595 0
Medium & Heavy plate	A-level Ship plate 12-25mm	0%	580 0
Galvanised	ST02Z/SGCC 1.0mm	-13%	650 -5

Note: Calculation formula for converting export prices of rebar, cold-rolled steel and galvanizing into prices in China's spot market = FOB * exchange rate * 1.16 / (1.16 - 0.13); Calculation formula for converting export prices of wire rod and hot-rolled steel into prices in China's spot market = FOB * exchange rate * 1.16 / (1.16 - 0.09); Calculation formula for converting export prices of medium-thick plate into prices in China's spot market = FOB * exchange rate

CHINESE STEEL INVENTORIES

Steel Inventories³ (unit: 1000 tonnes)

Product	9/11/2018	2/11/2018	Change	Change %
Rebar	3,390	3,581	-191	-5.33%
Wirerod	1,028	1,096	-68	-6.20%
Hot-rolled Coil	2,309	2,439	-130	-5.33%
Medium & Thick Plate	1,124	1,130	-6	-0.53%
Cold-rolled Coil	1,168	1,206	-38	-3.15%
Total	9,018	9,452	-434	-4.59%

³ SMM statistics cover inventories of major steel products in China's major markets: hot-rolled steel inventories in 33 major cities; rebar and wire inventories in 35 major cities; cold-rolled steel and medium-thick plate inventories in 31 major cities.

CHINESE STEEL MILL PROFITABILITY

SMM Tracking of Steel Mill P&L - Rebar and Hot-rolled Coil (RMB/tonne)

Category	Price	Change (WoW)	Note
MMI (Fe 62%), USD/mt excluding tax	76.19	-0.13	Mmi CFR Equivalent index for 12th October
Coke	2,610	100	2nd grade met coke, Tangshan, incl. tax
Steel Scrap	2,410	-70	steel scrap (6mm) in Zhangjiagang, excl. tax
Billet Cost	3,259	49	Q234, incl. tax
Rebar cost - Blast furnace	3,528	48	calculated based on theoretical weight, incl. tax
Rebar profit - Blast furnace	972	-88	based on Shanghai prices, incl. tax
Hot-rolled coil cost - Blast furnace	3,584	49	based on actual weight, incl. tax
Hot-rolled coil profit - Blast furnace	316	-189	based on Shanghai prices, incl. tax

Note: 1. Costs in the table are calculated based on today's market prices and factored our management, sales, financial and depreciations fees.

2. The cost refers to average cost in the industry based on SMM's survey of small, medium and large mills in China

IRON ORE INDEX SPECIFICATIONS, COMPILATION RATIONALE AND DATA EXCLUSIONS

Iron Ore Index Specifications (Port and Seaborne)					Iron Ore Index Compilation Rationale and Data Exclusions			
	65% Fe Fines	62% Fe Fines	58% Fe Fines	62.5% Fe Lump				
Fe %	65.00	62.00	58.00	62.50	MMI iron ore indices are compiled from data provided by companies that are part of the iron ore supply chain and involved in spot market transactions. The indices are calculated using detailed transaction-level data submitted to MMI by these companies. This data is normalised to the appropriate specifications and screened to remove outliers before volume-weighted average prices are calculated from the remaining core set of data. For more details on MMI's iron ore methodology please download the guide published on our website at: www.mmiprices.com			
Alumina %	1.40	2.25	2.25	1.50				
Silica%	1.50	4.00	5.50	3.50				
Phosphorus %	0.06	0.09	0.05	0.08				
Sulphur %	0.01	0.02	0.02	0.02				
Moisture %	8.00	8.00	9.00	4.00				
Sizing	Granular size below 10mm for at least 90% of cargo; maximum of 40% below 150 micron			Size below 6.3mm max 15% Size above 31.15mm max 25%	Data Exclusions*			
Pricing Point	Qingdao Port (FOT and CFR respectively)			FOT Qingdao Port	Port Index	62%	58%	65%
Timing (Seaborne)	Loading within 4 weeks, Delivery within 8 weeks			Delivery within 2 weeks	Seaborne Index	0	0	0
Payment Terms	L/C at sight			L/C at sight or CAD	Lump Index 62.5	0		

IRON ORE DOMESTIC CONCENTRATE INDEX CALCULATION METHODOLOGY

The compilation method for price index generally refers to the compilation method of CPI price index and other price indices, breakdown the price data and calculate the average value according to a certain method, taking the vertical axis as the regional composite index (average of different grade index) and the horizontal axis as the grade composite index (average of different regional index), a total composite index for domestic ore can be output ultimately. The process system is also adopted in the calculation i.e. each sub-index can be obtained as well.

AVERAGE IRON ORE SPECIFICATIONS APPLIED FOR BRAND PRICE ASSESSMENTS

PORT STOCK BRANDS						SEABORNE BRANDS					
November 12 2018	SPECIFICATIONS APPLIED FOR 62% BRAND ASSESSMENTS						SPECIFICATIONS APPLIED FOR 62% BRAND ASSESSMENTS				
	Fe	Alumina	Silica	Phos	Moisture		Fe	Alumina	Silica	Phos	Moisture
Roy Hill	61.00%	2.20%	4.50%	0.055%	8.00%	Roy Hill	60.70%	2.30%	4.90%	0.055%	8.00%
SIMEC Fines	60.00%	2.30%	6.30%	0.060%	6.00%	SIMEC Fines	60.00%	2.30%	6.30%	0.060%	6.00%
PB Fines	61.68%	2.32%	3.55%	0.100%	9.35%	PB Fines 62%	62.00%	2.60%	4.30%	0.090%	10.00%
Newman Fines	62.47%	2.34%	4.15%	0.080%	7.72%	Newman Fines	62.80%	2.20%	4.30%	0.080%	6.40%
MAC Fines	60.74%	2.24%	4.66%	0.090%	7.79%	MAC Fines	61.00%	2.70%	4.70%	0.110%	9.30%
Jimblebar Blended Fines	61.36%	2.83%	4.34%	0.100%	6.76%	Jimblebar Blended Fines	61.79%	2.67%	4.08%	0.115%	7.16%
Carajas Fines	64.79%	1.30%	2.00%	0.080%	8.29%	Carajas Fines	65.10%	1.50%	1.70%	0.080%	8.50%
Brazilian SSF	62.00%	1.00%	6.50%	0.040%	6.00%	Brazilian SSF	62.00%	1.00%	6.50%	0.040%	6.00%
Brazilian Blend Fines	62.68%	1.54%	4.81%	0.060%	8.42%	Brazilian Blend Fines	62.50%	1.50%	5.00%	0.070%	7.00%
RTX Fines	61.00%	3.10%	4.50%	0.135%	7.50%	RTX Fines	61.00%	3.10%	4.50%	0.135%	7.50%
November 12 2018	SPECIFICATIONS APPLIED FOR 58% BRAND ASSESSMENTS										
	Fe	Alumina	Silica	Phos	Moisture						
SSF	56.42%	3.00%	6.35%	0.050%	9.50%						
FMG Blended Fines	58.36%	2.79%	5.90%	0.070%	7.13%						
Robe River	56.63%	2.88%	1.85%	0.040%	9.09%						
Western Fines	57.57%	2.86%	6.73%	0.060%	7.58%						
Atlas Fines	56.59%	2.55%	7.14%	0.080%	8.46%						
Yandi	57.13%	1.38%	6.34%	0.030%	9.21%						

BLOOMBERG TICKERS

PORT STOCK INDICES			
	FOT Qingdao (RMB/wet tonne)		CFR Qingdao Equivalent (USD/dry tonne)
IOP162	IRCNQ001		IRCNQ004
IOP158	IRCNQ002		IRCNQ005
IOP165	IRCNQ003		IRCNQ006

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