

IOSI65

65% Fe Fines

101.20

1.10

1.1%

97.59

93.51

Daily Iron Ore Index Report October 17, 2018 **IRON ORE PORT STOCK INDEX (IOPI)** FOT Qingdao (inc. 16% VAT), RMB/wet tonne October 17 2018 CFR Qingdao Equivalent (exc. 16% VAT), USD/dry tonne 1 MTD Index **Fe Content** Change % YTD² High ² Price MTD YTD² High ² Change % IOP162 62% Fe Fines 490 70.45 75.83 553 1 0.2% 547 443 559 71.19 0.15 0.2% 65.74 77.89 **IOPI58** 58% Fe Fines -1.3% 398 347 405 49.22 -0.67 -1.3% 50.22 40.67 391 -5 304 45.28 51.12 **IOPI65** 65% Fe Fines 751 98.05 753 1 0.1% 638 541 756 98.31 0.16 0.2% 86.68 96.35 98.51 **IRON ORE SEABORNE INDEX (IOSI) PLATFORM TRADES AND TENDERS** October 17 2018 CFR Qingdao, USD/dry tonne Low ³ **Fe Content** Price MTD YTD 3 High ³ Index Change Change % IOSI62 62% Fe Fines 73.25 1.10 1.5% 70.10 67.34 86.20

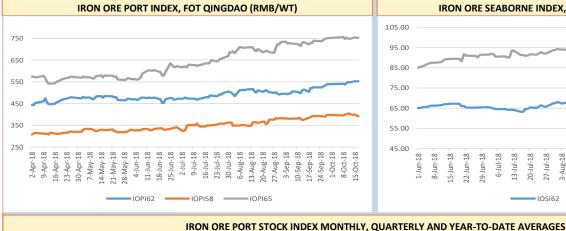
MARKET COMMENTARY

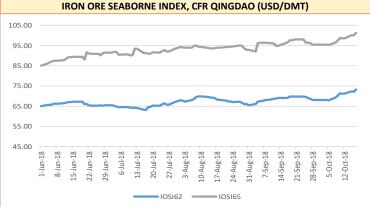
101.20

86.20

Despite a buoyant iron ore DCE Futures market, iron ore physical port stock quotes were relatively stable. Traders were happy to be active once again whilst steel mills upped their demands. PB fines at Tangshan ports trade around 550-555yuan/mt, with the price spread between Jimblebar Fines and SSF widening, driving demand for SSF. SMM believes that Iron ore prices may keep this momentum up until the implementation of production cuts for the heating season.

IRON ORE DOMESTIC CONCENTRATE SPOT PRICE ASSESSMENTS AND COMPOSITE INDEX Week Ending October 12, 2018 RMB/tonne (excluding tax) USD/tonne (excluding tax) High ² Product Basis This week High ² This week Province Region Change % Low 2 Change % Low 2 Hebei Hanxing 66% Fe Concentrate 660 0.5% 579 682 95.58 -0.1% 83.85 98.76 Hebei Qian'an 65% Fe Concentrate Dry 780 0.0% 630 780 112.96 -0.6% 91.23 112.96 Liaoning Anshan 65% Fe Concentrate Wet 545 0.0% 445 550 78.92 -0.6% 64.44 79.65 0.0% 109.34 Shandong 65% Fe Concentrate 755 620 755 Week Ending October 12, 2018 This week Change % Low 5 High 5 Exchange rate applied: RMB/USD = 6.9103 ² Since March 1 ³ Since June 1 Weekly exchange rate applied: RMB/USD 6.9053 5 Last 12 month China Mines Concentrate Composite Index RMB/WT 642.37 0.2% 534.50 642.37





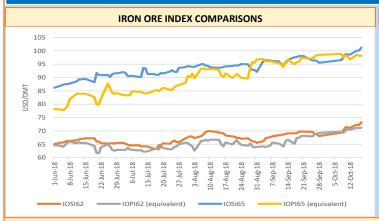
October 17 2018 FOT Qingdao (inc. 16% VAT), RMB/wet tonne CFR Qingdao Equivalent (exc. 16% VAT), USD/dry tonne 1 Index **Fe Content** June July August September MTD QTD YTD² June July August September MTD QTD YTD² **IOPI62** 62% Fe Fines 471 482 505 547 547 490 65.87 64.29 63.41 65.25 70.45 70.45 65.74 513 IOPI58 58% Fe Fines 332 349 363 385 398 398 347 43.75 44.86 45.84 50.22 50.22 45.28 44.14 **IOPI65** 65% Fe Fines 594 638 701 732 751 751 638 79.76 82.19 85.29 92.13 98.05 98.05 86.68

IRON	IRON ORE SEABORNE INDEX MONTHLY, QUARTERLY AND YEAR-TO-DATE AVERAGES									FRI	EIGHT RA	TES			
October 17 2018 CFR Qingdao, USD/dry tonne Oc				October 16, 2018		ı	FREIGHT RA	TES - DRY BUI	.K US\$/wet t	onne					
Index	Fe Content	June	July	August	September	MTD	QTD	YTD ³	Route	Designation		Change	Change %	Low ⁵	High ⁵
IOSI62	62% Fe Fines	66.10	65.09	67.89	68.79	70.10	70.10	67.34	W. Australia - Qingdao	C5	8.71	-0.36	-4.00%	5.109	10.002
IOSI65	65% Fe Fines	89.32	91.90	94.04	96.48	97.59	97.59	93.51	Tubarao - Qingdao	C3	21.11	-0.09	-0.41%	12.705	24.76

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October 17, 2018





IRON ORE BRAND SPOT PRICE ASSESMENTS

October 17 2018	PORT STOCK INDEX (RMB/WT)					
	Price	Change	Diff to IOPI62			
Roy Hill	526	4	-27			
SIMEC Fines	475	12	-78			
PB Fines	536	3	-17			
Newman Fines	555	4	2			
MAC Fines	521	4	-32			
Jimblebar Blended Fines	491	0	-62			
Carajas Fines	736	1	183			
Brazilian SSF	585	13	32			
Brazilian Blend Fines	587	6	34			
RTX Fines	457	3	-96			
Ortobor 17 2019	DODT STOCK INIDEX (DNAD (M/T)					

RTX Fines	457	3	-96			
October 17 2018	PORT STOCK INDEX (RMB/WT)					
	Price	Change	Diff to IOPI58			
SSF	335	-3	-56			
FMG Blended Fines	393	-4	2			
Robe River	352	-2	-39			
Western Fines	365	-3	-26			
Atlas Fines	343	-4	-48			
Yandi	441	-5	50			

October 17 2018	SEABORNE INDEX (USD/DMT)					
	Price	Change	Diff to IOSI62			
Roy Hill	67.05	1.40	-6.20			
SIMEC Fines	60.05	1.40	-13.20			
PB Fines	72.05	3.20	-1.20			
Newman Fines	74.20	1.16	0.95			
MAC Fines	68.45	5.80	-4.80			
Jimblebar Blended Fines	72.51	6.12	-0.74			
Carajas Fines	98.85	-0.51	25.60			
Brazilian SSF	77.00	2.66	3.75			
Brazilian Blend Fines	78.50	2.04	5.25			
RTX Fines	67.25	8.70	-6.00			

IRON ORE INDEX NORMALISATION DIFFERENTIALS

Port	Stock Index Product Differentials	(RMB/wet tonr	ne)	Seaborne Index Product Differentials (UDS/dry tonne)				
	Applicable range	Value	Change		Applicable range	Value	Change	
	High Grade Fe 60 - 63%	20.00	0.00		High Grade Fe 60 - 63%	2.00	0.00	
	High Grade Fe 63 - 64%	60.00	0.00		High Grade Fe 63 - 64%	3.75	0.50	
1% Fe	High Grade Fe 64 - 65%	60.00	0.00	1% Fe	High Grade Fe 64 - 65%	3.75	-2.25	
	High Grade Fe 65 - 65.5%	60.00	0.00		High Grade Fe 65 - 65.5%	3.75	-2.25	
	Low Grade Fe	22.00	0.00					
	High Fe Grade Al <2.25%	56.00	0.00		High Fe Grade Al <2.25%	11.00	1.25	
1% Alumina	High Fe Grade Al 2.25-4%	33.00	0.00		High Fe Grade Al 2.25-4%	0.00	-6.00	
1% Alullilla	Low Fe Grade Al <2.25%	85.00	0.00	1% Alullilla				
	Low Fe Grade Al 2.25-4%	19.00	-3.00					
	High Fe Grade Si <4%	5.00	0.00		High Fe Grade Si <4%	3.25	-0.25	
1% Silica	High Fe Grade Si 4-6.5%	20.00	-5.00	1% Silica	High Fe Grade Si 4 - 6.5%	4.00	0.00	
	Low Fe Grade	8.00	0.00					
0.01%	High Fe Grade 0.09% <p<0.115%< td=""><td>4.00</td><td>0.00</td><td>0.01%</td><td>High Fe Grade 0.09%<p<0.115%< td=""><td>0.00</td><td>-1.00</td></p<0.115%<></td></p<0.115%<>	4.00	0.00	0.01%	High Fe Grade 0.09% <p<0.115%< td=""><td>0.00</td><td>-1.00</td></p<0.115%<>	0.00	-1.00	
	High Fe Grade 0.115% <p<0.15%< td=""><td>15.00</td><td>0.00</td><td></td><td>High Fe Grade 0.115%<p<0.15%< td=""><td>1.00</td><td>0.00</td></p<0.15%<></td></p<0.15%<>	15.00	0.00		High Fe Grade 0.115% <p<0.15%< td=""><td>1.00</td><td>0.00</td></p<0.15%<>	1.00	0.00	
Phosphorus	Low Fe Grade 0.09 <p<0.1%< td=""><td>5.00</td><td>0.00</td><td>Phosphorus</td><td></td><td></td><td></td></p<0.1%<>	5.00	0.00	Phosphorus				

	Port Stock Differentials to Qingdao Port (RMB/wet tonne)													
Port	Value	Change	Port	Value	Change	Port	Value	Change	Port	Value	Change			
Bayuquan	-30.00	0.00	Fangcheng	-5.00	0.00	Lanshan	0.00	0.00	Qingdao	0.00	0.00			
Beilun	5.00	0.00	Jiangyin	-30.00	0.00	Lianyungang	0.00	0.00	Rizhao	0.00	0.00			
Caofeidian	-20.00	0.00	Jingtang	-20.00	0.00	Majishan	0.00	0.00	Shekou	0.00	0.00			
Dalian	-20.00	0.00	Lanqiao	0.00	0.00	Nantong	-30.00	0.00	Tianjin	-30.00	0.00			

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Page 2/5

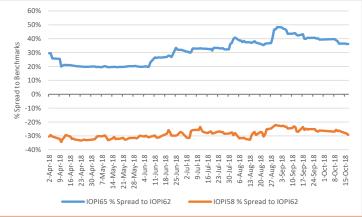
October 17, 2018

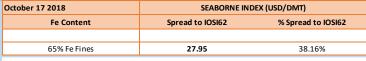


October 17, 2018

IRON ORE INDEX PREMIUMS/DISCOUNTS

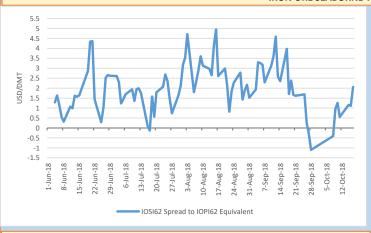
October 17 2018	PORT STOCK INDEX (RMB/WT)				
Fe Content	Spread to IOPI62	% Spread to IOPI62			
58% Fe Fines	-162	-29.29%			
65% Fe Fines	200	36.17%			

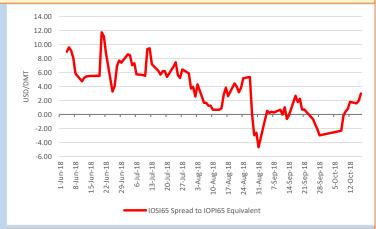






IRON ORE SEABORNE TO PORT STOCK SPREADS





FUTURE TRADING—FRONT MONTH CLOSING PRICE												
540	74											
520	72											
500	70											
	68	e E										
480 480 460 MM	66	USD/tonne										
¥ 460 W	64	SD/1										
440	62	Š										
440 M	60											
420	58											
400	56											
$\begin{smallmatrix} 1 & 1 & 1 & 1 & 1 & 1 & 1 & 1 & 1 & 1 $												
Apr												
3-Apr 10-Apr 10-Apr 1-May 1-May 15-May 22-May 22-May 22-May 22-May 26-Jun 19-Jun 10-Jul 17-Jul 17-Jul 17-Jul 17-Jul 17-Jul 17-Jul 17-Jul 17-Jul 17-Jul 17-Jul 17-Jul 11-Sep 11-Se												
——Dalian 3pm Close ——SGX Front Month 6pm (RHS)												

IRON ORE PORT INVENTORIES												
Week Ending October 12, 2018 (million tonnes)												
Province	This week	Change %	Low ⁴	High ⁴								
Jingtang	13.47	-9.60%	13.47	19.00								
Qingdao	18.00	2.27%	15.60	19.97								
Caofeidian	19.90	-1.00%	16.70	25.30								
Tianjin	8.50	-7.61%	8.50	11.00								
Rizhao	15.50	-8.28%	13.10	19.00								
Total (35 Ports)	132.87	-1.06%	123.49	150.04								

IRON ORE FUTURES CONTRACTS													
		DCE			SGX								
Closing Date	1	7 Oct 3pm clo	se		17 Oct 6 pm								
Contract	11901	Change	Change %	Nov'18	Change	Change %							
Closing Price	524.0	16.0	3.15%	72.28	2.37	3.39%							
Vol traded ('000 lots)	83.06	15.7	23.36%	30.46	7.70	33.81%							
Open positions ('000 lots)	70.66	7.8	12.38%	107.65	1.53	1.45%							
Day Low	509.5	3.0	0.59%	70.15	0.55	0.79%							
Day High	524.0	13.0	2.54%	72.61	2.70	3.86%							



October 17, 2018





Steel Spot Market Prices - China

Steel Spot Market RMB/tonne			
Product	12/10/2018	Change	Change %
ReBar HRB400 ф18mm	4,593.0	16	0.35%
Wirerod Q300 ¢6.5mm	4,833.0	2	0.04%
HRC Q235/SS400 5.5mm*1500*C	4,238.0	-6	-0.14%
CRC SPCC/ST12 1.0mm*1250*2500	4,833.0	-3	-0.06%
Medium & Heavy Plate Q235B 20mm	4,400.0	-13	-0.29%
GI ST02Z 1.0mm*1000*C	5,225.0	0	0.00%
Billet Q235 150*150mm	3,890.0	70	1.83%



CHINESE STEEL EXPORT PRICES	
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China Export Prices USD	/tonne			
Product	Specification	Export tax (+)/Vate rebate (-)		Change
			12/10/2018	
Rebar	BS4449 460B 12-25mm, + chrome	-13%	575	0
Wire Rod	SAE1008 6.5-10mm +chrome	-9%	580	0
Hot-rolled coil	SS400/Q235 4.0-10.mm	-9%	570	-5
Cold-rolled coil	SPCC 1.0mm	-13%	610	-5
Medium & Heavy plate	A-level Shipe plate 12-25mm	0%	610	0
Galvanised	ST02Z/SGCC 1.0mm	-13%	675	-10

Note: Calculation formula for converting export prices of rebar, cold-rolled steel and galvanizing into prices in China's spot market = FOB* exchange rate*1fb(116-0.3); Calculation formula for converting export prices of wire rod and hot-rolled steel into prices in hina's spot market = FOB* exchange rate*1fb(116-0.09); Calculation formula for converting export prices of medium-thick plate into prices in China's spot market = FOB* exchange rate

Steel Inventories³ (unit: 1000 tonnes) 12/10/2018 28/9/2018 Change Change % 4,429 4,565 -136 -2.98% 1,455 1,528 -73 -4.78% 2,420 2,379 41 1.72%

 Hot-rolled Coil
 2,420
 2,379
 41
 1.72%

 Medium & Thick Plate
 1,166
 1,185
 -19
 -1.60%

 Cold-rolled Coil
 1,261
 1,241
 20
 1.61%

 Total
 10,730
 10,898
 -168
 -1.54%

CHINESE STEEL INVENTORIES

³ SM M statistics cover inventories of major steel products in China's major markets: hot-rolled steel inventories in 33 major cities; rebar and wire inventories in 35 major cities; cold-rolled steel and medium-thick plate inventories in 31major cities.

CHINESE STEEL MILL PROFITABILITY

Product

Wirerod

Rebar

SMM Tracking of Steel Mill P&L - Rebar and Hot-rolled Coil (RMB/tonne)						
Category	Price	Change (WoW)	Note			
MMi (Fe 62%), USD/mt exluding tax	70.49	1.29	Mmi CFR Equivalent index for 12th October			
Coke	2,310	-100	2nd grade met coke, Tangshan, incl. tax			
Steel Scrap	2,340	0	steel scrap (6mm) in Zhangjiagang, exl. tax			
Billet Cost	3,890	70	Q234, incl. tax			
Rebar cost - Blast furnace	3,274	-33	calculated based on theoretical w eight, incl. tax			
Rebar profit - Blast furnace	1,186	83	based on Shanghai prices, incl. tax			
Hot-rolled coil cost - Blast furnace	3,331	-32	based on actual w eight, incl. tax			
Hot-rolled coil proft - Blast furnace	899	42	based on Shanghai prices, incl. tax			
Note: 1 Coats in the table are calculated based on todays market prices and facult any management, ages financial and depreciations face						

Note: 1 Costs in the table are caluclated based on todays market prices and facout our management, sales, financial and depreciations fees.

2. The cost refers to average cost in the industry based on SMM's survey of small, medium and large mills in China

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Page 4/5

October 17, 2018



October 17, 2018

IRON ORE INDEX SPECIFICATIONS, COMPILATION RATIONALE AND DATA EXCLUSIONS

Iron Ore Index Specifications (Port and Seaborne)			Iron Ore Index Compilation Rationale and Data Exclusions					
	65% Fe Fines	62% Fe Fines	58% Fe Fines	MMi iron ore indices are compiled from data provided by companies that are part of the iron			the iron ore supply chain	
Fe %	65.00	62.00	58.00	and involved in spot market transactions. The indices are calculated using detailed transaction-level data				
Alumina %	1.40	2.25	2.25	submitted to MMi by these companies. This data is normalised to the appropriate specifications and screened to remove outliers before volume-weighted average prices are calculated from the remaining core set of data. For more details on MMi's iron ore methodology please download the guide published on our website at:				
Silica%	1.50	4.00	5.50					
Phosphorus %	0.06	0.09	0.05	www.mmiprices.com * Number of price submissions for iron ore indices that were excluded from index calculations today as they				
Sulphur %	0.01	0.02	0.02					
Moisture %	8.00	8.00	9.00	were anomalous and could not be verified				
Sizing	Granular size below 10mm for at least 90% of cargo; maximum of 40% below 150 micron			Data Exc	clusions*			
Dulaina Daint				-	62%	58%	65%	
Pricing Point	Qingdao P	Qingdao Port (FOT and CFR respectively)		Daut Indau	0	0	0	
Timing (Seaborne)	Loading within 4 weeks, Delivery within 8 weeks		Port Index	0	0	0		
Payment Terms	L/C at sight		Seaborne index	0	0	0		

IRON ORE DOMESTIC CONCENTRATE INDEX CALCULATION METHODOLOGY

The compilation method for price index generally refers to the compilation method of CPI price index and other price indices, breakdown the price data and calculate the average value according to a certain method, taking the vertical axis as the regional composite index (average of different grade index) and the horizontal axis as the grade composite index (average of different regional index), a total composite index for domestic ore can be output ultimately. The process system is also adopted in the calculation i.e. each sub-index can be obtained as well.

AVERAGE IRON ORE SPECIFICATIONS APPLIED FOR BRAND PRICE ASSESSMENTS

PORT STOCK BRANDS					SEABORNE BRANDS						
October 17 2018	SPECIFICATIONS APPLIED FOR 62% BRAND ASSESSMENTS			October 17 2018	SPECIFICATIONS APPLIED FOR 62% BRAND ASSESSMENTS			SESSMENTS			
	Fe	Alumina	Silica	Phos	Moisture		Fe	Alumina	Silica	Phos	Moisture
Roy Hill	61.00%	2.20%	4.50%	0.055%	8.00%	Roy Hill	60.70%	2.30%	4.90%	0.055%	8.00%
SIMEC Fines	60.00%	2.30%	6.30%	0.060%	6.00%	SIMEC Fines	60.00%	2.30%	6.30%	0.060%	6.00%
PB Fines	61.69%	2.33%	3.57%	0.100%	9.25%	PB Fines 62%	62.00%	2.60%	4.30%	0.090%	10.00%
Newman Fines	62.40%	2.36%	4.22%	0.070%	7.71%	Newman Fines	62.80%	2.20%	4.30%	0.080%	6.40%
MAC Fines	60.96%	2.27%	4.61%	0.100%	7.33%	MAC Fines	61.00%	2.70%	4.70%	0.110%	9.30%
Jimblebar Blended Fines	61.39%	2.80%	4.22%	0.110%	6.79%	Jimblebar Blended Fines	61.79%	2.67%	4.08%	0.115%	7.16%
Carajas Fines	64.80%	1.42%	1.57%	0.070%	8.40%	Carajas Fines	65.10%	1.50%	1.70%	0.080%	8.50%
Brazilian SSF	62.00%	1.00%	6.50%	0.040%	6.00%	Brazilian SSF	62.00%	1.00%	6.50%	0.040%	6.00%
Brazilian Blend Fines	62.74%	1.46%	4.99%	0.020%	8.79%	Brazilian Blend Fines	62.50%	1.50%	5.00%	0.070%	7.00%
RTX Fines	61.00%	3.10%	4.50%	0.135%	7.50%	RTX Fines	61.00%	3.10%	4.50%	0.135%	7.50%
October 17 2018	October 17 2018 SPECIFICATIONS APPLIED FOR 58% BRAND ASSESSMENTS										

October 17 2018	SPECIFICATIONS APPLIED FOR 58% BRAND ASSESSMENTS					
	Fe	Alumina	Silica	Phos	Moisture	
SSF	56.49%	3.03%	6.32%	0.050%	9.25%	
FMG Blended Fines	58.36%	2.79%	5.90%	0.070%	7.13%	
Robe River	56.74%	3.14%	5.05%	0.030%	8.58%	
Western Fines	57.72%	2.86%	7.37%	0.060%	7.41%	
Atlas Fines	56.59%	2.55%	7.14%	0.080%	8.46%	
Yandi	57.12%	1.35%	6.33%	0.040%	9.11%	

BLOOMBERG TICKERS

PORT STOCK INDICES						
	FOT Qingdao (RMB/wet tonne)	CFR Qingdao Equivalent (USD/dry tonne)				
IOPI62	IRCNQ001	IRCNQ004				
IOPI58	IRCNQ002	IRCNQ005				
IOPI65	IRCNQ003	IRCNQ006				

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www.mmiprices.com Page 5/5 October 17, 2018