

# August 08, 2018

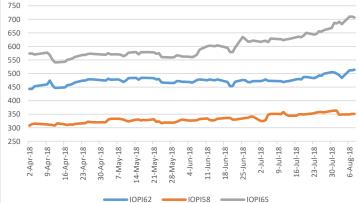
IRON ORE PORT STOCK INDEX (IOPI)															
August 08	2018		FOT	Qingdao (	inc. 16% VAT),	RMB/wet to	onne	CFR Qingdao Equivalent (exc. 16% VAT), USD/dry tonne <sup>1</sup>					1		
Index	Fe Content	Price	Change	Change Change % MTD YTD Low <sup>2</sup>		High <sup>2</sup>	Price	Char	ge Change %	MTD	YTD	Low <sup>2</sup>	High <sup>2</sup>		
IOPI62	62% Fe Fine	514	2	0.4%	503	480	443	559	66.66	0.3	9 0.6%	65.12	65.38	61.36	77.89
IOPI58	58% Fe Fines 351 0 0.0%		352	333	304	376	44.31	0.0	8 0.2%	44.43	44.07	40.67	50.97		
IOPI65	65% Fe Fine	707	-3	-0.4%	698	605	541	710	93.14	-0.2	5 -0.3%	91.85	83.44	75.83	97.10
IRON ORE DOMESTIC CONCENTRATE SPOT PRIC									SMENTS A	ND CO	MPOSITE IND	EX			
Week End	ing August 03,	2018				RMB/ton	ne (exclu	ıding tax)				USD/tonne	(excluding t	ax) <sup>3</sup>	
Province	Region	Product	t	Basis	This week	Change %	6	Low <sup>2</sup>	High <sup>2</sup>		This week	Change %	Low	, 2	High <sup>2</sup>
Hebei	Hanxin	g 66% Fe	Concentrate	Dry	627	2.8%		579	682		91.97	2.3%	84.9	13	100.04
Hebei	Qian'ar	65% Fe	Concentrate	Dry	690	0.0%		630	710		101.22	-0.5%	92.41		104.15
Liaoning	Anshar	65% Fe	Concentrate	Wet	465	0.0%		445	550		68.21	-0.5%	65.2	8	80.68
Shandong	Zibo	65% Fe	Concentrate	Dry	680	3.0%		620	690		99.75	2.5%	90.9	95	101.22
Week End	ing August 03,	2018			This week	Change %	6	Low <sup>4</sup>	High ⁴	1 E	<sup>1</sup> Exchange rate applied: RMB/USD = 6.8313 <sup>2</sup> Since March 1				
China Mine	es Concentrato	Composite	e Index RMB,	/wt	567.06	0.9%		534.50	628.33	<sup>3</sup> V	<sup>3</sup> Weekly exchange rate applied: RMB/USD 6.8171 <sup>4</sup> Last 12 months				
						MAF	RKET CO	MMENTARY	r						
After two days of brisk activities, the market was relatively calm today as prices saw little upside movement. The iron ore DCE futures market eased as of 3pm this afternoon, with fewer transactions concluded and low demand from traders and mills. Rio Tinto also refuted rumours that their shipments for September will be cut by about 10 ships. It remains unclear if the company will proceed with rail maintenance.  PLATFORM TRADES AND TENDERS IRON ORE HIGH/LOW GRADE PREMIUM/DISCOUNT															
61% Ee ti	rades at US\$6	8 18 for 1	70 000t 25	Διισ_3 9				August 08 2	018			PORT S		(RMB/W	г)
01/0101		.0.10 101 1	, 0,0001 201	, wg J .					Fe Conte		9	pread to IOP	162	% Spread	
									58% Fe Fi			-163		-31.	
								65% Fe Fines 193 37.55%							
IRON ORE PORT INDEX, FOT QINGDAO (RMB/WT)     IRON ORE HIGH/LOW O       750     50%       700     40%       650     20%       500     10%									IGH/LOW GR						

% Spread to 0%

-10%

-20%

-30%



## **IRON ORE FUTURES CONTRACTS**

DCE SGX Closing Date 08 Aug 3pm close 08 Aug 6pm Contract 11901 Change Change % Sep'18 Change Change % Closing Price 509.0 -1.17% -6.0 69.46 -1.03 -1.46% -7.15% Vol traded ('000 lots) 109.77 -8.5 11.96 -2.26 -15.92% 11.47% 82.31 8.5 109.93 -0.26 -0.24% Open positions ('000 lots) -0.59% Day Low 505.5 -3.0 69.32 -0.13 -0.19% Day High 0.5 0.10% 1.21 1.71% 516.5 71.81

	FREIGHT RATES										
August 07, 2018			FREIGHT RATES - DRY BULK US\$/wet tonne								
Route	Designation		Change	Change %	Low ⁴	High ⁴					
W. Australia - Qingdao	C5	9.47	-0.51	-5.10%	5.109	10.002					
Tubarao - Qingdao	C3	24.48	-0.28	-1.12%	12.705	24.76					

-40% 2-Apr-18 9-Apr-18 16-Apr-18 23-Apr-18 30-Apr-18 7-May-18 28-May-18 4-Jun-18 11-Jun-18 18-Jun-18 25-Jun-18 2-Jul-18 9-Jul-18 21-May-18 14-May-18 IOPI65 % Spread to IOPI62 IOPI58 % Spread to IOPI62

#### **IRON ORE PORT INVENTORIES**

	Week Ending August 03, 2018 (million tonnes)										
Province	This week	Change %	Low <sup>4</sup>	High <sup>4</sup>							
Jingtang	16.50	-3.51%	14.11	19.00							
Qingdao	18.90	-0.53%	15.60	19.97							
Caofeidian	18.72	0.65%	16.62	25.30							
Tianjin	10.48	6.94%	8.35	11.00							
Rizhao	17.45	- <b>0.4</b> 6%	13.10	19.00							
Total (35 Ports)	140.74	0.29%	123.49	150.04							
	PI	OOMBERG									

#### BLOOMBERG

BLOOMBERG TICKERS									
FOT Qingdao (RMB/wet tonne)	CFR Qingdao Equivalent (USD/dry tonne)								
IRCNQ001	IRCNQ004								
IRCNQ002	IRCNQ005								
IRCNQ003	IRCNQ006								
	FOT Qingdao (RMB/wet tonne) IRCNQ001 IRCNQ002								

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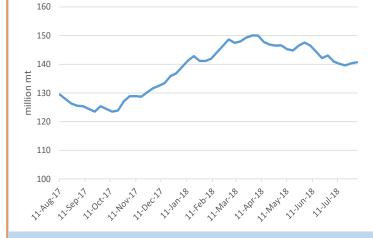
16-Jul-18 23-Jul-18 30-Jul-18 6-Aug-18





IRON ORE BE	RAND SPOT PRIC	E ASSESMENTS	
August 08 2018	PORT	STOCK INDEX (R	MB/WT)
	Price	Change	Diff to IOPI62
Roy Hill	497	2	-17
SIMEC Fines	477	2	-37
PB Fines	497	3	-17
Newman Fines	523	2	9
MAC Fines	501	1	-13
Jimblebar Blended Fines	460	2	-54
Carajas Fines	764	2	250
Brazilian SSF	549	2	35
Brazilian Blend Fines	546	3	32
RTX Fines	476	6	-38
August 08 2018	PORT	STOCK INDEX (R	MB/WT)
	Price	Change	Diff to IOPI58
SSF	304	-1	-47
FMG Blended Fines	352	2	1
Robe River	341	3	-10
Western Fines	307	-1	-44
Atlas Fines	284	-6	-67
Yandi	319	-8	-32
			·c





# CHINA DOMESTIC COMPOSITE MINES INDEX (RMB/Wet Tonne, including VAT) 640 620 600 580 560 540 520

## A.Feb China Domestic Composite Mines Index

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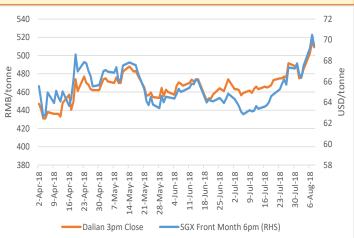
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#### AVERAGE IRON ORE BRAND SPECIFICATIONS FOR PORT STOCK SALES

SPECIFICATIONS APPLIED FOR 62% BRAND ASSESSMENT										
Fe	Alumina	Silica	Phos	Moisture						
61.00%	2.20%	4.50%	0.055%	8.00%						
60.00%	2.30%	6.30%	0.060%	6.00%						
61.57%	2.41%	3.69%	0.100%	9.03%						
62.57%	2.35%	3.98%	0.100%	7.58%						
61.21%	2.21%	4.64%	0.090%	7.52%						
61.04%	2.86%	4.67%	0.100%	6.85%						
65.61%	0.99%	1.87%	0.060%	8.50%						
62.00%	1.00%	6.50%	0.040%	6.00%						
62.87%	1.38%	4.86%	0.070%	8.64%						
61.00%	3.10%	4.50%	0.135%	7.50%						
SPECIFICAT	TIONS APPLI	ED FOR 58%	BRAND ASS	SESSMENTS						
Fe	Alumina	Silica	Phos	Moisture						
56.51%	3.03%	6.26%	0.050%	9.14%						
58.33%	2.68%	5.80%	0.070%	7.17%						
56.71%	3.11%	5.11%	0.030%	8.69%						
57.61%	2.94%	6.88%	0.070%	7.56%						
56.59%	2.55%	7.14%	0.080%	8.46%						
	Fe           61.00%           60.00%           61.57%           61.57%           61.21%           61.21%           61.04%           65.61%           62.87%           61.00%           52.51%           56.51%           58.33%           56.71%           57.61%	Fe         Alumina           61.00%         2.20%           60.00%         2.30%           61.57%         2.41%           62.57%         2.35%           61.21%         2.21%           61.04%         2.86%           65.61%         0.99%           62.00%         1.00%           62.87%         1.38%           61.00%         3.10%           SPECIFICATIONS APPLI           Fe           Alumina           56.51%         3.03%           58.33%         2.68%           56.71%         3.11%           57.61%         2.94%	Fe         Alumina         Silica           61.00%         2.20%         4.50%           60.00%         2.30%         6.30%           61.57%         2.41%         3.69%           61.57%         2.41%         3.69%           62.57%         2.35%         3.98%           61.21%         2.21%         4.64%           61.04%         2.86%         4.67%           65.61%         0.99%         1.87%           62.00%         1.00%         6.50%           62.87%         1.38%         4.86%           61.00%         3.10%         4.50%           SPECIFICATIONS APPLIED FOR 58%           Fe         Alumina           56.51%         3.03%         6.26%           58.33%         2.68%         5.80%           56.71%         3.11%         5.11%           57.61%         2.94%         6.88%	Fe         Alumina         Silica         Phos           61.00%         2.20%         4.50%         0.055%           60.00%         2.30%         6.30%         0.060%           61.57%         2.41%         3.69%         0.100%           61.57%         2.35%         3.98%         0.100%           62.57%         2.35%         3.98%         0.100%           61.21%         2.21%         4.64%         0.090%           61.04%         2.86%         4.67%         0.100%           65.61%         0.99%         1.87%         0.060%           62.87%         1.38%         4.86%         0.070%           61.00%         3.10%         4.50%         0.135%           SPECIFICATURES APPLIED FOR 58% BRAND ASS           Fe         Alumina         Silica         Phos           56.51%         3.03%         6.26%         0.050%           58.33%         2.68%         5.80%         0.070%           56.71%         3.11%         5.11%         0.030%           57.61%         2.94%         6.88%         0.070%						

1.40% FUTURE TRADING—FRONT MONTH CLOSING PRICE

57.19%



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Yandi

RMB/WT

500

A-AUB-17

A-002-27

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0.040%

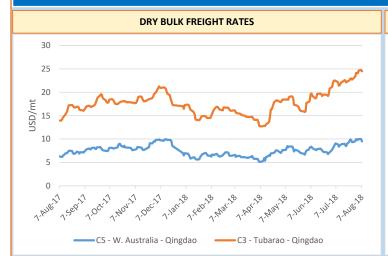
8.85%

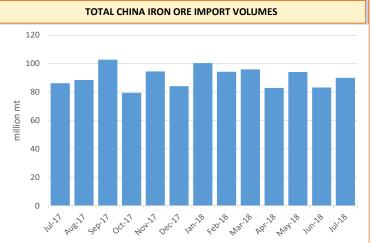
6.39%

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#### **Steel Spot Market Prices - China**

Steel Spot Market RMB/tonne				Rebar and HRC spot prices
Product	3/8/2018	Change	Change %	\$/mt 800 _
ReBar HRB400	4,287.0	70.0	1.66%	750 - My
Wirerod Q300 ¢6.5mm	4,551.0	64.0	1.43%	700 650 - An Andread - And
HRC Q235/SS400 5.5mm*1500*C	4,296.0	13.0	0.30%	600 - AM LAALE Vinne home home
CRC SPCC/ST12 1.0mm*1250*2500	4,753.0	47.0	1.00%	
Medium & Heavy Plate Q235B 20mm	4,393.0	60.0	1.38%	Juli we i con to with out out out and and we the series we
GI ST02Z 1.0mm*1000*C	5,345.0	45.0	0.85%	$\gamma^{3}$ $\kappa^{3}$ $q^{6}$ $q^{6}$ $\gamma^{6}$ $\gamma^{6}$ $\gamma^{6}$ $\kappa^{6}$ $\kappa^{6}$ $\kappa^{7}$ $\kappa^{7$
Billet Q235 150*150mm	3,850.0	60.0	1.58%	Source: SMM
CHINESE STEE	L EXPORT PRICE	s		CHINESE STEEL INVENTORIES

#### CHINESE STEEL INVENTORIES

China Export Prices USD/tonne					Steel Inventories³ (unit: 1000 tonnes)					
Product	Specification	Export tax (+)/Vate rebate (-)		Change	Product	3/8/2018	27/7/2018	Change	Change %	
			3/8/2018		Rebar	4,593	4,550	43	0.95%	
Rebar	BS4449 460B 12-25mm, + chrome	-13%	570	0	Wirerod	1.195	1.179	16	1.36%	
Wire Rod	SAE1008 6.5-10mm +chrome	-9%	575	0		,	, -	-		
Hot-rolled coil	SS400/Q235 4.0-10.mm	-9%	575	-5	Hot-rolled Coil	2,174	2,145	29	1.35%	
Cold-rolled coil	SPCC 1.0mm	-13%	620	0	Medium & Thick Plate	948	954	-6	-0.63%	
Medium & Heavy plate	A-level Shipe plate 12-25mm	0%	610	0	Cold-rolled Coil	1,173	1,180	-7	-0.59%	
Galvanised	ST02Z/SGCC 1.0mm	-13%	690	0	Total	10.084	10.008	76	0.76%	

Note: Calculation formula for converting export prices of rebar, cold-rolled steel and galvanizing into prices in China's spot market = FOB\* exchange rate\*115/(115-0.13); Calculation formula for converting export prices of wire rod and hot-rolled steel into prices in hina's spot market = FOB\* exchange rate\*116/(116-0.09); Calculation formula for converting export prices of medium-thick plate into prices in China's spot market = FOB\* exchange rate

<sup>3</sup> SMM statistics cover inventories of major steel products in China's major markets: hotrolled steel inventories in 33 major cities; rebar and wire inventories in 35 major cities; coldrolled steel and medium-thick plate inventories in 31 major cities.

#### CHINESE STEEL MILL PROFITABILITY

SMM Tracking of	Steel Mill P8	&L - Rebar and H	ot-rolled Coil (RMB/tonne)
Category	Price	Change (WoW)	Note
MMi (Fe 62%), USD/mt exluding tax	62.54	-2.42	MMi index for 22nd June
Coke	1,970	0	2nd grade met coke, Tangshan, incl. tax
Steel Scrap	2,190	120	steel scrap (6mm) in Zhangjiagang, exl. tax
Billet Cost	2,715	-9	Q234, incl. tax
Rebar cost - Blast furnace	2,979	-9	calculated based on theoretical w eight, incl. tax
Rebar profit - Blast furnace	1,131	109	based on Shanghai prices, incl. tax
Hot-rolled coil cost - Blast furnace	3,042	-9	based on actual w eight, incl. tax
Hot-rolled coil proft - Blast furnace	1,248	9	based on Shanghai prices, incl. tax

Note: 1 Costs in the table are caluclated based on todays market prices and facout our management, sales, financial and depreciations fees.

2. The cost refers to average cost in the industry based on SMM's survey of small, medium and large mills in China

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	I	RON ORE INDEX SPEC	CIFICATIONS, COMPI	LATION RATIONALE AND DATA EXCLUSIONS
	Iron Ore Index Sp	ecifications (Port)		Iron Ore Index Compilation Rationale and Data Exclusions
	65% Fe Fines	62% Fe Fines	58% Fe Fines	
Fe %	65.00	62.00	58.00	MMi iron ore port stock indices are compiled from data provided by companies that are part
Alumina %	1.40	2.25	2.25	of the iron ore supply chain and involved in spot market transactions. The indices are calculat- ed using detailed transaction-level data submitted to MMi by these companies. This data is
Silica%	1.50	4.00	5.50	normalised to the appropriate specifications and screened to remove outliers before volume-
Phosphorus %	0.06	0.09	0.05	weighted average prices are calculated from the remaining core set of data.
Sulphur %	0.01	0.02	0.02	For more details on MMi's iron ore methodology please download the guide published on our
Moisture %	8.00	8.00	9.00	website at:
Sizing		low 10mm for at lea m of 40% below 150	0,	Data Exclusions* Port Index: 0
Pricing Point		Qingdao Port		* Number of price submissions for iron ore indices that were excluded from index calculations today as they were anomalous and could not be verified
Timing (Seaborne)	Loading within	n 4 weeks, Delivery v	within 8 weeks	
Payment Terms		L/C at sight		]

#### IRON ORE DOMESTIC CONCENTRATE INDEX CALCULATION METHODOLOGY

The compilation method for price index generally refers to the compilation method of CPI price index and other price indices, breakdown the price data and calculate the average value according to a certain method, taking the vertical axis as the regional composite index (average of different grade index) and the horizontal axis as the grade composite index (average of different regional index), a total composite index for domestic ore can be output ultimately. The process system is also adopted in the calculation i.e. each sub-index can be obtained as well.

	IRON ORE PORT INDEX NORMALISATION DIFFERENTIALS									
	Product Differentials (RMB/we	Differentials to Qingdao Port (RMB/wet tonne)								
	Applicable range	Port	Value	Change						
	High Grade Fe 60 - 63%	16.00	0.00	Bayuquan	-10.00	0.00				
	High Grade Fe 63 - 64%	70.00	0.00	Beilun	5.00	0.00				
1% Fe	High Grade Fe 64 - 65%	80.00	0.00	Caofeidian	-10.00	0.00				
	High Grade Fe 65 - 65.5%	80.00	0.00	Dalian	0.00	0.00				
	Low Grade Fe	14.00	2.00	Fangcheng	0.00	0.00				
	High Fe Grade Al <2.25%	31.00	0.00	Jiangyin	-30.00	0.00				
1% Alumina	High Fe Grade Al 2.25-4%	25.00	0.00	Jingtang	-10.00	0.00				
	Low Fe Grade	5.00	-5.00	Lanshan	0.00	0.00				
	High Fe Grade Si <4%	0.00	0.00	Lanqiao	0.00	0.00				
1% Silica	High Fe Grade Si <4 - 6.5%	6.00	0.00	Lianyungang	0.00	0.00				
1% SIIICa	High Fe Grade Si <6.5 - 9%	14.00	0.00	Majishan	0.00	0.00				
	Low Fe Grade	29.00	3.00	Nantong	-30.00	0.00				
0.01%	High Fe Grade 0.08% <p<0.115%< td=""><td>0.00</td><td>-1.00</td><td>Qingdao</td><td>0.00</td><td>0.00</td></p<0.115%<>	0.00	-1.00	Qingdao	0.00	0.00				
	High Fe grade 0.115% <p<0.15%< td=""><td>5.00</td><td>-3.00</td><td>Rizhao</td><td>0.00</td><td>0.00</td></p<0.15%<>	5.00	-3.00	Rizhao	0.00	0.00				
Phosphorus	Low Fe Grade0.08 < P < 0.15%	4.00	0.00	Tianjin	-25.00	0.00				

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