

MMi Dashboard

Iron Ore Price Indices





704

3 0.43%

October 25th 2019

Iron Ore Port Stock (FOT Qingdao)
IOPI65 65% Fe Fines RMB/t



741

3 0.41%

October 25th 2019

Iron Port Stock (FOT Qingdao)
IOPI58 58% Fe Fines RMB/t



635

1 0.16%

October 25th 2019

Iron Ore Seaborne (CFR Qingdao)
IOSI62 62% Fe Fines USD/dmt



89.15

0.55 0.62%

October 25th 2019

Iron Ore Seaborne (CFR Qingdao)
IOSI65 65% Fe Fines USD/dmt



96.15

0.65 0.68%

October 25th 2019

Iron Ore Port Stock (FOT Qingdao)
IOPLI 62.5% Fe Lump RMB/t



219

l1 -1.33%

Week Ending October 25th, 2019

Exchange Traded Contracts

DCE Iron Ore 62% Fines I2001 (Jan) RMB/t



634.50

6.50 1.04%

October 25th 2019

(3pm close)

SGX Iron Ore (CFR Qingdao) 62% Fe Fines November'19 USD/dmt



85.50

0.95 1.12%

October 25th 2019 (5.30 pm Print)

SHFE Rebar RB2001 (Jan) RMB/t



3344

26.00 0.78%

October 25th 2019

(3pm close)

Freight Rates

C3, Tubarao - Qingdao USD/t



19.97

0.04 0.20%

October 23rd 2019

C5, W. Australia - Qingdao USD/t



9.13

0.30 3.45%

October 23rd 2019

Steel Price

Steel Rebar (China Domestic) RMB/t



3670

70 -1.8<mark>7</mark>%

Week Ending October 18th, 2019

Inventory Levels

Iron Ore Inventory at Chinese Ports (35) million tonnes



117.51

0.87 0.75%

Week Ending October 25th, 2019

Steel Inventory in China million tonnes



12.44

-0.71 -5.43%

Week Ending October 18th, 2019

Steel Price

Steel HRC (China Domestic) RMB/t



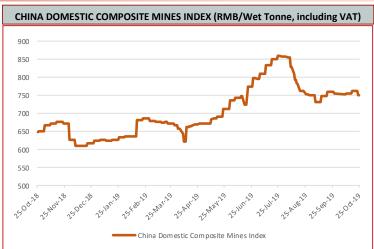
3510

-60 -1.68%

Week Ending October 18th, 2019

| MMi D | aily Iron Or | re Inde | x Report | | | | | | | | | | | Octob | er 25th | 2019 |
|--|--|-----------------|------------------|-----------------|-------------------------|-----------------------|------------------|-------------------|-------------------|----------------|------------------|---------------|--|----------------------|----------------------|---------------------|
| | | | | | | IRON ORI | E PORT ST | TOCK INDEX | ((IOPI) | | | | | | | |
| October 2 | 5th 2019 | | FOT C | Qingdao (| inc. 13% VAT), F | RMB/wet t | tonne | | | CFR Qi | ngdao Eq | uivaleı | nt (exc. 13% | VAT), USD, | dry tonne | 1 |
| Index | Fe Content | Price | Change | Change | % MTD | YTD | Low ² | High ² | Price | Chan | ge Cha | inge % | MTD | YTD | Low ² | High ² |
| IOPI62 | 62% Fe Fines | 704 | 3 | 0.4% | 729 | 728 | 535 | 928 | 91.91 | 0.3 | 3 (| 0.4% | 95.33 | 97.27 | 68.50 | 126.12 |
| IOPI58 | 58% Fe Fines | 635 | 1 | 0.2% | 641 | 640 | 375 | 823 | 83.44 | 0.1 | 2 (| .1% | 84.27 | 85.66 | 46.88 | 112.44 |
| IOPI65 | 65% Fe Fines | 741 | 3 | 0.4% | 766 | 796 | 654 | 992 | 96.94 | 0.3 | 3 (| .4% | 100.37 | 106.70 | 85.47 | 135.34 |
| | | IR | ON ORE SEA | ABORNE | INDEX (IOSI) | | | | | | ı | MARK | ЕТ СОММЕ | NTARY | | |
| October 2 | 5th 2019 | | | CFR Q | ingdao, USD/dr | y tonne | | | | | | | Chinese ports rose 1 a year ago. Stocks i | | | |
| Index | Fe Content | Price | Change | Change | % MTD | YTD | Low ² | High ² | levels before ti | he National Da | ıy holiday, driv | en by high | er arrivals and envir | onmental restriction | ons. Daily average | deliveries from |
| IOSI62 | 62% Fe Fines | 89.15 | 0.55 | 0.62% | 91.56 | 95.09 | 62.95 | 127.50 | mills in Shando | ong and Shanx | were require | d to restrict | nd 147,000 mt on a y | ut five days to figh | it air pollution, wh | hich lowered |
| IOSI65 | 65% Fe Fines | 96.15 | 0.65 | 0.68% | 97.98 | 106.61 | 83.20 | 137.95 | in Tangshan an | | | are likely to | o pick up slightly this | s week with the re | moval of environi | mental restrictions |
| | | | | | | IRON ORE | E PORT LU | JMP INDEX | (IOPLI) | | | | | | | |
| Week Endin 25th, 2019 | ng October | | FOT C | (ingdao | inc. 16% VAT), F | MB/wet t | onne | | | CFR Qiı | ngdao Eq | uivaler | nt (exc. 16% | VAT), USD/ | dry tonne | 3 |
| Index | Fe Content | Price | W-o-W | Change | % MTD | YTD | Low ² | High ² | Price | W-o | W Cha | inge % | MTD | YTD | Low ² | High ² |
| IOPLI62 | 62.5% Fe Lump | 819 | -11 | -1.3% | 829 | 885 | 718 | 1051 | 100.45 | -1.3 | 7 -1 | .35% | 101.74 | 112.19 | 89.30 | 133.81 |
| IRON ORE DOMESTIC CONCENTRATE SPOT PRICE ASSESSMENTS AND COMPOSITE INDEX | | | | | | | | | | | | | | | | |
| Week Endi | ing October 18t | h, 2019 | | | | RMB/tor | nne (exclu | ding tax) 3 | | | | | USD/tonne (| (excluding t | ax) ³ | |
| Province | Region | Produc | t | Basis | This week | Change | % | Low ² | High ² | | This wee | k | Change % | Low | 2 | High ² |
| Hebei | Hanxing | 66% Fe | Concentrate | Dry | 852 | -0.6% | 5 | 644 | 1032 | | 120.45 | | -0.59% | 93.5 | 8 | 150.03 |
| Hebei | Qian'an | 65% Fe | Concentrate | Dry | 905 | 0.0% | | 690 | 960 | | 127.95 | | -0.01% | 100. | 26 | 139.35 |
| Liaoning | Anshan | 65% Fe | Concentrate | Wet | 650 | 0.0% | | 535 | 745 | | 91.90 | | -0.01% | 77.3 | 39 | 104.66 |
| Shandong | Zibo | 65% Fe | Concentrate | Dry | 895 | 0.0% | | 740 | 1040 | | 126.53 | | -0.01% | 106. | 55 | 151.33 |
| Week Ending October 18th, 2019 This week Change % Low ² | | | | | | | | High ² | | ate applied: | | | st 12 months 732 | | | |
| China Mines | IRON ORE PORT INDEX, FOT QINGDAO (RMB/WT) IRON ORE PORT INDEX, FOT QINGDAO (RMB/WT) IRON ORE SEABORNE INDEX, CFR QINGDAO (USD/DMT) | | | | | | | | | | | | | | | |
| | IRON (| DRE PORT | INDEX, FO | T QINGL | DAO (RMB/WT |) | | | IRON | ORE SEA | BORNE | INDEX | , CFR QING | DAO (USD |)/DMT) | |
| 1050 — | A 4 | | | | | | | | | | | | | | | |
| 950 — | | | | ^ | / Your | | | 125 | | | | | •• | ~~~ | 1 | |
| 850 — 750 = | ح م | ~ | ~^ | ~~ | Jan V | more | ~ | 115 | | | | | ساهمىس | ,,/~~ | 1 | |
| 650 — | - har | ~/~ | ~~~~ | برحمد | الم | ~~~ | | 95 | ` | Γ | \sim | V, | ساممريه | / | (W | free |
| 550 | ~~~~ | | ~~~ | | | | | 85 | h | ر سر | ~~ | ~ | | | •W | |
| 450 | ~~~~ | | | | | | | 75 | \~~ | | | | | | | |
| 350 — | | | | | | | | 55 | | | | | | | | |
| 250 - | 3 HOU TO DECTO TEST | an-19 25-Fabril | 5Mar.19 25Apr.19 | 15May 19 | Jun 19 25 Jul 19 25 Aug | 19 25 Ser 19 | 30d.19 | 230 02.180 23.140 | 23:Dec.18 | 1312n 13 | ab.19 | 73rAQ1 | 73 Way 19 | un.19 23-1111.19 | 23. AUB: 19 | 229 0429 |
| 150° 1 | sino stop str | y, Spier | ENAS JEAN | 12 Ma. 75 | rill reply read | 15 ⁵⁸ 15 | 300 | 130° 23100 | 13.0° | 134° 234 | 53.Wg | 23.A. | 53.We 53.11 | J35,26 J | 3 Re Bee | 23.0 |
| | | —— IO P | 62 —— 10 | PI 58 - | IO PI 65 | | | | | | _ | IO SI62 | IO SI | 65 | | |
| | | | IRO | ON ORE | PORT STOCK II | NDEX MO | NTHLY, C | UARTERLY | AND YEA | R-TO-D/ | ATE AVE | RAGES | S | | | |
| October 2 | 5th 2019 | | FOT | Qingdao | (inc. 13% VAT), I | RMB/wet t | tonne | | | CFR C | ingdao E | quivale | nt (exc. 13% | VAT), USD, | dry tonne | |
| Index | Fe Content | June | July | August | September | MTD | QTD | YTD | June | Jul | y Ai | ugust | September | MTD | QTD | YTD |
| IOPI62 | 62% Fe Fines | 825 | 909 | 759 | 758 | 729 | 729 | 728 | 98.40 | 111. | 42 12 | 23.29 | 100.18 | 95.33 | 95.33 | 97.27 |
| IOPI58 | 58% Fe Fines | 726 | 809 | 691 | 674 | 641 | 641 | 640 | 86.39 | 98.6 | 50 11 | 10.47 | 91.86 | 84.27 | 84.27 | 85.66 |
| IOPI65 | 65% Fe Fines | 901 | 954 | 823 | 803 | 766 | 766 | 796 | 110.00 | 121. | 97 12 | 29.53 | 108.92 | 100.37 | 100.37 | 106.70 |
| IROI | N ORE SEABOR | RNE INDE | X MONTHL | r, QUAR | TERLY AND YE | AR-TO-DA | ATE AVER | AGES | | | | FR | REIGHT RAT | ES | | |
| October 2 | 5th 2019 | | | CFR C | ingdao, USD/dr | y tonne | | | October 23r | d 2019 | | | FREIGHT RA | TES - DRY BUL | K US\$/wet to | onne |
| Index | Fe Content | June | July | August | September | MTD | QTD | YTD | Route | | Designation | | Change | Change % | Low ² | High ² |
| IOSI62 | 62% Fe Fines | 108.57 | 120.82 | 92.61 | 93.76 | 91.56 | 91.56 | 95.09 | W. Australia - | Qingdao | C5 | 9.13 | 0.30 | 3.45% | 4.39 | 11.42 |
| IOSI65 | 65% Fe Fines | 124.49 | 129.53 | 101.34 | 99.42 | 97.98 | 97.98 | 106.61 | Tubarao - Qin | gdao | С3 | 19.97 | 0.04 | 0.20% | 11.61 | 29.10 |
| | | | IRO | ON ORE | PORT LUMP IN | IDEX MO | NTHLY, Q | UARTERLY | AND YEAR | R-TO-DA | TE AVE | RAGES | | | | |
| Week Endin 2019 | g October 25th, | | FOT | Qingdao | (inc. 16% VAT), | RMB/wet | tonne | | | CFR Qi | ngdao Ed | uivale | nt (exc. 16% | VAT), USD | dry tonne | 2 ¹ |
| Index | Fe Content | June | July | Augus | t September | MTD | QTD | YTD | May | Jun | е | July | September | MTD | QTD | YTD |
| IOPLI62 | 62.5% Fe Lump | 1009 | 1046 | 870 | 803 | 829 | 835 | 885 | 128.00 | 132. | 99 1 | 08.80 | 98.44 | 101.74 | 102.39 | 112.19 |
| | | | | | IRO | ON ORE IN | NDEX PRE | MIUMS/DI | SCOUNTS | | | | | | | |
| October 25 | | | | | TOCK INDEX (RME | | | October 25t | | | | | | NE INDEX (US | | |
| Index IOPI58 | Fe Co 58% Fe | | • | to IOPI62 69 | % S | pread to IC -9.80% | PI62 | Index | Fe | e Conten | t | Spre | ad to IOSI62 | | % Spread to | o IOSI62 |
| IOPIS8 | 65% F6 | | | 69 37 | | -9.80% 5.26% | | IOSI65 | 65 | % Fe Fine | s | | 7.00 | | 7.85 | % |
| | | | | | | Dono | 2/5 | | | | | | | | | |

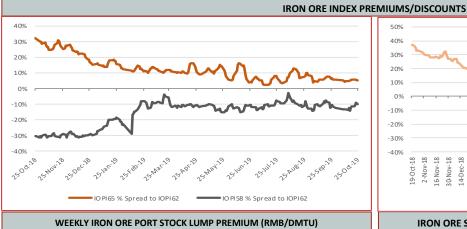




| IRON ORE BRAND SPOT PRICE ASSESMENTS | | | | | | | | | | | | |
|--------------------------------------|-------|----------------|----------------|-------------------------|--------------------------|--------|----------------|--|--|--|--|--|
| October 25th 2019 | PORT | STOCK INDEX (R | MB/WT) | October 25th 2019 | SEABORNE INDEX (USD/DMT) | | | | | | | |
| | Price | Change | Diff to IOPI62 | | Price | Change | Diff to IOSI62 | | | | | |
| Roy Hill | 685 | 3 | -19 | Roy Hill | 87.72 | 1.10 | -1.43 | | | | | |
| SIMEC Fines | 694 | 3 | -10 | SIMEC Fines | 86.32 | 1.62 | -2.83 | | | | | |
| PB Fines | 682 | 3 | -22 | PB Fines | 88.22 | 0.62 | -0.93 | | | | | |
| Newman Fines | 709 | 3 | 5 | Newman Fines | 89.41 | 0.44 | 0.26 | | | | | |
| MAC Fines | 696 | 3 | -8 | MAC Fines | 87.22 | 0.97 | -1.93 | | | | | |
| Jimblebar Blended Fines | 636 | 5 | -68 | Jimblebar Blended Fines | 79.65 | 1.63 | -9.50 | | | | | |
| Carajas Fines | 743 | 3 | 39 | Carajas Fines | 96.41 | 1.01 | 7.26 | | | | | |
| Brazilian SSF | 715 | 3 | 11 | Brazilian SSF | 89.46 | 1.49 | 0.31 | | | | | |
| Brazilian Blend Fines | 709 | 3 | 5 | Brazilian Blend Fines | 89.96 | 0.86 | 0.81 | | | | | |
| RTX Fines | 661 | 6 | -43 | RTX Fines | 82.57 | 0.92 | -6.58 | | | | | |
| West Pilbara Fines | 681 | 3 | -23 | West Pilbara Fines | 87.57 | 1.20 | -1.58 | | | | | |

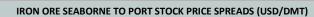
| October 25th 2019 | PORT | PORT STOCK INDEX (RMB/WT) | | | | | | |
|-------------------|-------|---------------------------|----------------|--|--|--|--|--|
| | Price | Change | Diff to IOPI58 | | | | | |
| SSF | 561 | 1 | -74 | | | | | |
| FMG Blended Fines | 630 | 1 | -5 | | | | | |
| Robe River | 569 | 1 | -66 | | | | | |
| Western Fines | 574 | 1 | -61 | | | | | |
| Atlas Fines | 563 | 1 | -72 | | | | | |
| Yandi | 604 | 2 | -31 | | | | | |

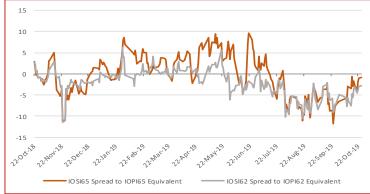
| | | | | IRON ORE IN | DEX NORMA | LISATION DIFFER | ENTIALS | | | | |
|------------|--------------------------|---|------------|---------------------|-----------------|-----------------------|---------------------------|--|---|---------------|--------|
| Por | t Stock Index | Product Differ | entials (R | MB/wet tonne) | | Sea | aborne Inde | x Product Di | fferentials (U | JSD/dry tonne | :) |
| | Ар | plicable range | | Value | Change | | A | pplicable ran | ge | Value | Change |
| | High Grade | e Fe 60 - 63% | | 8.00 | 0.00 | | High Grad | de Fe 60 - 63 | % | 0.50 | -0.25 |
| | High Grade | e Fe 63 - 64% | | 8.00 | 0.00 | | High Grad | High Grade Fe 63 - 64% High Grade Fe 64 - 65% | | 1.50 | 0.25 |
| l% Fe | High Grade | e Fe 64 - 65% | | 8.00 | 0.00 | 1% Fe | High Grad | | | 1.50 | 0.25 |
| | High Grade Fe 65 - 65.5% | | | 8.00 | 0.00 | | High Grad | de Fe 65 - 65 | .5% | 1.50 | 0.25 |
| | Low Grade Fe | | | 20.00 | 0.00 | | | | | | |
| | High Fe Gr | ade Al <2.25% | | 3.00 | 0.00 | | High Fe G | rade Al <2.2 | 5% | 1.75 | 0.25 |
| 1% Alumina | High Fe Gr | High Fe Grade Al 2.25-4% | | 32.00 | 0.00 | High Fe Grade Al 2.25 | | rade Al 2.25 | -4% | 2.00 | 0.00 |
| | Low Fe Gra | de Al <2.25% | | 4.00 | 2.00 | 1% Alumina | | | | | |
| | Low Fe Gra | de Al 2.25-4% | | 43.00 | 0.00 | | | | | | |
| | High Fe Gr | ade Si <4% | | 4.00 | 0.00 | | High Fe G | rade Si <4% | | 1.00 | 0.00 |
| 1% Silica | High Fe Gr | ade Si 4-6.5% | | 3.00 | 0.00 | 1% Silica | High Fe Grade Si 4 - 6.5% | | .5% | 0.75 | -0.25 |
| | Low Fe Gra | de | | 21.00 | 0.00 | | | | | | |
| 2.040/ | High Fe Gr | ade 0.09% <p<0< td=""><td>0.115%</td><td>4.00</td><td>-1.00</td><td>0.01%</td><td>High Fe G</td><td>rade 0.09%<</td><td>P<0.115%</td><td>0.00</td><td>0.00</td></p<0<> | 0.115% | 4.00 | -1.00 | 0.01% | High Fe G | rade 0.09%< | P<0.115% | 0.00 | 0.00 |
| 0.01% | High Fe Gr | ade 0.115% <p<< td=""><td><0.15%</td><td>0.00</td><td>0.00</td><td>Phosphorus</td><td>High Fe G</td><td>rade 0.115%</td><td><p<0.15%< td=""><td>2.25</td><td>0.00</td></p<0.15%<></td></p<<> | <0.15% | 0.00 | 0.00 | Phosphorus | High Fe G | rade 0.115% | <p<0.15%< td=""><td>2.25</td><td>0.00</td></p<0.15%<> | 2.25 | 0.00 |
| Phosphorus | Low Fe Gra | de 0.09 <p<0.1< td=""><td>%</td><td>0.00</td><td>0.00</td><td></td><td></td><td></td><td></td><td></td><td></td></p<0.1<> | % | 0.00 | 0.00 | | | | | | |
| | | | Port S | tock Price Differer | ntials to Qingd | ao Port for PB Fine | s (RMB/wet t | onne) | | | |
| Port | Value | Change | Port | Value | Change | Port | Value | Change | Port | Value | Change |
| Bayuquan | -50.00 | 0.00 | Fangchen | g -5.00 | 0.00 | Lanshan | 0.00 | 0.00 | Qingdao | 0.00 | 0.00 |
| Beilun | 5.00 | 0.00 | Jiangyin | -25.00 | 0.00 | Lianyungang | 0.00 | 0.00 | Rizhao | 0.00 | 0.00 |
| Caofeidian | 0.00 | 0.00 | Jingtang | 0.00 | 0.00 | Majishan | 0.00 | 0.00 | Shekou | 0.00 | 0.00 |
| Dalian | -50.00 | 0.00 | Langiao | 0.00 | 0.00 | Nantong | -10.00 | 0.00 | Tianjin | -15.00 | 0.00 |

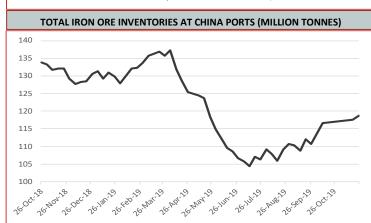


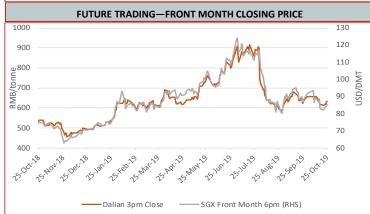












| II. | IRON ORE PORT INVENTORIES (MILLION TONNES) | | | | | | | | | | | |
|--------------------------------|--|----------|------------------|-------------------|--|--|--|--|--|--|--|--|
| Week Ending October 18th, 2019 | | | | | | | | | | | | |
| Province | This week | Change % | Low ² | High ² | | | | | | | | |
| Jingtang | 16.68 | 10.03% | 10.80 | 16.68 | | | | | | | | |
| Qingdao | 13.50 | -3.30% | 12.38 | 19.01 | | | | | | | | |
| Caofeidian | 16.72 | 0.00% | 14.32 | 19.96 | | | | | | | | |
| Tianjin | 7.40 | 1.79% | 6.37 | 10.05 | | | | | | | | |
| Rizhao | 13.66 | 4.75% | 11.41 | 17.10 | | | | | | | | |
| Total (35 Ports) | 117.51 | 0.75% | 104.40 | 137.30 | | | | | | | | |

| | D | CE (RMB/WN | IT) | SGX (USD/DMT) | | | | |
|----------------------------|--------|---------------|----------|------------------|--------|----------|--|--|
| Closing Date | Oc | t 25th 3pm cl | ose | Oct 25th 5.30 pm | | | | |
| Contract | 12001 | Change | Change % | Nov'19 | Change | Change % | | |
| Closing Price | 634.50 | 6.5 | 1.04% | 85.50 | 0.95 | 1.12% | | |
| Vol traded ('000 lots) | 162.85 | -20.5 | -11.19% | 13.01 | -2.14 | -14.12% | | |
| Open positions ('000 lots) | 165.03 | -4.8 | -2.80% | 119.60 | -2.38 | -1.95% | | |
| Day Low | 623.0 | 6.5 | 1.05% | 84.05 | 1.47 | 1.78% | | |
| Day High | 635.0 | 6.0 | 0.95% | 86.43 | 1.46 | 1.72% | | |

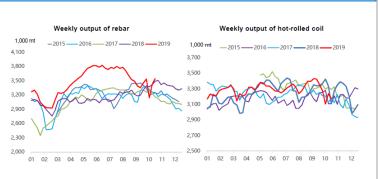
IRON ORE FUTURES CONTRACTS

| DRY BULK FREIGHT RATES (USD/MT) | | | | | | | | | |
|--|--|--|--|--|--|--|--|--|--|
| 35 ———————————————————————————————————— | | | | | | | | | |
| 30 | | | | | | | | | |
| 25 — | | | | | | | | | |
| 20 | | | | | | | | | |
| 15 | | | | | | | | | |
| 10 74 40 | | | | | | | | | |
| 5 | | | | | | | | | |
| 0 | | | | | | | | | |
| Both Braing Both Breeze Brusta Breeze Brusta Brata Brusta Brusta Brusta Brusta Brusta Breeze Both Both | | | | | | | | | |
| —— C5 - W. Australia - Qingdao —— C3 - Tubarao - Qingdao | | | | | | | | | |



STEEL SPOT MARKET PRICES—CHINA

| Steel Spot Market RMB/tonne | | | | | | | | |
|---------------------------------|------------|--------|----------|--|--|--|--|--|
| Product | 18/10/2019 | Change | Change % | | | | | |
| ReBar HRB400 ø18mm | 3,670.0 | -70 | -1.87% | | | | | |
| Wirerod Q300 ¢6.5mm | 4,040.0 | -60 | -1.46% | | | | | |
| HRC Q235/SS400 5.5mm*1500*C | 3,510.0 | -60 | -1.68% | | | | | |
| CRC SPCC/ST12 1.0mm*1250*2500 | 4,240.0 | -30 | -0.70% | | | | | |
| Medium & Heavy Plate Q235B 20mm | 3,700.0 | -60 | -1.60% | | | | | |
| GI ST02Z 1.0mm*1000*C | 4,430.0 | -60 | -1.34% | | | | | |
| Colour Coated Plate | 6,900.0 | 50 | 0.73% | | | | | |



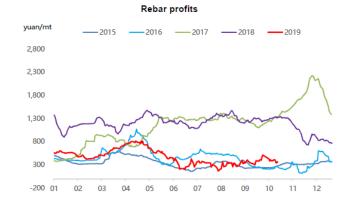
CHINESE STEEL MILL PROFITABILITY SMM Tracking of Steel Mill P&L - Rebar and Hot-rolled Coil (RMB/tonne) Change (WoW) Note Category Price MMi (Fe 62%), USD/mt exluding tax 89.50 -4.10 Mmi CFR Equivalent index for 1st Feb Coke 1,910 0 2nd grade met coke, Tangshan, incl. tax Steel Scrap 2.280 -100 steel scrap (6mm) in Zhangjiagang, exl. tax Q234, incl. tax Billet Cost 3,011 -72 3,250 -73 calculated based on theoretical weight, incl. tax Rebar cost - Blast furnace Rebar profit - Blast furnace 370 -17 based on Shanghai prices, incl. tax Hot-rolled coil cost - Blast furnace 3,327 -72 based on actual weight, incl. tax Hot-rolled coil proft - Blast furnace 193 -8 based on Shanghai prices, incl. tax

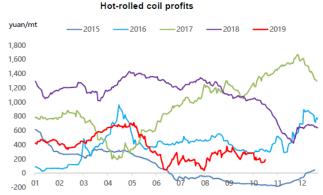
Note: 1 Costs in the table are caluclated based on todays market prices and facout our management, sales, financial and depreciations fees.

2. The cost refers to average cost in the industry based on SMM's survey of small, medium and large mills in China

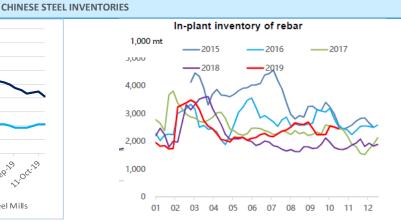


CHINESE STEEL MILL PROFITABILITY





18 16 14 12 10 8 6 4 2 0 Total Social Steel Inventory Total Steel Inventory at Steel Mills



| | IRON ORE INDEX SPECIFICATIONS, COMPILATION RATIONALE AND DATA EXCLUSIONS | | | | | | | | | | | | |
|-------------------|--|-----------------------|------------------|----------------------------|---|--|----------------|------------------|--|--|--|--|--|
| | Iron Ore | Index Specifications |) | Iron Ore Ind | ex Compilation | Rationale and Da | ata Exclusions | | | | | | |
| | 65% Fe Fines | 62% Fe Fines | 58% Fe Fines | 62.5% Fe Lump | MMi iron ore indices are compiled from data provided by companies that | | | mpanies that are | | | | | |
| Fe % | 65.00 | 62.00 | 58.00 | 62.50 | part of the iron ore supply chain and involved in spot market transactions. The indices are calculated using detailed transaction-level data submitted to MMi | | | | | | | | |
| Alumina % | 1.40 | 2.25 | 2.25 | 1.50 | these companies. This data is normalised to the appropriate specifications and | | | | | | | | |
| Silica% | 1.50 | 4.00 | 5.50 | 3.50 | screened to remove outliers before volume-weighted average prices are calculated from the remaining core set of data. | | | | | | | | |
| Phosphorus % | 0.06 | 0.09 | 0.05 | 0.08 | For more details on MMi's iron ore methodology please download the guide | | | | | | | | |
| Sulphur % | 0.01 | 0.02 | 0.02 | 0.02 | published on our website at: www.mmiprices.com | | | | | | | | |
| Moisture % | 8.00 | 8.00 | 9.00 | 4.00 | | | | | | | | | |
| | Granular size he | elow 10mm for at lea | st 90% of cargo: | Size below 6.3mm max 15% | | Data Ex | clusions* | 65% | | | | | |
| Sizing | | im of 40% below 150 | • | Size above 31.15mm max 25% | Port Index Seaborne index | 0 | 0 | 0 0 | | | | | |
| Pricing Point | Qingdao P | ort (FOT and CFR res | pectively) | FOT Qingdao Port | Lump Index 62.5 | 0 | | | | | | | |
| Timing (Seaborne) | Loading withi | n 4 weeks, Delivery v | vithin 8 weeks | Delivery within 2 weeks | | * Number of price submissions for iron ore indices that were excluded from | | | | | | | |
| Payment Terms | L/C at sight | | | L/C at sight or CAD | index calculations today as they were anomalous and could not be verified | | | | | | | | |

IRON ORE DOMESTIC CONCENTRATE INDEX CALCULATION METHODOLOGY

The compilation method for price index generally refers to the compilation method of CPI price index and other price indices, breakdown the price data and calculate the average value according to a certain method, taking the vertical axis as the regional composite index (average of different grade index) and the horizontal axis as the grade composite index (average of different regional index), a total composite index for domestic ore can be output ultimately. The process system is also adopted in the calculation i.e. each sub-index can be obtained as well.

| | AVERAGE IRON ORE SPECIFICATIONS APPLIED FOR BRAND PRICE ASSESSMENTS | | | | | | | | | | | | | |
|--|---|---------------|------------|-------------|----------|-------------------------|--|---------|--------|--------|----------|--|--|--|
| | PORT | STOCK BRAN | IDS | | | SEABORNE BRANDS | | | | | | | | |
| October 25th 2019 Specifications applied for 62% brand assessments | | | | | | | Specifications applied for 62% brand assessments | | | | | | | |
| | Fe | Alumina | Silica | Phos | Moisture | | Fe | Alumina | Silica | Phos | Moisture | | | |
| Roy Hill | 61.16% | 2.25% | 4.61% | 0.052% | 9.35% | Roy Hill | 60.70% | 2.30% | 4.90% | 0.055% | 8.00% | | | |
| SIMEC Fines | 60.00% | 2.30% | 6.30% | 0.060% | 6.00% | SIMEC Fines | 60.00% | 2.30% | 6.30% | 0.060% | 6.00% | | | |
| PB Fines | 61.54% | 2.39% | 3.69% | 0.097% | 9.59% | PB Fines 62% | 62.00% | 2.60% | 4.30% | 0.090% | 10.00% | | | |
| Newman Fines | 62.50% | 2.19% | 4.13% | 0.092% | 7.74% | Newman Fines | 62.80% | 2.20% | 4.30% | 0.080% | 6.40% | | | |
| MAC Fines | 60.88% | 2.25% | 4.62% | 0.080% | 7.61% | MAC Fines | 61.00% | 2.70% | 4.70% | 0.110% | 9.30% | | | |
| Jimblebar Blended Fines | 60.44% | 3.05% | 4.59% | 0.119% | 7.70% | Jimblebar Blended Fines | 59.50% | 3.70% | 5.80% | 0.135% | 8.30% | | | |
| Carajas Fines | 65.44% | 1.29% | 1.34% | 0.078% | 8.22% | Carajas Fines | 65.10% | 1.50% | 1.70% | 0.080% | 8.50% | | | |
| Brazilian SSF | 62.00% | 1.00% | 6.50% | 0.040% | 6.00% | Brazilian SSF | 62.00% | 1.00% | 6.50% | 0.040% | 6.00% | | | |
| Brazilian Blend Fines | 62.92% | 1.54% | 4.60% | 0.069% | 8.39% | Brazilian Blend Fines | 62.50% | 1.50% | 5.00% | 0.070% | 7.00% | | | |
| RTX Fines | 61.00% | 3.10% | 4.50% | 0.135% | 7.50% | RTX Fines | 61.00% | 3.10% | 4.50% | 0.135% | 7.50% | | | |
| West Pilbara Fines | 60.10% | 2.30% | 4.70% | 0.075% | 8.50% | West Pilbara Fines | 60.10% | 2.30% | 4.70% | 0.075% | 8.50% | | | |
| October 25th 2019 | Specifi | cations appli | ed for 58% | brand asses | sments | | | | | | | | | |
| | Fe | Alumina | Silica | Phos | Moisture | | | | | | | | | |
| SSF | 56.56% | 3.05% | 6.24% | 0.051% | 8.15% | | | | | | | | | |
| FMG Blended Fines | 58.17% | 2.65% | 5.45% | 0.057% | 7.88% | | | | | | | | | |
| Robe River | 56.28% | 2.91% | 5.58% | 0.035% | 9.29% | | | | | | | | | |
| Western Fines | 57.88% | 2.87% | 7.50% | 0.062% | 7.45% | | | | | | | | | |
| Atlas Fines | 56.59% | 2.55% | 7.14% | 0.080% | 8.46% | | | | | | | | | |
| Yandi | 57.22% | 1.58% | 6.36% | 0.041% | 9.01% | | | | | | | | | |

| | BLOOMBERG TICKERS | | | | | | | | | | | |
|---------|-----------------------------|--|--------|-----------------------|--|--|--|--|--|--|--|--|
| | PORT STO | CK INDICES | | SEABORNE INDICES | | | | | | | | |
| | FOT Qingdao (RMB/wet tonne) | CFR Qingdao Equivalent (USD/dry tonne) | | CFR Qingdao (USD/DMT) | | | | | | | | |
| IOPI62 | IRCNQ001 | IRCNQ004 | IOSI62 | IRCN0034 | | | | | | | | |
| IOPI58 | IRCNQ002 | IRCNQ005 | IOSI65 | IRCN0035 | | | | | | | | |
| IOPI65 | IRCNQ003 | IRCNQ006 | | | | | | | | | | |
| IOPLI62 | IRCN0036 | IRCN0037 | | | | | | | | | | |

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