

IRON ORE PORT STOCK INDEX (IOPI)

November 06 2018		FOT Qingdao (inc. 16% VAT), RMB/wet tonne							CFR Qingdao Equivalent (exc. 16% VAT), USD/dry tonne <sup>1</sup>						
Index	Fe Content	Price	Change	Change %	MTD	YTD <sup>2</sup>	Low <sup>2</sup>	High <sup>2</sup>	Price	Change	Change %	MTD	YTD <sup>2</sup>	Low <sup>2</sup>	High <sup>2</sup>
IOPI62	62% Fe Fines	594	5	0.8%	594	497	443	603	76.78	0.57	0.7%	76.51	66.49	75.83	77.89
IOPI58	58% Fe Fines	415	-1	-0.2%	417	352	304	419	52.50	-0.21	-0.4%	52.49	45.79	40.67	52.59
IOPI65	65% Fe Fines	759	-3	-0.4%	765	648	541	784	99.16	-0.55	-0.6%	99.52	87.74	96.35	101.71

IRON ORE SEABORNE INDEX (IOSI)

November 06 2018		CFR Qingdao, USD/dry tonne						
Index	Fe Content	Price	Change	Change %	MTD	YTD <sup>3</sup>	Low <sup>3</sup>	High <sup>3</sup>
IOSI62	62% Fe Fines				74.95	68.23	63.25	86.20
IOSI65	65% Fe Fines				97.70	94.26	86.20	101.50

MARKET COMMENTARY

Iron ore physical port stock were relatively stable today as mills increased their inquiries and traders were happy to slightly lower their offers. According to latest policy, steel mills in Tangshan will face winter cutbacks of around 18.59 million mt of installed blast furnace capacity, lower than the original cuts of 19.74 million mt. Demands for iron ore may be stronger than expected over the period which may provide support to the price of iron ore.

IRON ORE PORT LUMP INDEX (IOPLI)

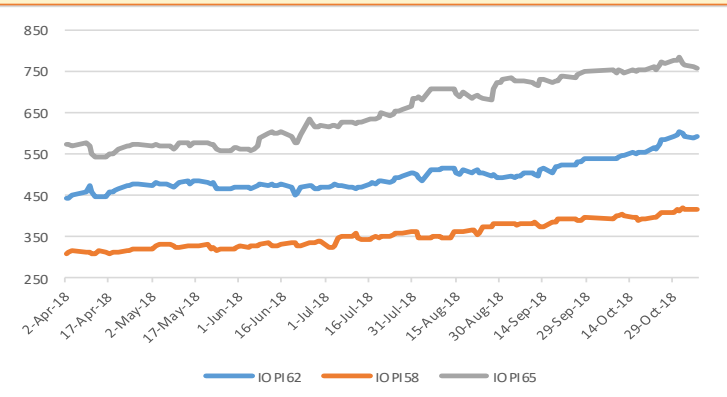
Week Ending 2 November		FOT Qingdao (inc. 16% VAT), RMB/wet tonne							CFR Qingdao Equivalent (exc. 16% VAT), USD/dry tonne <sup>1</sup>						
Index	Fe Content	Price	W-o-W	Change %	MTD	YTD <sup>3</sup>	Low <sup>3</sup>	High <sup>3</sup>	Price	W-o-W	Change %	MTD	YTD <sup>3</sup>	Low <sup>3</sup>	High <sup>3</sup>
IOPLI62	62.5% Fe Lump	736	3	0.4%	736	628	565	736	94.82	0.41	0.4%	94.28	84.11	79.28	94.82

IRON ORE DOMESTIC CONCENTRATE SPOT PRICE ASSESSMENTS AND COMPOSITE INDEX

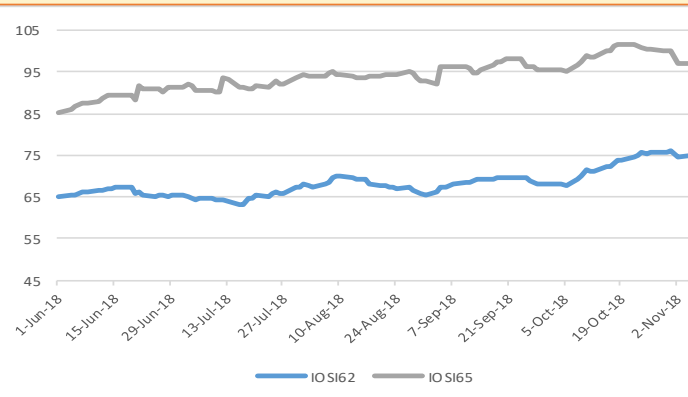
Week Ending November 2, 2018				RMB/tonne (excluding tax) <sup>4</sup>				USD/tonne (excluding tax) <sup>4</sup>			
Province	Region	Product	Basis	This week	Change %	Low <sup>2</sup>	High <sup>2</sup>	This week	Change %	Low <sup>2</sup>	High <sup>2</sup>
Hebei	Hanxing	66% Fe Concentrate	Dry	718	3.3%	579	718	103.18	3.0%	83.21	103.18
Hebei	Qian'an	65% Fe Concentrate	Dry	800	2.6%	630	800	114.96	2.2%	90.53	114.96
Liaoning	Anshan	65% Fe Concentrate	Wet	555	1.8%	445	555	79.76	1.5%	63.95	79.76
Shandong	Zibo	65% Fe Concentrate	Dry	795	2.6%	620	795	114.25	2.3%	89.10	114.25
Week Ending November 2, 2018				This week	Change %	Low <sup>5</sup>	High <sup>5</sup>				
China Mines Concentrate Composite Index RMB/WT				666.59	2.4%	534.50	666.59				

<sup>1</sup> Exchange rate applied: RMB/USD = 6.9075 <sup>2</sup> Since March 1 <sup>3</sup> Since June 1  
<sup>4</sup> Weekly exchange rate applied: RMB/USD 6.9208 <sup>5</sup> Last 12 months

IRON ORE PORT INDEX, FOT QINGDAO (RMB/WT)



IRON ORE SEABORNE INDEX, CFR QINGDAO (USD/DMT)



IRON ORE PORT STOCK INDEX MONTHLY, QUARTERLY AND YEAR-TO-DATE AVERAGES

November 06 2018		FOT Qingdao (inc. 16% VAT), RMB/wet tonne							CFR Qingdao Equivalent (exc. 16% VAT), USD/dry tonne <sup>1</sup>						
Index	Fe Content	July	August	September	October	MTD	QTD	YTD <sup>2</sup>	July	August	September	October	MTD	QTD	YTD <sup>2</sup>
IOPI62	62% Fe Fines	482	505	513	564	594	570	497	64.29	63.41	65.25	72.55	76.51	73.27	66.49
IOPI58	58% Fe Fines	349	363	385	401	417	404	352	44.14	44.86	45.84	50.47	52.49	50.84	45.79
IOPI65	65% Fe Fines	638	701	732	760	765	761	648	82.19	85.29	92.13	99.05	99.52	99.13	87.74

IRON ORE SEABORNE INDEX MONTHLY, QUARTERLY AND YEAR-TO-DATE AVERAGES

November 06 2018		CFR Qingdao, USD/dry tonne						
Index	Fe Content	July	August	September	October	MTD	QTD	YTD <sup>3</sup>
IOSI62	62% Fe Fines	65.09	67.89	68.79	72.31	74.95	72.61	68.23
IOSI65	65% Fe Fines	91.90	94.04	96.48	98.97	97.70	98.83	94.26

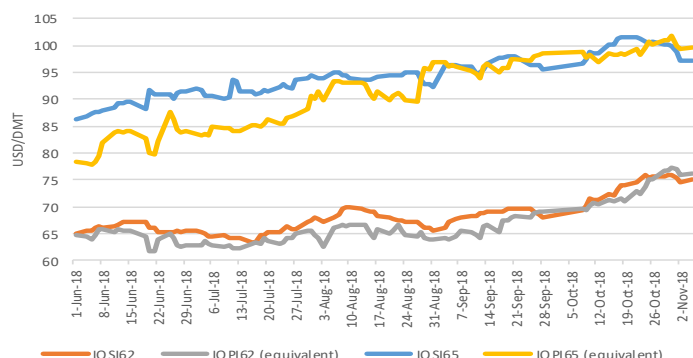
FREIGHT RATES

November 05, 2018		FREIGHT RATES - DRY BULK US\$/wet tonne				
Route	Designation	Change	Change %	Low <sup>5</sup>	High <sup>5</sup>	
W. Australia - Qingdao	C5	8.32	-0.37	-4.24%	5.109	10.002
Tubarao - Qingdao	C3	20.40	-0.50	-2.39%	12.705	24.76

IRON ORE PORT LUMP INDEX MONTHLY, QUARTERLY AND YEAR-TO-DATE AVERAGES

Week Ending 2 November		FOT Qingdao (inc. 16% VAT), RMB/wet tonne							CFR Qingdao Equivalent (exc. 16% VAT), USD/dry tonne <sup>1</sup>						
Index	Fe Content	July	August	September	October	MTD	QTD	YTD <sup>3</sup>	July	August	September	October	MTD	QTD	YTD <sup>2</sup>
IOPLI62	62.5% Fe Lump	613	652	695	720	736	724	628	80.88	84.56	90.52	92.87	94.28	93.26	84.11

IRON ORE INDEX COMPARISONS



CHINA DOMESTIC COMPOSITE MINES INDEX (RMB/Wet Tonne, including VAT)



IRON ORE BRAND SPOT PRICE ASSESSMENTS

November 06 2018	PORT STOCK INDEX (RMB/WT)			November 06 2018	SEABORNE INDEX (USD/DMT)		
	Price	Change	Diff to IOPI62		Price	Change	Diff to IOSI62
Roy Hill	567	4	-27	Roy Hill	68.30	0.00	-6.65
SIMEC Fines	506	-2	-88	SIMEC Fines	61.30	0.00	-13.65
PB Fines	575	5	-19	PB Fines	73.65	0.00	-1.30
Newman Fines	596	5	2	Newman Fines	76.31	0.00	1.36
MAC Fines	558	4	-36	MAC Fines	68.60	0.00	-6.35
Jimblebar Blended Fines	525	6	-69	Jimblebar Blended Fines	60.92	0.00	-14.03
Carajas Fines	749	0	155	Carajas Fines	95.71	0.00	20.76
Brazilian SSF	589	-3	-5	Brazilian SSF	77.76	0.00	2.81
Brazilian Blend Fines	609	2	15	Brazilian Blend Fines	79.76	0.00	4.81
RTX Fines	492	3	-102	RTX Fines	65.90	0.00	-9.05
November 06 2018	PORT STOCK INDEX (RMB/WT)						
	Price	Change	Diff to IOPI58				
SSF	368	-1	-47				
FMG Blended Fines	419	-1	4				
Robe River	398	-1	-17				
Western Fines	398	-1	-17				
Atlas Fines	379	-1	-36				
Yandi	473	-1	58				

IRON ORE INDEX NORMALISATION DIFFERENTIALS

Port Stock Index Product Differentials (RMB/wet tonne)				Seaborne Index Product Differentials (USD/dry tonne)			
	Applicable range	Value	Change		Applicable range	Value	Change
1% Fe	High Grade Fe 60 - 63%	15.00	0.00	1% Fe	High Grade Fe 60 - 63%	2.50	0.00
	High Grade Fe 63 - 64%	54.00	0.00		High Grade Fe 63 - 64%	2.75	0.00
	High Grade Fe 64 - 65%	54.00	0.00		High Grade Fe 64 - 65%	2.75	0.00
	High Grade Fe 65 - 65.5%	54.00	0.00		High Grade Fe 65 - 65.5%	2.75	0.00
	Low Grade Fe	18.00	0.00				
1% Alumina	High Fe Grade Al <2.25%	44.00	0.00	1% Alumina	High Fe Grade Al <2.25%	9.75	0.00
	High Fe Grade Al 2.25-4%	39.00	0.00		High Fe Grade Al 2.25-4%	0.50	0.00
	Low Fe Grade Al <2.25%	82.00	0.00				
	Low Fe Grade Al 2.25-4%	16.00	0.00				
1% Silica	High Fe Grade Si <4%	2.00	-3.00	1% Silica	High Fe Grade Si <4%	2.25	0.00
	High Fe Grade Si 4-6.5%	29.00	3.00		High Fe Grade Si 4 - 6.5%	3.75	0.00
	Low Fe Grade	5.00	0.00				
0.01% Phosphorus	High Fe Grade 0.09%<P<0.115%	4.00	0.00	0.01% Phosphorus	High Fe Grade 0.09%<P<0.115%	0.50	0.00
	High Fe Grade 0.115%<P<0.15%	16.00	0.00		High Fe Grade 0.115%<P<0.15%	1.50	0.00
	Low Fe Grade 0.09%<P<0.1%	2.00	0.00				

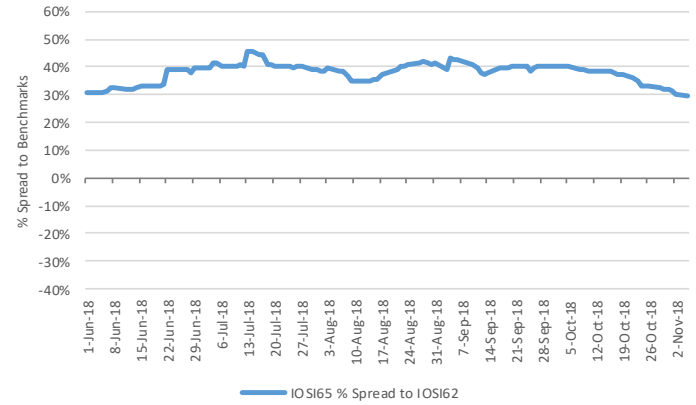
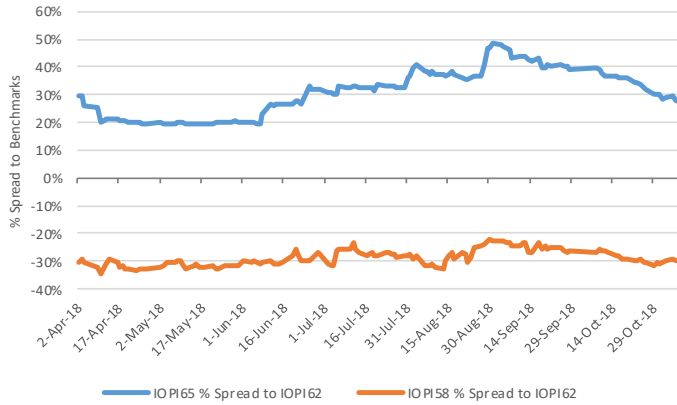
Port Stock Differentials to Qingdao Port (RMB/wet tonne)

Port	Value	Change	Port	Value	Change	Port	Value	Change	Port	Value	Change
Bayuquan	-20.00	0.00	Fangcheng	-5.00	0.00	Lanshan	0.00	0.00	Qingdao	0.00	0.00
Beilun	5.00	0.00	Jiangyin	-10.00	0.00	Lianyungang	0.00	0.00	Rizhao	0.00	0.00
Caofeidian	-10.00	0.00	Jingtang	-10.00	0.00	Majishan	0.00	0.00	Shekou	0.00	0.00
Dalian	-15.00	0.00	Lanqiao	0.00	0.00	Nantong	-10.00	0.00	Tianjin	-15.00	0.00

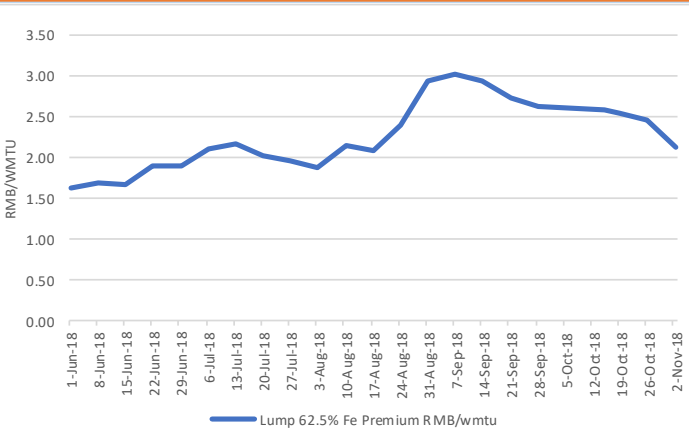
IRON ORE INDEX PREMIUMS/DISCOUNTS

November 06 2018	PORT STOCK INDEX (RMB/WT)	
Fe Content	Spread to IOPI62	% Spread to IOPI62
58% Fe Fines	-179	-30.13%
65% Fe Fines	165	27.78%

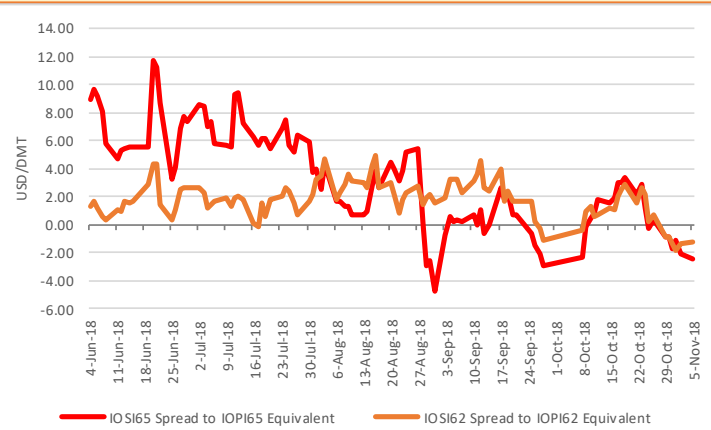
November 06 2018	SEABORNE INDEX (USD/DMT)	
Fe Content	Spread to IOSI62	% Spread to IOSI62
65% Fe Fines	22.25	29.69%



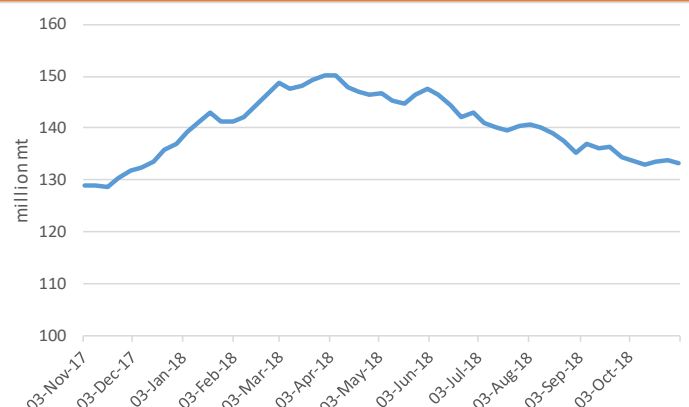
WEEKLY IRON ORE PORT STOCK LUMP PREMIUM (62.5% FE LUMP—62% FE FINES)



IRON ORE SEABORNE TO PORT STOCK SPREADS



TOTAL IRON ORE INVENTORIES AT CHINA PORTS



FUTURE TRADING—FRONT MONTH CLOSING PRICE



IRON ORE PORT INVENTORIES

Week Ending November 02, 2018 (million tonnes)				
Province	This week	Change %	Low <sup>4</sup>	High <sup>4</sup>
Jingtang	14.90	4.20%	13.47	19.00
Qingdao	17.60	-2.22%	15.60	19.97
Caofeidian	18.80	1.08%	16.70	25.30
Tianjin	9.40	1.08%	8.50	11.00
Rizhao	16.00	-0.31%	13.16	19.00
<b>Total (35 Ports)</b>	<b>133.32</b>	<b>-0.37%</b>	<b>128.70</b>	<b>150.04</b>

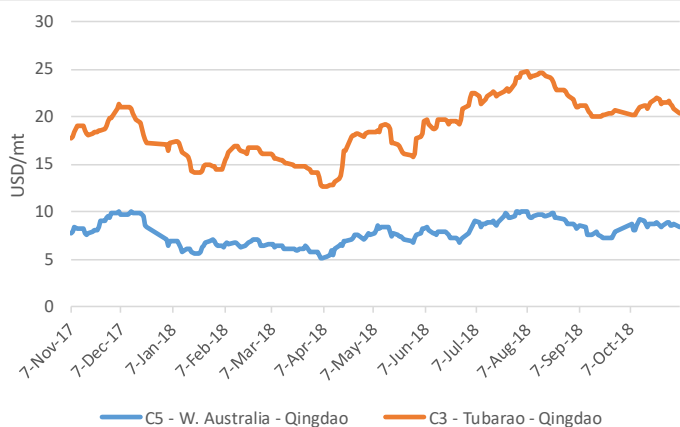
IRON ORE FUTURES CONTRACTS

Closing Date	DCE			SGX		
	06 Nov 3pm close	Change	Change %	06 Nov 6 pm	Change	Change %
Contract	11901			Nov'18		
Closing Price	510.0	-6.0	-1.16%	74.30	-0.01	-0.01%
Vol traded ('000 lots)	105.85	31.1	41.64%	3.42	-4.67	-57.72%
Open positions ('000 lots)	72.81	3.7	5.39%	116.27	-0.13	-0.11%
Day Low	509.0	3.0	0.59%	74.30	1.42	1.95%
Day High	517.0	1.0	0.19%	74.30	-0.01	-0.01%

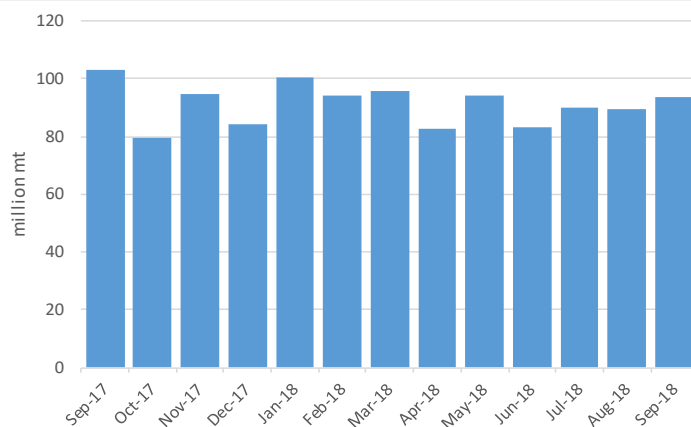
## Daily Iron Ore Index Report

November 05, 2018

### DRY BULK FREIGHT RATES



### TOTAL CHINA IRON ORE IMPORT VOLUMES

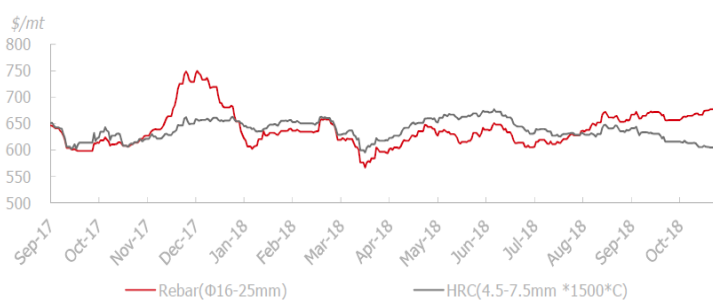


### Steel Spot Market Prices - China

#### Steel Spot Market RMB/tonne

Product	2/11/2018	Change	Change %
ReBar HRB400 φ18mm	4,707.0	0	0.00%
Wirerod Q300 φ6.5mm	4,905.0	-25	-0.51%
HRC Q235/SS400 5.5mm*1500*C	4,073.0	-132	-3.14%
CRC SPCC/ST12 1.0mm*1250*2500	4,736.0	-64	-1.33%
Medium & Heavy Plate Q235B 20mm	4,326.0	-30	-0.69%
GI ST02Z 1.0mm*1000*C	5,070.0	-80	-1.55%
Billet Q235 150*150mm	3,900.0	-100	-2.50%

#### Rebar and HRC spot prices



Source: SMM

### CHINESE STEEL EXPORT PRICES

#### China Export Prices USD/tonne

Product	Specification	Export tax (+)/Vate rebate (-)	Change
2/11/2018			
Rebar	BS4449 460B 12-25mm, + chrome	-13%	555 -5
Wire Rod	SAE1008 6.5-10mm +chrome	-9%	580 0
Hot-rolled coil	SS400/Q235 4.0-10.mm	-9%	550 -10
Cold-rolled coil	SPCC 1.0mm	-13%	595 -5
Medium & Heavy plate	A-level Ship plate 12-25mm	0%	580 -30
Galvanised	ST02Z/SGCC 1.0mm	-13%	655 -10

Note: Calculation formula for converting export prices of rebar, cold-rolled steel and galvanizing into prices in China's spot market = FOB \* exchange rate \* 1.16 / (1.16 - 0.13); Calculation formula for converting export prices of wire rod and hot-rolled steel into prices in China's spot market = FOB \* exchange rate \* 1.16 / (1.16 - 0.09); Calculation formula for converting export prices of medium-thick plate into prices in China's spot market = FOB \* exchange rate

### CHINESE STEEL INVENTORIES

#### Steel Inventories<sup>3</sup> (unit: 1000 tonnes)

Product	2/11/2018	26/10/2018	Change	Change %
Rebar	3,581	3,789	-208	-5.49%
Wirerod	1,096	1,216	-120	-9.87%
Hot-rolled Coil	2,439	2,454	-15	-0.61%
Medium & Thick Plate	1,130	1,152	-22	-1.91%
Cold-rolled Coil	1,206	1,220	-14	-1.15%
<b>Total</b>	<b>9,452</b>	<b>9,831</b>	<b>-379</b>	<b>-3.86%</b>

<sup>3</sup> SMM statistics cover inventories of major steel products in China's major markets: hot-rolled steel inventories in 33 major cities; rebar and wire inventories in 35 major cities; cold-rolled steel and medium-thick plate inventories in 31 major cities.

### CHINESE STEEL MILL PROFITABILITY

#### SMM Tracking of Steel Mill P&L - Rebar and Hot-rolled Coil (RMB/tonne)

Category	Price	Change (WoW)	Note
MMI (Fe 62%), USD/mt excluding tax	76.32	1.37	Mmi CFR Equivalent index for 12th October
Coke	2,510	0	2nd grade met coke, Tangshan, incl. tax
Steel Scrap	2,480	50	steel scrap (6mm) in Zhangjiagang, excl. tax
Billet Cost	3,210	18	Q234, incl. tax
Rebar cost - Blast furnace	3,480	20	calculated based on theoretical weight, incl. tax
Rebar profit - Blast furnace	1,060	-30	based on Shanghai prices, incl. tax
Hot-rolled coil cost - Blast furnace	3,535	18	based on actual weight, incl. tax
Hot-rolled coil profit - Blast furnace	505	-158	based on Shanghai prices, incl. tax

Note: 1. Costs in the table are calculated based on today's market prices and factored our management, sales, financial and depreciations fees.

2. The cost refers to average cost in the industry based on SMM's survey of small, medium and large mills in China

IRON ORE INDEX SPECIFICATIONS, COMPILATION RATIONALE AND DATA EXCLUSIONS

Iron Ore Index Specifications (Port and Seaborne)				Iron Ore Index Compilation Rationale and Data Exclusions																					
	65% Fe Fines	62% Fe Fines	58% Fe Fines	62.5% Fe Lump																					
Fe %	65.00	62.00	58.00	62.50	MMI iron ore indices are compiled from data provided by companies that are part of the iron ore supply chain and involved in spot market transactions. The indices are calculated using detailed transaction-level data submitted to MMI by these companies. This data is normalised to the appropriate specifications and screened to remove outliers before volume-weighted average prices are calculated from the remaining core set of data.																				
Alumina %	1.40	2.25	2.25	1.50																					
Silica%	1.50	4.00	5.50	3.50																					
Phosphorus %	0.06	0.09	0.05	0.08																					
Sulphur %	0.01	0.02	0.02	0.02																					
Moisture %	8.00	8.00	9.00	4.00	For more details on MMI's iron ore methodology please download the guide published on our website at: <a href="http://www.mmiprices.com">www.mmiprices.com</a>																				
Sizing	Granular size below 10mm for at least 90% of cargo; maximum of 40% below 150 micron			Size below 6.3mm max 15% Size above 31.15mm max 25%																					
Pricing Point	Qingdao Port (FOT and CFR respectively)			FOT Qingdao Port	<table border="1"> <thead> <tr> <th colspan="3">Data Exclusions*</th> </tr> <tr> <th></th> <th>62%</th> <th>58%</th> <th>65%</th> </tr> </thead> <tbody> <tr> <td>Port Index</td> <td>0</td> <td>0</td> <td>0</td> </tr> <tr> <td>Seaborne Index</td> <td>0</td> <td></td> <td>0</td> </tr> <tr> <td>Lump Index 62.5</td> <td>0</td> <td></td> <td></td> </tr> </tbody> </table>		Data Exclusions*				62%	58%	65%	Port Index	0	0	0	Seaborne Index	0		0	Lump Index 62.5	0		
Data Exclusions*																									
	62%	58%	65%																						
Port Index	0	0	0																						
Seaborne Index	0		0																						
Lump Index 62.5	0																								
Timing (Seaborne)	Loading within 4 weeks, Delivery within 8 weeks			Delivery within 2 weeks																					
Payment Terms	L/C at sight			L/C at sight or CAD																					

IRON ORE DOMESTIC CONCENTRATE INDEX CALCULATION METHODOLOGY

The compilation method for price index generally refers to the compilation method of CPI price index and other price indices, breakdown the price data and calculate the average value according to a certain method, taking the vertical axis as the regional composite index (average of different grade index) and the horizontal axis as the grade composite index (average of different regional index), a total composite index for domestic ore can be output ultimately. The process system is also adopted in the calculation i.e. each sub-index can be obtained as well.

AVERAGE IRON ORE SPECIFICATIONS APPLIED FOR BRAND PRICE ASSESSMENTS

PORT STOCK BRANDS						SEABORNE BRANDS					
November 06 2018	SPECIFICATIONS APPLIED FOR 62% BRAND ASSESSMENTS						SPECIFICATIONS APPLIED FOR 62% BRAND ASSESSMENTS				
	Fe	Alumina	Silica	Phos	Moisture		Fe	Alumina	Silica	Phos	Moisture
Roy Hill	61.00%	2.20%	4.50%	0.055%	8.00%	Roy Hill	60.70%	2.30%	4.90%	0.055%	8.00%
SIMEC Fines	60.00%	2.30%	6.30%	0.060%	6.00%	SIMEC Fines	60.00%	2.30%	6.30%	0.060%	6.00%
PB Fines	61.68%	2.31%	3.54%	0.100%	9.33%	PB Fines 62%	62.00%	2.60%	4.30%	0.090%	10.00%
Newman Fines	62.48%	2.32%	4.16%	0.070%	7.67%	Newman Fines	62.80%	2.20%	4.30%	0.080%	6.40%
MAC Fines	60.77%	2.21%	4.72%	0.090%	7.90%	MAC Fines	61.00%	2.70%	4.70%	0.110%	9.30%
Jimblebar Blended Fines	61.34%	2.82%	4.37%	0.110%	6.83%	Jimblebar Blended Fines	61.79%	2.67%	4.08%	0.115%	7.16%
Carajas Fines	64.79%	1.30%	2.00%	0.080%	8.29%	Carajas Fines	65.10%	1.50%	1.70%	0.080%	8.50%
Brazilian SSF	62.00%	1.00%	6.50%	0.040%	6.00%	Brazilian SSF	62.00%	1.00%	6.50%	0.040%	6.00%
Brazilian Blend Fines	62.68%	1.54%	4.81%	0.060%	8.42%	Brazilian Blend Fines	62.50%	1.50%	5.00%	0.070%	7.00%
RTX Fines	61.00%	3.10%	4.50%	0.135%	7.50%	RTX Fines	61.00%	3.10%	4.50%	0.135%	7.50%
November 06 2018	SPECIFICATIONS APPLIED FOR 58% BRAND ASSESSMENTS										
	Fe	Alumina	Silica	Phos	Moisture						
SSF	56.42%	2.99%	6.35%	0.050%	9.49%						
FMG Blended Fines	58.36%	2.79%	5.90%	0.070%	7.13%						
Robe River	56.63%	2.88%	1.85%	0.040%	9.09%						
Western Fines	57.60%	2.93%	6.26%	0.070%	7.83%						
Atlas Fines	56.59%	2.55%	7.14%	0.080%	8.46%						
Yandi	57.15%	1.31%	6.36%	0.030%	8.88%						

BLOOMBERG TICKERS

PORT STOCK INDICES			
	FOT Qingdao (RMB/wet tonne)		CFR Qingdao Equivalent (USD/dry tonne)
IOP162	IRCNQ001		IRCNQ004
IOP158	IRCNQ002		IRCNQ005
IOP165	IRCNQ003		IRCNQ006

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