

IRON ORE PORT STOCK INDEX (IOPI)

August 20 2018		FOT Qingdao (inc. 16% VAT), RMB/wet tonne							CFR Qingdao Equivalent (exc. 16% VAT), USD/dry tonne <sup>1</sup>						
Index	Fe Content	Price	Change	Change %	MTD	YTD	Low <sup>2</sup>	High <sup>2</sup>	Price	Change	Change %	MTD	YTD	Low <sup>2</sup>	High <sup>2</sup>
IOPI62	62% Fe Fines	504	-7	-1.4%	507	482	443	559	64.91	-0.78	-1.2%	65.49	65.41	61.36	77.89
IOPI58	58% Fe Fines	367	6	1.7%	356	335	304	376	46.23	0.94	2.1%	44.80	44.14	40.67	50.97
IOPI65	65% Fe Fines	687	-14	-2.0%	699	611	541	710	89.86	-1.68	-1.8%	91.82	83.99	75.83	97.10

IRON ORE DOMESTIC CONCENTRATE SPOT PRICE ASSESSMENTS AND COMPOSITE INDEX

Week Ending August 17, 2018				RMB/tonne (excluding tax)				USD/tonne (excluding tax) <sup>3</sup>			
Province	Region	Product	Basis	This week	Change %	Low <sup>2</sup>	High <sup>2</sup>	This week	Change %	Low <sup>2</sup>	High <sup>2</sup>
Hebei	Hanxing	66% Fe Concentrate	Dry	654	2.5%	579	682	95.05	1.9%	84.15	99.12
Hebei	Qian'an	65% Fe Concentrate	Dry	705	0.7%	630	710	102.46	0.1%	91.56	103.19
Liaoning	Anshan	65% Fe Concentrate	Wet	485	4.3%	445	550	70.49	3.7%	64.68	79.94
Shandong	Zibo	65% Fe Concentrate	Dry	725	5.1%	620	725	105.37	4.4%	90.11	105.37
Week Ending August 17, 2018				This week	Change %	Low <sup>4</sup>	High <sup>4</sup>	<sup>1</sup> Exchange rate applied: RMB/USD = 6.8718 <sup>2</sup> Since March 1 <sup>3</sup> Weekly exchange rate applied: RMB/USD 6.8804 <sup>4</sup> Last 12 months			
China Mines Concentrate Composite Index RMB/WT				589.76	2.6%	534.50	628.33				

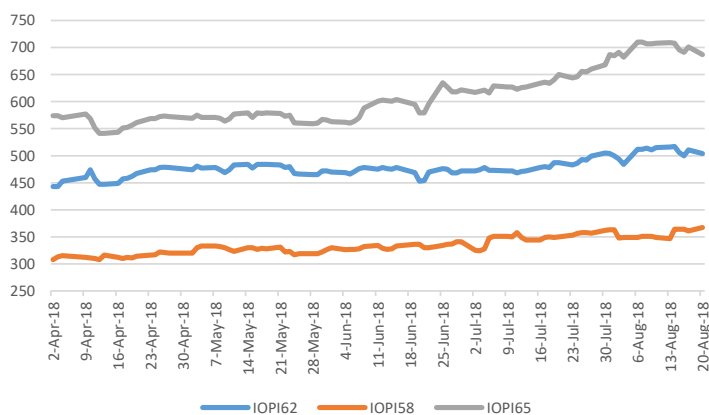
MARKET COMMENTARY

According to SMM, about 68 vessels with 10.05 million mt of iron ore are expected to arrive at major Chinese ports during August 17-23, up 880,000 mt from 9.17 million mt during August 10-16. For the same period, volumes of iron ore departing Australian ports are likely to decrease 700,000 mt to 15.34 million mt while those leaving Brazilian ports are likely to rise by 240,000 mt to 8.1 million mt. Iron ore seaborne arrivals at ports in Shandong province are estimated to inch up this week while those arriving at ports in Tangshan area would hold steady. Buoyed by a gain of 50 yuan/mt in billet over the weekend, market sentiment was positive as traders tried to push higher. Mills, however, stood on the side-lines and transacted volumes dropped.

PLATFORM TRADES AND TENDERS

61% Fe fines trades at USD\$66.26 for 170,000t 2—11 Sep LAYCAN  
COREX trades BRBF at US\$73.25 for 170,000t 12—21 Sep delivery

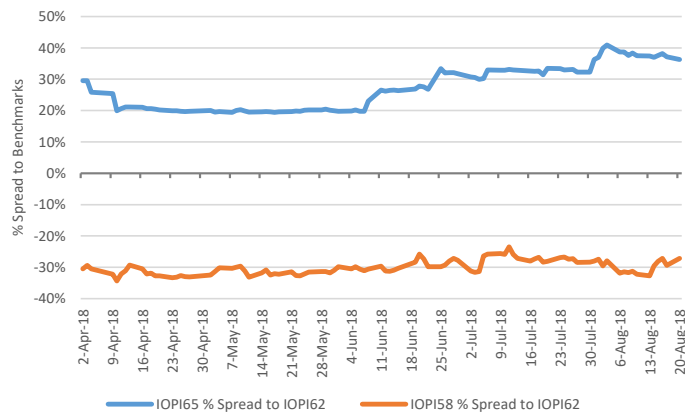
IRON ORE PORT INDEX, FOT QINGDAO (RMB/WT)



IRON ORE HIGH/LOW GRADE PREMIUM/DISCOUNT

August 20 2018	PORT STOCK INDEX (RMB/WT)	
Fe Content	Spread to IOPI62	% Spread to IOPI62
58% Fe Fines	-137	-27.18%
65% Fe Fines	183	36.31%

IRON ORE HIGH/LOW GRADE PREMIUM/DISCOUNT



IRON ORE FUTURES CONTRACTS

Closing Date	DCE			SGX		
	20 Aug 3pm close			20 Aug 6pm		
Contract	I1901	Change	Change %	Sep'18	Change	Change %
Closing Price	506.5	2.0	0.40%	68.12	0.18	0.26%
Vol traded ('000 lots)	166.17	12.2	7.93%	8.67	-8.47	-49.44%
Open positions ('000 lots)	88.33	6.3	7.70%	108.38	-6.50	-5.66%
Day Low	502.0	10.0	2.03%	67.67	2.23	3.41%
Day High	508.0	2.0	0.40%	68.50	0.44	0.65%

FREIGHT RATES

August 17, 2018		FREIGHT RATES - DRY BULK US\$/wet tonne				
Route	Designation	Change	Change %	Low <sup>4</sup>	High <sup>4</sup>	
W. Australia - Qingdao	C5	9.59	0.10	1.05%	5.109	10.002
Tubarao - Qingdao	C3	24.23	-0.16	-0.67%	12.705	24.76

IRON ORE PORT INVENTORIES

Week Ending August 17, 2018 (million tonnes)				
Province	This week	Change %	Low <sup>4</sup>	High <sup>4</sup>
Jingtang	16.10	-3.59%	14.11	19.00
Qingdao	19.00	1.60%	15.60	19.97
Caofeidian	18.00	-1.10%	16.62	25.30
Tianjin	9.80	-2.97%	8.60	11.00
Rizhao	17.05	-1.96%	13.10	19.00
Total (35 Ports)	138.82	-0.96%	123.49	150.04

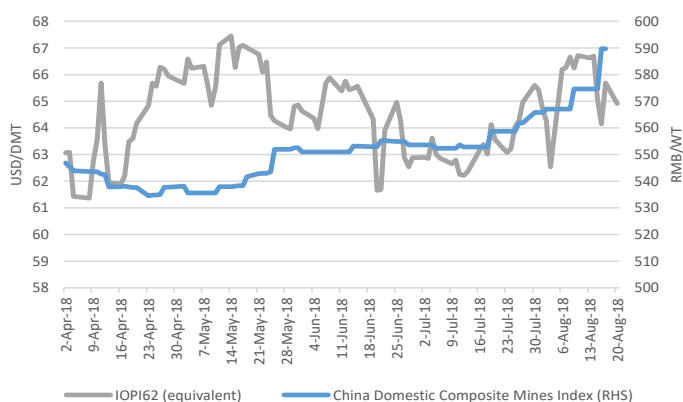
BLOOMBERG

BLOOMBERG TICKERS		
	FOT Qingdao (RMB/wet tonne)	CFR Qingdao Equivalent (USD/dry tonne)
IOPI62	IRCNQ001	IRCNQ004
IOPI58	IRCNQ002	IRCNQ005
IOPI65	IRCNQ003	IRCNQ006

## Daily Iron Ore Index Report

August 20, 2018

### MMi BENCHMARK IRON ORE PRICES



### CHINA DOMESTIC COMPOSITE MINES INDEX (RMB/Wet Tonne, including VAT)



### IRON ORE BRAND SPOT PRICE ASSESSMENTS

August 20 2018	PORT STOCK INDEX (RMB/WT)		
	Price	Change	Diff to IOPI62
Newman Fines	479	-11	-25
SIMEC Fines	432	-28	-72
PB Fines	488	-7	-16
Newman Fines	507	-9	3
MAC Fines	479	-13	-25
Jimblebar Blended Fines	448	-12	-56
Carajas Fines	742	-15	238
Brazilian SSF	511	-30	7
Brazilian Blend Fines	532	-15	28
RTX Fines	456	-12	-48

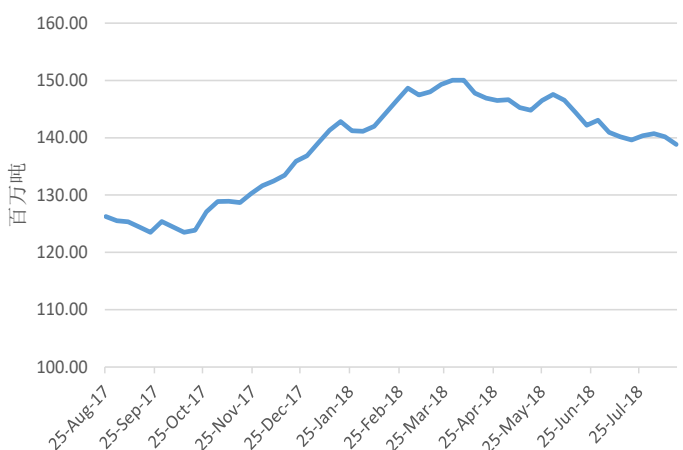
August 20 2018	PORT STOCK INDEX (RMB/WT)		
	Price	Change	Diff to IOPI58
SSF	317	4	-50
FMG Blended Fines	367	4	0
Robe River	355	3	-12
Western Fines	322	4	-45
Atlas Fines	298	5	-69
Yandi	335	9	-32

### AVERAGE IRON ORE BRAND SPECIFICATIONS FOR PORT STOCK SALES

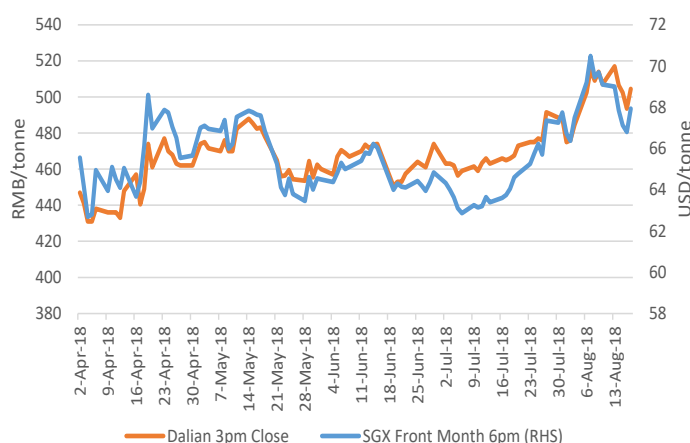
August 20 2018	SPECIFICATIONS APPLIED FOR 62% BRAND ASSESSMENTS				
	Fe	Alumina	Silica	Phos	Moisture
Roy Hill	61.00%	2.20%	4.50%	0.055%	8.00%
SIMEC Fines	60.00%	2.30%	6.30%	0.060%	6.00%
PB Fines	61.64%	2.38%	3.62%	0.100%	8.99%
Newman Fines	62.43%	2.38%	4.19%	0.080%	7.51%
MAC Fines	61.28%	2.25%	4.67%	0.090%	7.81%
Jimblebar Blended Fines	61.35%	2.81%	4.66%	0.090%	6.79%
Carajas Fines	65.61%	0.99%	1.87%	0.060%	8.50%
Brazilian SSF	62.00%	1.00%	6.50%	0.040%	6.00%
Brazilian Blend Fines	62.90%	1.37%	4.82%	0.070%	8.51%
RTX Fines	61.00%	3.10%	4.50%	0.135%	7.50%

August 20 2018	SPECIFICATIONS APPLIED FOR 58% BRAND ASSESSMENTS				
	Fe	Alumina	Silica	Phos	Moisture
SSF	56.51%	3.04%	6.28%	0.050%	9.13%
FMG Blended Fines	58.34%	2.70%	5.82%	0.070%	7.17%
Robe River	56.71%	3.11%	5.11%	0.030%	8.69%
Western Fines	57.61%	2.94%	6.88%	0.070%	7.56%
Atlas Fines	56.59%	2.55%	7.14%	0.080%	8.46%
Yandi	57.19%	1.40%	6.39%	0.040%	8.85%

### TOTAL IRON ORE INVENTORIES AT CHINA PORTS



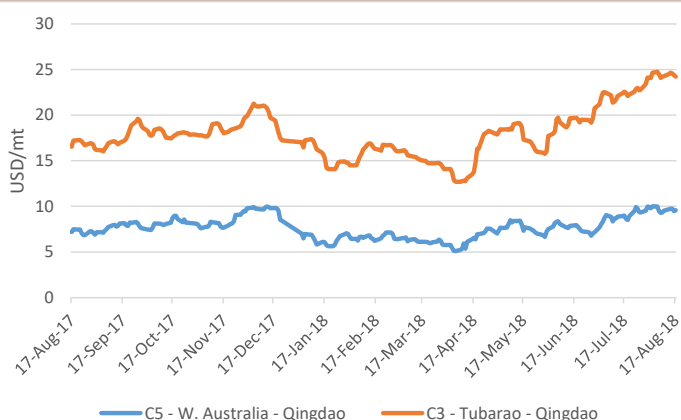
### FUTURE TRADING—FRONT MONTH CLOSING PRICE



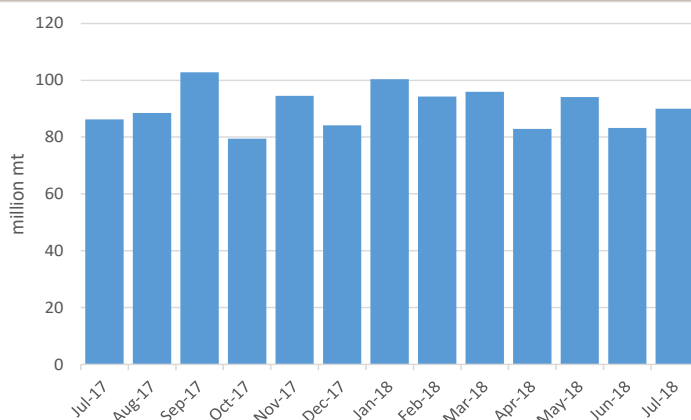
## Daily Iron Ore Index Report

August 20, 2018

### DRY BULK FREIGHT RATES



### TOTAL CHINA IRON ORE IMPORT VOLUMES

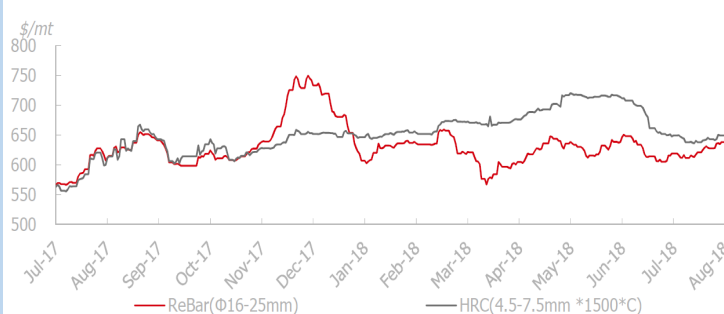


### Steel Spot Market Prices - China

#### Steel Spot Market RMB/tonne

Product	17/8/2018	Change	Change %
ReBar HRB400 φ18mm	4,491.0	126	2.89%
Wirerod Q300 φ6.5mm	4,739.0	120	2.60%
HRC Q235/SS400 5.5mm*1500°C	4,342.0	40	0.93%
CRC SPCC/ST12 1.0mm*1250*2500	4,826.0	26	0.54%
Medium & Heavy Plate Q235B 20mm	4,460.0	20	0.45%
GI ST02Z 1.0mm*1000°C	5,370.0	15	0.28%
Billet Q235 150*150mm	4,040.0	67	1.69%

#### Rebar and HRC spot prices



Source: SMM

### CHINESE STEEL EXPORT PRICES

#### China Export Prices USD/tonne

Product	Specification	Export tax (+)/Vate rebate (-)	Change
17/8/2018			
Rebar	BS4449 460B 12-25mm, + chrome	-13%	560 15
Wire Rod	SAE1008 6.5-10mm +chrome	-9%	575 0
Hot-rolled coil	SS400/Q235 4.0-10.0mm	-9%	580 0
Cold-rolled coil	SPCC 1.0mm	-13%	620 0
Medium & Heavy plate	A-level Shipe plate 12-25mm	0%	610 0
Galvanised	ST02Z/SGCC 1.0mm	-13%	690 0

Note: Calculation formula for converting export prices of rebar, cold-rolled steel and galvanizing into prices in China's spot market = FOB \* exchange rate \* 1.16 / (1.16 - 0.03); Calculation formula for converting export prices of wire rod and hot-rolled steel into prices in China's spot market = FOB \* exchange rate \* 1.16 / (1.16 - 0.09); Calculation formula for converting export prices of medium-thick plate into prices in China's spot market = FOB \* exchange rate

### CHINESE STEEL INVENTORIES

#### Steel Inventories<sup>3</sup> (unit: 1000 tonnes)

Product	17/8/2018	10/8/2018	Change	Change %
Rebar	4,517	4,531	-14	-0.31%
Wirerod	1,271	1,236	35	2.83%
Hot-rolled Coil	2,238	2,217	21	0.95%
Medium & Thick Plate	972	959	13	1.36%
Cold-rolled Coil	1,179	1,181	-2	-0.17%
<b>Total</b>	<b>10,176</b>	<b>10,124</b>	<b>52</b>	<b>0.51%</b>

<sup>3</sup> SMM statistics cover inventories of major steel products in China's major markets: hot-rolled steel inventories in 33 major cities; rebar and wire inventories in 35 major cities; cold-rolled steel and medium-thick plate inventories in 31 major cities.

### CHINESE STEEL MILL PROFITABILITY

#### SMM Tracking of Steel Mill P&L - Rebar and Hot-rolled Coil (RMB/tonne)

Category	Price	Change (WoW)	Note
MMI (Fe 62%), USD/mt excluding tax	65.69	-1.03	MMI index for 22nd June
Coke	2,270	100	2nd grade met coke, Tangshan, incl. tax
Steel Scrap	2,280	0	steel scrap (6mm) in Zhangjiagang, excl. tax
Billet Cost	2,936	48	Q234, incl. tax
Rebar cost - Blast furnace	3,207	52	calculated based on theoretical weight, incl. tax
Rebar profit - Blast furnace	1,103	98	based on Shanghai prices, incl. tax
Hot-rolled coil cost - Blast furnace	3,263	47	based on actual weight, incl. tax
Hot-rolled coil profit - Blast furnace	1,077	-7	based on Shanghai prices, incl. tax

Note: 1 Costs in the table are calculated based on today's market prices and factor our management, sales, financial and depreciations fees.

2. The cost refers to average cost in the industry based on SMM's survey of small, medium and large mills in China

IRON ORE INDEX SPECIFICATIONS, COMPILATION RATIONALE AND DATA EXCLUSIONS

Iron Ore Index Specifications (Port)				Iron Ore Index Compilation Rationale and Data Exclusions	
	65% Fe Fines	62% Fe Fines	58% Fe Fines		
Fe %	65.00	62.00	58.00	MMI iron ore port stock indices are compiled from data provided by companies that are part of the iron ore supply chain and involved in spot market transactions. The indices are calculated using detailed transaction-level data submitted to MMI by these companies. This data is normalised to the appropriate specifications and screened to remove outliers before volume-weighted average prices are calculated from the remaining core set of data.  For more details on MMI's iron ore methodology please download the guide published on our website at:  <u>Data Exclusions*</u> Port Index: 0 * Number of price submissions for iron ore indices that were excluded from index calculations today as they were anomalous and could not be verified	
Alumina %	1.40	2.25	2.25		
Silica%	1.50	4.00	5.50		
Phosphorus %	0.06	0.09	0.05		
Sulphur %	0.01	0.02	0.02		
Moisture %	8.00	8.00	9.00		
Sizing	Granular size below 10mm for at least 90% of cargo; maximum of 40% below 150 micron				
Pricing Point	Qingdao Port				
Timing (Seaborne)	Loading within 4 weeks, Delivery within 8 weeks				
Payment Terms	L/C at sight				

IRON ORE DOMESTIC CONCENTRATE INDEX CALCULATION METHODOLOGY

The compilation method for price index generally refers to the compilation method of CPI price index and other price indices, breakdown the price data and calculate the average value according to a certain method, taking the vertical axis as the regional composite index (average of different grade index) and the horizontal axis as the grade composite index (average of different regional index), a total composite index for domestic ore can be output ultimately. The process system is also adopted in the calculation i.e. each sub-index can be obtained as well.

IRON ORE PORT INDEX NORMALISATION DIFFERENTIALS

Product Differentials (RMB/wet tonne)				Differentials to Qingdao Port (RMB/wet tonne)		
	Applicable range	Value	Change	Port	Value	Change
1% Fe	High Grade Fe 60 - 63%	17.00	0.00	Bayuquan	-35.00	0.00
	High Grade Fe 63 - 64%	64.00	-3.00	Beilun	5.00	0.00
	High Grade Fe 64 - 65%	71.00	-3.00	Caofeidian	-15.00	0.00
	High Grade Fe 65 - 65.5%	71.00	-3.00	Dalian	-20.00	0.00
	Low Grade Fe	15.00	0.00	Fangcheng	-5.00	0.00
1% Alumina	High Fe Grade Al <2.25%	37.00	0.00	Jiangyin	-30.00	0.00
	High Fe Grade Al 2.25-4%	22.00	0.00	Jingtang	-15.00	0.00
	Low Fe Grade	6.00	3.00	Lanshan	0.00	0.00
1% Silica	High Fe Grade Si <4%	0.00	0.00	Lanqiao	0.00	0.00
	High Fe Grade Si <4 - 6.5%	20.00	9.00	Lianyungang	0.00	0.00
	High Fe Grade Si <6.5 - 9%	20.00	9.00	Majishan	0.00	0.00
	Low Fe Grade	29.00	0.00	Nantong	-30.00	0.00
0.01% Phosphorus	High Fe Grade 0.08%<P<0.115%	1.00	0.00	Qingdao	0.00	0.00
	High Fe grade 0.115%<P<0.15%	4.00	0.00	Rizhao	0.00	0.00
	Low Fe Grade 0.08 < P < 0.15%	4.00	-3.00	Tianjin	-25.00	0.00

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