

Daily Iron Ore Index Report

October 15, 2018

IRON ORE PORT STOCK INDEX (IOP)

October 15 2018		FOT Qingdao (inc. 16% VAT), RMB/wet tonne							CFR Qingdao Equivalent (exc. 16% VAT), USD/dry tonne ¹						
Index	Fe Content	Price	Change	Change %	MTD	YTD ²	Low ²	High ²	Price	Change	Change %	MTD	YTD ²	Low ²	High ²
IOP162	62% Fe Fines	553	5	0.9%	546	489	443	559	71.14	0.65	0.9%	70.23	65.68	75.83	77.89
IOP158	58% Fe Fines	398	-3	-0.7%	400	346	304	405	50.13	-0.44	-0.9%	50.44	45.23	40.67	51.12
IOP165	65% Fe Fines	755	13	1.8%	750	636	541	756	98.51	1.72	1.8%	97.99	86.53	96.35	98.51

IRON ORE SEABORNE INDEX (IOS)

PLATFORM TRADES AND TENDERS

October 15 2018		CFR Qingdao, USD/dry tonne						
Index	Fe Content	Price	Change	Change %	MTD	YTD ³	Low ³	High ³
IOS162	62% Fe Fines	72.30	1.10	1.5%	69.63	67.18	63.25	86.20
IOS165	65% Fe Fines	100.10	1.50	1.5%	97.04	93.29	86.20	100.10

MARKET COMMENTARY

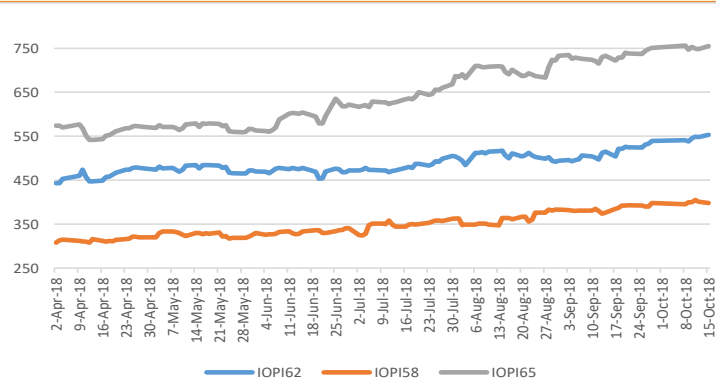
SMM data showed , sixty-six vessels carrying 9.29 million mt of iron ore are likely to arrive at major Chinese ports during October 12-18, down 1.07 million mt from 10.36 million mt during October 5-11. For the same period, iron ore shipments departing Australian ports will increase 270,000 mt to 15.20 million mt; those leaving Brazilian ports will also grow 340,000 mt to 7.74 million mt. Iron ore inventory declines and robust demand prior to production cuts for the heating season are providing some support to prices.

IRON ORE DOMESTIC CONCENTRATE SPOT PRICE ASSESSMENTS AND COMPOSITE INDEX

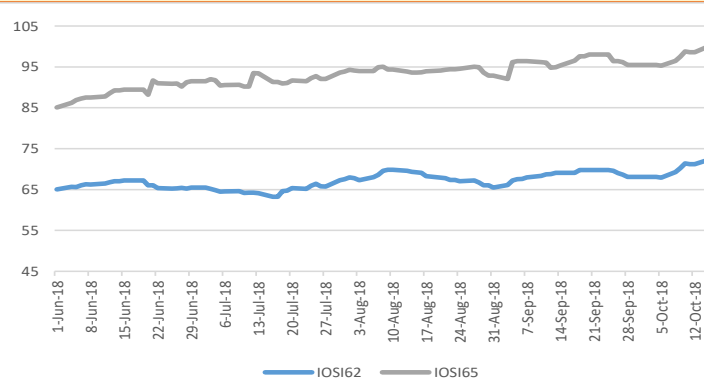
Week Ending October 12, 2018				RMB/tonne (excluding tax) ⁴				USD/tonne (excluding tax) ⁴			
Province	Region	Product	Basis	This week	Change %	Low ²	High ²	This week	Change %	Low ²	High ²
Hebei	Hanxing	66% Fe Concentrate	Dry	660	0.5%	579	682	95.58	-0.1%	83.85	98.76
Hebei	Qian'an	65% Fe Concentrate	Dry	780	0.0%	630	780	112.96	-0.6%	91.23	112.96
Liaoning	Anshan	65% Fe Concentrate	Wet	545	0.0%	445	550	78.92	-0.6%	64.44	79.65
Shandong	Zibo	65% Fe Concentrate	Dry	755	0.0%	620	755	109.34	-0.6%	89.79	109.34
Week Ending October 12, 2018				This week	Change %	Low ⁵	High ⁵				
China Mines Concentrate Composite Index RMB/WT				642.37	0.2%	534.50	642.37				

¹ Exchange rate applied: RMB/USD = 6.9154 ² Since March 1 ³ Since June 1
⁴ Weekly exchange rate applied: RMB/USD 6.9053 ⁵ Last 12 months

IRON ORE PORT INDEX, FOT QINGDAO (RMB/WT)



IRON ORE SEABORNE INDEX, CFR QINGDAO (USD/DMT)



IRON ORE PORT STOCK INDEX MONTHLY, QUARTERLY AND YEAR-TO-DATE AVERAGES

October 15 2018		FOT Qingdao (inc. 16% VAT), RMB/wet tonne							CFR Qingdao Equivalent (exc. 16% VAT), USD/dry tonne ¹						
Index	Fe Content	June	July	August	September	MTD	QTD	YTD ²	June	July	August	September	MTD	QTD	YTD ²
IOP162	62% Fe Fines	471	482	505	513	546	546	489	65.87	64.29	63.41	65.25	70.23	70.23	65.68
IOP158	58% Fe Fines	332	349	363	385	400	400	346	43.75	44.14	44.86	45.84	50.44	50.44	45.23
IOP165	65% Fe Fines	594	638	701	732	750	750	636	79.76	82.19	85.29	92.13	97.99	97.99	86.53

IRON ORE SEABORNE INDEX MONTHLY, QUARTERLY AND YEAR-TO-DATE AVERAGES

FREIGHT RATES

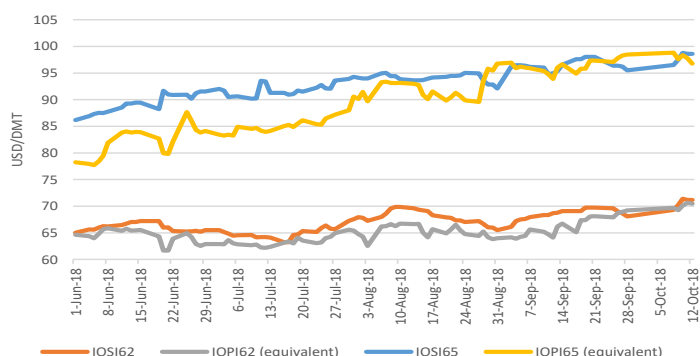
October 15 2018		CFR Qingdao, USD/dry tonne							October 12, 2018		FREIGHT RATES - DRY BULK US\$/wet tonne				
Index	Fe Content	June	July	August	September	MTD	QTD	YTD ³	Route	Designation	Change	Change %	Low ⁵	High ⁵	
IOSI62	62% Fe Fines	66.10	65.09	67.89	68.79	69.63	69.63	67.18	W. Australia - Qingdao	C5	8.98	0.37	4.25%	5.109	10.002
IOSI65	65% Fe Fines	89.32	91.90	94.04	96.48	97.04	97.04	93.29	Tubarao - Qingdao	C3	20.68	0.20	0.99%	12.705	24.76

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IRON ORE INDEX COMPARISONS



CHINA DOMESTIC COMPOSITE MINES INDEX (RMB/Wet Tonne, including VAT)



IRON ORE BRAND SPOT PRICE ASSESSMENTS

October 15 2018	PORT STOCK INDEX (RMB/WT)			October 15 2018	SEABORNE INDEX (USD/DMT)		
	Price	Change	Diff to IOPI62		Price	Change	Diff to IOSI62
Roy Hill	526	7	-22	Roy Hill	65.80	-3.89	-6.50
SIMEC Fines	462	20	-86	SIMEC Fines	58.80	-6.36	-13.50
PB Fines	536	4	-12	PB Fines	66.00	-4.14	-6.30
Newman Fines	549	9	1	Newman Fines	73.19	0.95	0.89
MAC Fines	520	7	-28	MAC Fines	62.80	-3.11	-9.50
Jimblebar Blended Fines	495	4	-53	Jimblebar Blended Fines	66.54	-2.29	-5.76
Carajas Fines	738	14	190	Carajas Fines	99.51	1.85	27.21
Brazilian SSF	556	24	8	Brazilian SSF	74.49	-5.15	2.19
Brazilian Blend Fines	571	11	23	Brazilian Blend Fines	76.61	-1.03	4.31
RTX Fines	460	-4	-88	RTX Fines	58.70	-6.76	-13.60
October 15 2018	PORT STOCK INDEX (RMB/WT)						
	Price	Change	Diff to IOPI58				
SSF	335	-3	-63				
FMG Blended Fines	396	-3	-2				
Robe River	355	-3	-43				
Western Fines	362	-3	-36				
Atlas Fines	343	-3	-55				
Yandi	445	-3	47				

IRON ORE INDEX NORMALISATION DIFFERENTIALS

Port Stock Index Product Differentials (RMB/wet tonne)				Seaborne Index Product Differentials (USD/dry tonne)			
	Applicable range	Value	Change		Applicable range	Value	Change
1% Fe	High Grade Fe 60 - 63%	15.00	4.00	1% Fe	High Grade Fe 60 - 63%	2.00	0.75
	High Grade Fe 63 - 64%	65.00	0.00		High Grade Fe 63 - 64%	3.25	0.00
	High Grade Fe 64 - 65%	65.00	0.00		High Grade Fe 64 - 65%	6.00	0.00
	High Grade Fe 65 - 65.5%	65.00	0.00		High Grade Fe 65 - 65.5%	6.00	0.00
	Low Grade Fe	22.00	0.00				
1% Alumina	High Fe Grade Al <2.25%	53.00	3.00	1% Alumina	High Fe Grade Al <2.25%	9.75	0.00
	High Fe Grade Al 2.25-4%	30.00	0.00		High Fe Grade Al 2.25-4%	6.00	4.25
	Low Fe Grade Al <2.25%	85.00	0.00				
	Low Fe Grade Al 2.25-4%	25.00	0.00				
1% Silica	High Fe Grade Si <4%	5.00	1.00	1% Silica	High Fe Grade Si <4%	3.50	0.00
	High Fe Grade Si 4-6.5%	30.00	-10.00		High Fe Grade Si 4 - 6.5%	4.00	2.50
	Low Fe Grade	11.00	0.00				
0.01% Phosphorus	High Fe Grade 0.09%<P<0.115%	4.00	0.00	0.01% Phosphorus	High Fe Grade 0.09%<P<0.115%	1.00	0.50
	High Fe Grade 0.115%<P<0.15%	15.00	0.00		High Fe Grade 0.115%<P<0.15%	1.00	0.50
	Low Fe Grade 0.09<P<0.1%	5.00	1.00				

Port Stock Differentials to Qingdao Port (RMB/wet tonne)

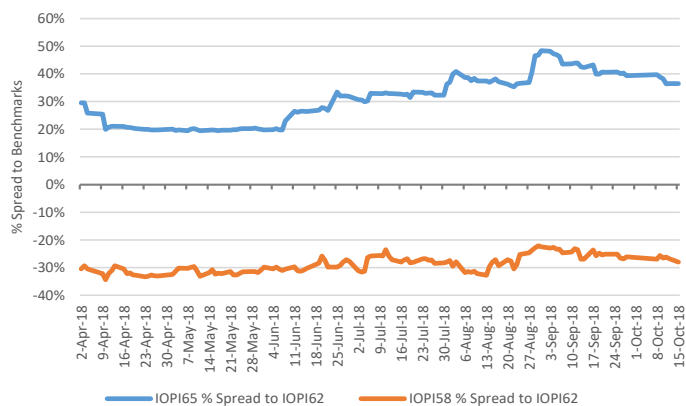
Port	Value	Change	Port	Value	Change	Port	Value	Change	Port	Value	Change
Bayuquan	-30.00	0.00	Fangcheng	-5.00	0.00	Lanshan	0.00	0.00	Qingdao	0.00	0.00
Beilun	5.00	0.00	Jiangyin	-30.00	0.00	Lianyungang	0.00	0.00	Rizhao	0.00	0.00
Caofeidian	-20.00	0.00	Jingtang	-20.00	0.00	Majishan	0.00	0.00	Shekou	0.00	0.00
Dalian	-20.00	0.00	Lanqiao	0.00	0.00	Nantong	-30.00	0.00	Tianjin	-30.00	0.00

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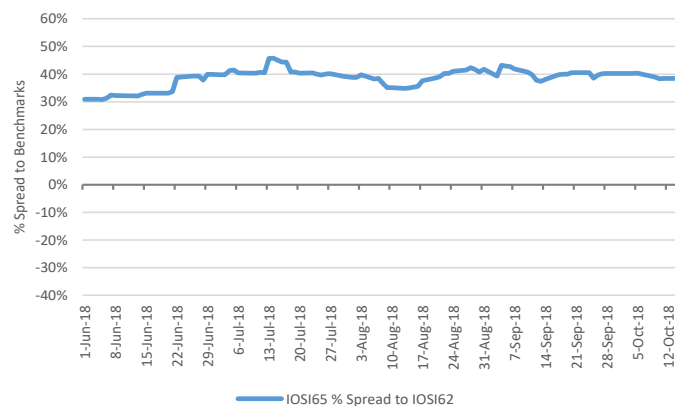
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IRON ORE INDEX PREMIUMS/DISCOUNTS

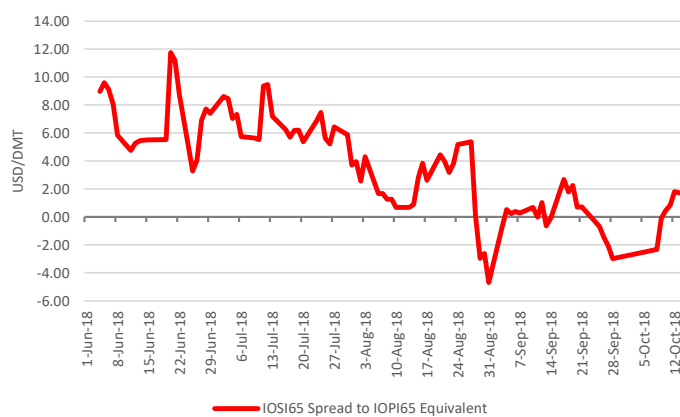
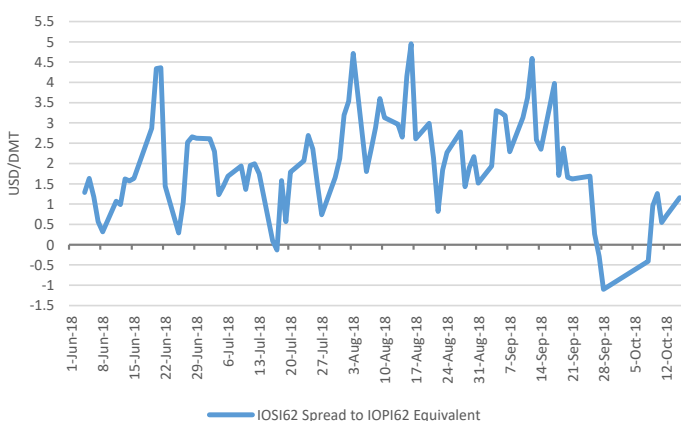
October 15 2018		
Fe Content	PORT STOCK INDEX (RMB/WT)	
	Spread to IOPI62	% Spread to IOPI62
58% Fe Fines	-155	-28.03%
65% Fe Fines	202	36.53%



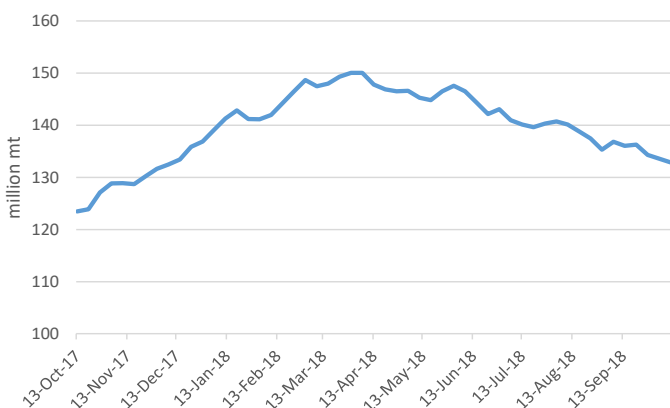
October 15 2018		
Fe Content	SEABORNE INDEX (USD/DMT)	
	Spread to IOSI62	% Spread to IOSI62
65% Fe Fines	27.80	38.45%



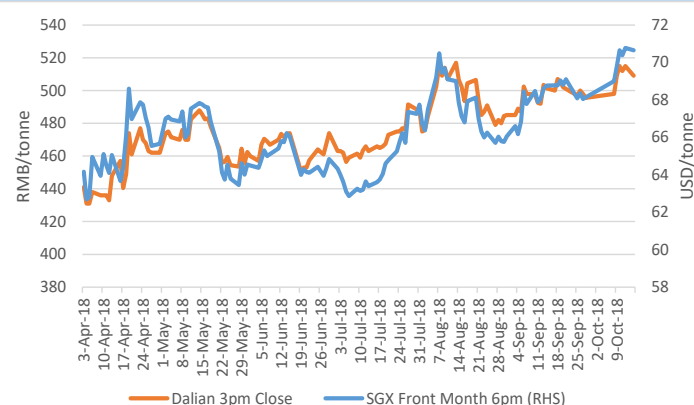
IRON ORE SEABORNE TO PORT STOCK SPREADS



TOTAL IRON ORE INVENTORIES AT CHINA PORTS



FUTURE TRADING—FRONT MONTH CLOSING PRICE



IRON ORE PORT INVENTORIES

Week Ending October 12, 2018 (million tonnes)

Province	This week	Change %	Low ⁴	High ⁴
Jingtang	13.47	-9.60%	13.47	19.00
Qingdao	18.00	2.27%	15.60	19.97
Caofeidian	19.90	-1.00%	16.70	25.30
Tianjin	8.50	-7.61%	8.50	11.00
Rizhao	15.50	-8.28%	13.10	19.00
Total (35 Ports)	132.87	-1.06%	123.49	150.04

IRON ORE FUTURES CONTRACTS

Closing Date	DCE			SGX		
	15 Oct 3pm close			15 Oct 6 pm		
Contract	I1901	Change	Change %	Oct'18	Change	Change %
Closing Price	509.0	-6.0	-1.17%	70.65	-0.13	-0.18%
Vol traded ('000 lots)	60.60	-5.7	-8.58%	1.36	-2.40	-63.88%
Open positions ('000 lots)	63.58	-3.5	-5.23%	114.49	0.53	0.46%
Day Low	509.0	-1.0	-0.20%	70.65	0.25	0.36%
Day High	515.0	-2.0	-0.39%	70.80	0.02	0.03%

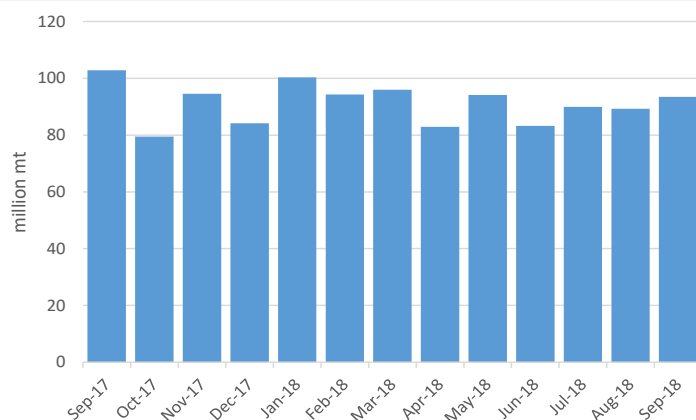
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DRY BULK FREIGHT RATES



TOTAL CHINA IRON ORE IMPORT VOLUMES

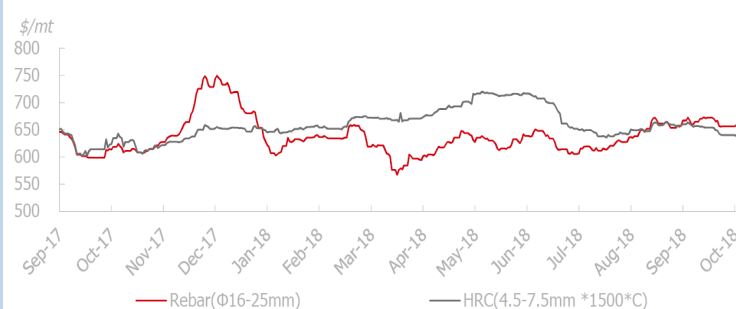


Steel Spot Market Prices - China

Steel Spot Market RMB/tonne

Product	12/10/2018	Change	Change %
ReBar HRB400 φ18mm	4,593.0	16	0.35%
Wirerod Q300 φ6.5mm	4,833.0	2	0.04%
HRC Q235/SS400 5.5mm*1500*C	4,238.0	-6	-0.14%
CRC SPCC/ST12 1.0mm*1250*2500	4,833.0	-3	-0.06%
Medium & Heavy Plate Q235B 20mm	4,400.0	-13	-0.29%
GI ST02Z 1.0mm*1000*C	5,225.0	0	0.00%
Billet Q235 150*150mm	3,890.0	70	1.83%

Rebar and HRC spot prices



Source: SMM

CHINESE STEEL EXPORT PRICES

China Export Prices USD/tonne

Product	Specification	Export tax (+)/Vate rebate (-)	Change
			12/10/2018
Rebar	BS4449 460B 12-25mm, + chrome	-13%	575 0
Wire Rod	SAE1008 6.5-10mm +chrome	-9%	580 0
Hot-rolled coil	SS400/Q235 4.0-10mm	-9%	570 -5
Cold-rolled coil	SPCC 1.0mm	-13%	610 -5
Medium & Heavy plate	A-level Ship plate 12-25mm	0%	610 0
Galvanised	ST02Z/SGCC 1.0mm	-13%	675 -10

Note: Calculation formula for converting export prices of rebar, cold-rolled steel and galvanizing into prices in China's spot market = FOB* exchange rate*1.16/(1.16-0.13); Calculation formula for converting export prices of wire rod and hot-rolled steel into prices in China's spot market = FOB* exchange rate*1.16/(1.16-0.09); Calculation formula for converting export prices of medium-thick plate into prices in China's spot market = FOB* exchange rate

CHINESE STEEL INVENTORIES

Steel Inventories³ (unit: 1000 tonnes)

Product	12/10/2018	28/9/2018	Change	Change %
Rebar	4,429	4,565	-136	-2.98%
Wirerod	1,455	1,528	-73	-4.78%
Hot-rolled Coil	2,420	2,379	41	1.72%
Medium & Thick Plate	1,166	1,185	-19	-1.60%
Cold-rolled Coil	1,261	1,241	20	1.61%
Total	10,730	10,898	-168	-1.54%

³ SMM statistics cover inventories of major steel products in China's major markets: hot-rolled steel inventories in 33 major cities; rebar and wire inventories in 35 major cities; cold-rolled steel and medium-thick plate inventories in 31 major cities.

CHINESE STEEL MILL PROFITABILITY

SMM Tracking of Steel Mill P&L - Rebar and Hot-rolled Coil (RMB/tonne)

Category	Price	Change (WoW)	Note
MMI (Fe 62%), USD/mt excluding tax	70.49	1.29	Mmi CFR Equivalent index for 12th October
Coke	2,310	-100	2nd grade met coke, Tangshan, incl. tax
Steel Scrap	2,340	0	steel scrap (6mm) in Zhangjiagang, excl. tax
Billet Cost	3,890	70	Q234, incl. tax
Rebar cost - Blast furnace	3,274	-33	calculated based on theoretical weight, incl. tax
Rebar profit - Blast furnace	1,186	83	based on Shanghai prices, incl. tax
Hot-rolled coil cost - Blast furnace	3,331	-32	based on actual weight, incl. tax
Hot-rolled coil profit - Blast furnace	899	42	based on Shanghai prices, incl. tax

Note: 1. Costs in the table are calculated based on today's market prices and factored our management, sales, financial and depreciation fees.

2. The cost refers to average cost in the industry based on SMM's survey of small, medium and large mills in China

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IRON ORE INDEX SPECIFICATIONS, COMPILATION RATIONALE AND DATA EXCLUSIONS

Iron Ore Index Specifications (Port and Seaborne)				Iron Ore Index Compilation Rationale and Data Exclusions			
	65% Fe Fines	62% Fe Fines	58% Fe Fines	<p>MMi iron ore indices are compiled from data provided by companies that are part of the iron ore supply chain and involved in spot market transactions. The indices are calculated using detailed transaction-level data submitted to MMI by these companies. This data is normalised to the appropriate specifications and screened to remove outliers before volume-weighted average prices are calculated from the remaining core set of data.</p> <p>For more details on MMI's iron ore methodology please download the guide published on our website at: www.mmiprices.com</p> <p>* Number of price submissions for iron ore indices that were excluded from index calculations today as they were anomalous and could not be verified</p>			
Fe %	65.00	62.00	58.00				
Alumina %	1.40	2.25	2.25				
Silica%	1.50	4.00	5.50				
Phosphorus %	0.06	0.09	0.05				
Sulphur %	0.01	0.02	0.02				
Moisture %	8.00	8.00	9.00				
Sizing	Granular size below 10mm for at least 90% of cargo; maximum of 40% below 150 micron			Data Exclusions*			
Pricing Point	Qingdao Port (FOT and CFR respectively)				62%	58%	65%
Timing (Seaborne)	Loading within 4 weeks, Delivery within 8 weeks			Port Index	0	0	0
Payment Terms	L/C at sight			Seaborne index	0	0	0

IRON ORE DOMESTIC CONCENTRATE INDEX CALCULATION METHODOLOGY

The compilation method for price index generally refers to the compilation method of CPI price index and other price indices, breakdown the price data and calculate the average value according to a certain method, taking the vertical axis as the regional composite index (average of different grade index) and the horizontal axis as the grade composite index (average of different regional index), a total composite index for domestic ore can be output ultimately. The process system is also adopted in the calculation i.e. each sub-index can be obtained as well.

AVERAGE IRON ORE SPECIFICATIONS APPLIED FOR BRAND PRICE ASSESSMENTS

PORT STOCK BRANDS						SEABORNE BRANDS					
October 15 2018	SPECIFICATIONS APPLIED FOR 62% BRAND ASSESSMENTS					October 15 2018	SPECIFICATIONS APPLIED FOR 62% BRAND ASSESSMENTS				
	Fe	Alumina	Silica	Phos	Moisture		Fe	Alumina	Silica	Phos	Moisture
Roy Hill	61.00%	2.20%	4.50%	0.055%	8.00%	Roy Hill	60.70%	2.30%	4.90%	0.055%	8.00%
SIMEC Fines	60.00%	2.30%	6.30%	0.060%	6.00%	SIMEC Fines	60.00%	2.30%	6.30%	0.060%	6.00%
PB Fines	61.68%	2.35%	3.59%	0.100%	9.30%	PB Fines 62%	62.00%	2.60%	4.30%	0.090%	10.00%
Newman Fines	62.36%	2.40%	4.22%	0.090%	7.73%	Newman Fines	62.80%	2.20%	4.30%	0.080%	6.40%
MAC Fines	60.96%	2.27%	4.61%	0.100%	7.33%	MAC Fines	61.00%	2.70%	4.70%	0.110%	9.30%
Jimblebar Blended Fines	61.27%	2.78%	4.32%	0.090%	6.79%	Jimblebar Blended Fines	61.79%	2.67%	4.08%	0.115%	7.16%
Carajas Fines	64.80%	1.42%	1.57%	0.070%	8.40%	Carajas Fines	65.10%	1.50%	1.70%	0.080%	8.50%
Brazilian SSF	62.00%	1.00%	6.50%	0.040%	6.00%	Brazilian SSF	62.00%	1.00%	6.50%	0.040%	6.00%
Brazilian Blend Fines	62.73%	1.46%	5.03%	0.020%	8.67%	Brazilian Blend Fines	62.50%	1.50%	5.00%	0.070%	7.00%
RTX Fines	61.00%	3.10%	4.50%	0.135%	7.50%	RTX Fines	61.00%	3.10%	4.50%	0.135%	7.50%
October 15 2018	SPECIFICATIONS APPLIED FOR 58% BRAND ASSESSMENTS										
	Fe	Alumina	Silica	Phos	Moisture						
SSF	56.49%	3.03%	6.32%	0.050%	9.25%						
FMG Blended Fines	58.36%	2.79%	5.90%	0.070%	7.13%						
Robe River	56.74%	3.14%	5.05%	0.030%	8.58%						
Western Fines	57.72%	2.86%	7.37%	0.060%	7.41%						
Atlas Fines	56.59%	2.55%	7.14%	0.080%	8.46%						
Yandi	57.12%	1.35%	6.33%	0.040%	9.11%						

BLOOMBERG TICKERS

PORT STOCK INDICES		
	FOT Qingdao (RMB/wet tonne)	CFR Qingdao Equivalent (USD/dry tonne)
IOPI62	IRCNQ001	IRCNQ004
IOPI58	IRCNQ002	IRCNQ005
IOPI65	IRCNQ003	IRCNQ006

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