

August 03, 2018

#### **IRON ORE PORT STOCK INDEX (IOPI)**

August 03	2018		FOT Qingdao (inc. 16% VAT), RMB/wet tonne					CFR Qingdao Equivalent (exc. 16% VAT), USD/dry tonne <sup>1</sup>							
Index	Fe Content	Price	Change	Change %	MTD	YTD	Low <sup>2</sup>	High <sup>2</sup>	Price	Change	Change %	MTD	YTD	Low <sup>2</sup>	High <sup>2</sup>
IOPI62	62% Fe Fines	484	-10	-2.0%	493	479	443	559	62.54	-1.73	-2.7%	63.86	65.36	61.36	77.89
IOPI58	58% Fe Fines	349	1	0.3%	353	332	304	376	44.02	-0.11	-0.2%	44.71	44.07	40.67	50.97
IOPI65	65% Fe Fines	682	-9	-1.3%	686	602	541	690	89.70	-1.74	-1.9%	90.43	83.18	75.83	97.10

### IRON ORE DOMESTIC CONCENTRATE SPOT PRICE ASSESSMENTS AND COMPOSITE INDEX

Week Ending July 27, 2018			RMB/tonne (excluding tax)				USD/tonne (excluding tax) <sup>3</sup>				
Province	Region	Product	Basis	This week	Change %	Low <sup>2</sup>	High <sup>2</sup>	This week	Change %	Low <sup>2</sup>	High <sup>2</sup>
Hebei	Hanxing	66% Fe Concentrate	Dry	610	1.5%	579	682	89.94	0.3%	85.37	100.55
Hebei	Qian'an	65% Fe Concentrate	Dry	690	1.5%	630	710	101.73	0.3%	92.88	104.68
Liaoning	Anshan	65% Fe Concentrate	Wet	465	-2.1%	445	550	68.56	-3.2%	65.61	81.09
Shandong	Zibo	65% Fe Concentrate	Dry	660	0.0%	620	690	97.31	-1.2%	91.41	101.73
Week Ending July 27, 2018				This week	Change %	Low <sup>4</sup>	High <sup>4</sup>	<sup>1</sup> Exchange rate applie	d: RMB/USD = 6.8322	<sup>2</sup> Since March 1	
China Mines Concentrate Composite Index RMB/WT			WT	561.85	0.6%	534.50	628.33	<sup>3</sup> Weekly exchange rat	te applied: RMB/USD 6.7	826 <sup>4</sup> Last 12 months	

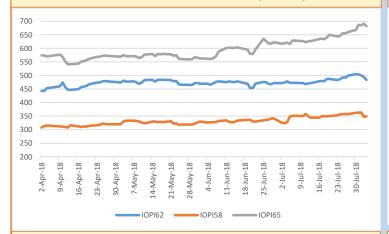
#### **MARKET COMMENTARY**

As of August 3, stocks of iron ore across 35 Chinese ports grew 410,000 mt on a weekly basis, to 140.74 million mt. Daily average deliveries from ports increased 172,000 mt week on week to 2.53 million mt. Demand from steel mills in east China picked up after typhoons and torrential rain ended. Deliveries from Caofeidian port remained unchanged and those from Jingtang port dipped as steel mills in the north continued with output controls. But stocks at Jingtang port continued to fall as arrivals did not grow. Iron ore quotations early this morning were stable despite a stronger DCE futures market, however transactions for concluded deals showed that some traders were keener to sell at lower levels. Other traders were less keen and monitored market developments.

#### **PLATFORM TRADES AND TENDERS**

GlobalOre: BRBF, 170,000mt, 62% US\$72.8 , 8.17-8.26 GlobalOre: IOCJ, 170,000mt, 65% US\$94.3, BL: July 30

### IRON ORE PORT INDEX, FOT QINGDAO (RMB/WT)



### IRON ORE FUTURES CONTRACTS

		DCE					
Closing Date	0	3 Aug 3pm clo	se	03 Aug 6pm			
Contract	11809	Change	Change %	Aug'18	Change	Change %	
Closing Price	484.5	8.5	1.79%	67.50	1.12	1.69%	
Vol traded ('000 lots)	100.79	15.0	17.49%	5.16	0.63	13.80%	
Open positions ('000 lots)	64.55	2.0	3.17%	102.70	-2.22	-2.11%	
Day Low	478.0	7.5	1.59%	66.38	0.60	0.91%	
Day High	487.5	10.5	2.20%	67.50	1.08	1.63%	

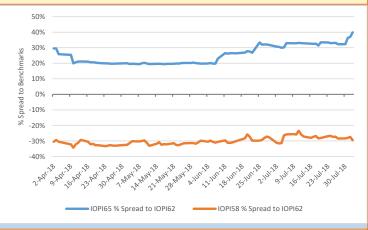
### FREIGHT RATES

August 02, 2018			FREIGHT	RATES - DRY BUL	K US\$/wet tonn	e
Route	Designation		Change	Change %	Low <sup>4</sup>	High ⁴
W. Australia - Qingdao	C5	9.81	-0.13	-1.33%	5.109	9.982
Tubarao - Qingdao	C3	24.08	-0.05	-0.19%	12.705	24.123

## IRON ORE HIGH/LOW GRADE PREMIUM/DISCOUNT

August 03 2018	PORT STOCK II	NDEX (RMB/WT)	
Fe Content	Spread to IOPI62	% Spread to IOPI62	
58% Fe Fines	-135	-27.89%	
65% Fe Fines	198	40.91%	

### IRON ORE HIGH/LOW GRADE PREMIUM/DISCOUNT



### IRON ORE PORT INVENTORIES

	Week Ending August 03, 2018 (million tonnes)										
Province This week Change % Low <sup>4</sup> Hig											
Jingtang	16.50	-3.51%	14.11	19.00							
Qingdao	18.90	-0.53%	15.60	19.97							
Caofeidian	18.72	0.65%	16.62	25.30							
Tianjin	10.48	6.94%	8.35	11.00							
Rizhao	17.45	-0.46%	13.10	19.00							
Total (35 Ports)	140.74	0.29%	123.49	150.04							

### BLOOMBERG

	BLOOMBERG TICKERS								
	FOT Qingdao (RMB/wet tonne)	CFR Qingdao Equivalent (USD/dry tonne)							
IOPI62	IRCNQ001	IRCNQ004							
IOPI58	IRCNQ002	IRCNQ005							
IOPI65	IRCNQ003	IRCNQ006							

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П	CHINA DOMESTIC COMPOSITE MINES INDEX (RMB/Wet Tonne, including VAT)
	640
	620
	600
	580 J
	₩ 560 × 560
	540
	520
	500
	24-111-12 24-1248-12 24-568-12 24-126-12 24-126-12 24-126-12 24-126-12 24-126-12 24-126-12 24-126-12 24-126-12
	China Domestic Composite Mines Index

IRON ORE BRAND SPOT PRICE ASSESMENTS									
August 03 2018	PORT STOCK INDEX (RMB/WT)								
	Price	Change	Diff to IOPI62						
Roy Hill	467	-11	-17						
SIMEC Fines	447	-12	-37						
PB Fines	467	-11	-17						
Newman Fines	494	-7	10						
MAC Fines	475	-3	-9						
Jimblebar Blended Fines	446	-8	-38						
Carajas Fines	734	-9	250						
Brazilian SSF	519	-10	35						
Brazilian Blend Fines	515	-8	31						
RTX Fines	450	-11	-34						

RIX FINES	450	-11	-34			
August 03 2018	PORT STOCK INDEX (RMB/WT)					
	Price Change Diff to IO					
SSF	303	-1	-46			
FMG Blended Fines	348	1	-1			
Robe River	336	2	-13			
Western Fines	306	-2	-43			
Atlas Fines	288	-2	-61			
Yandi	325	-1	-24			

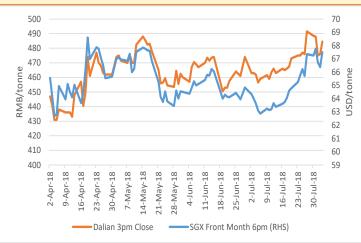
AVERAGE IRON ORE BRAND SPECIFICATIONS FOR PORT STOCK SALES											
August 03 2018	SPECIFICA:	SPECIFICATIONS APPLIED FOR 62% BRAND ASSESSMENT									
	Fe	Alumina	Silica	Phos	Moisture						
Roy Hill	61.00%	2.20%	4.50%	0.055%	8.00%						
SIMEC Fines	60.00%	2.30%	6.30%	0.060%	6.00%						
PB Fines	61.56%	2.42%	3.67%	0.100%	9.13%						
Newman Fines	62.59%	2.34%	3.99%	0.100%	7.46%						
MAC Fines	61.07%	2.13%	4.59%	0.090%	6.94%						
Jimblebar Blended Fines	61.03%	2.84%	4.68%	0.090%	6.86%						
Carajas Fines	65.61%	0.99%	1.87%	0.060%	8.50%						
Brazilian SSF	62.00%	1.00%	6.50%	0.040%	6.00%						
Brazilian Blend Fines	62.84%	1.39%	4.87%	0.070%	8.70%						
RTX Fines	61.00%	3.10%	4.50%	0.135%	7.50%						

August 03 2018	SPECIFICAT	SPECIFICATIONS APPLIED FOR 58% BRAND ASSESSMENTS							
	Fe	Alumina	Silica	Phos	Moisture				
SSF	56.51%	3.03%	6.26%	0.050%	9.14%				
FMG Blended Fines	58.33%	2.68%	5.80%	0.070%	7.17%				
Robe River	56.71%	3.11%	5.11%	0.030%	8.69%				
Western Fines	57.61%	2.94%	6.88%	0.070%	7.56%				
Atlas Fines	56.59%	2.55%	7.14%	0.080%	8.46%				
Yandi	57.19%	1.40%	6.39%	0.040%	8.85%				

### TOTAL IRON ORE INVENTORIES AT CHINA PORTS



## FUTURE TRADING—FRONT MONTH CLOSING PRICE

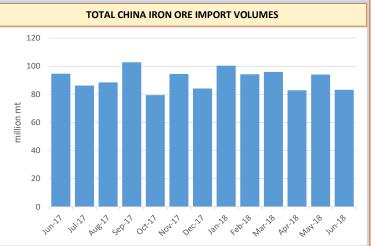


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### **Steel Spot Market Prices - China**

Steel Spot Market RMB/tonne			
Product	7/27/2018	Change	Change %
ReBar HRB400 ф18mm	4,217.0	81.0	1.96%
Wirerod Q300 ¢6.5mm	4,487.0	90.0	2.05%
HRC Q235/SS400 5.5mm*1500*C	4,283.0	39.0	0.92%
CRC SPCC/ST12 1.0mm*1250*2500	4,706.0	30.0	0.64%
Medium & Heavy Plate Q235B 20mm	4,333.0	17.0	0.39%
GI ST02Z 1.0mm*1000*C	5,300.0	10.0	0.19%
Billet Q235 150*150mm	3,790.0	70.0	1.88%



China Export Prices USD/tonne							
Product	Specification	Specification Export tax (+)/Vate rebate (-)		Change			
			7/27/2018				
Rebar	BS4449 460B 12-25mm, + chrome	-13%	570	-10			
Wire Rod	SAE1008 6.5-10mm +chrome	-9%	575	0			
Hot-rolled coil	SS400/Q235 4.0-10.mm	-9%	580	-5			
Cold-rolled coil	SPCC 1.0mm	-13%	620	0			
Medium & Heavy plate	A-level Shipe plate 12-25mm	0%	610	0			
Galvanised	ST02Z/SGCC 1.0mm	-13%	690	0			

**CHINESE STEEL EXPORT PRICES** 

Note: Calculation formula for converting export prices of rebar, cold-rolled steel and galvanizing into prices in China's spot market = FOB\* exchange rate\*156/(15-0.5); Calculation formula for converting export prices of wire rod and hot-rolled steel into prices in hina's spot market = FOB\* exchange rate \*156/(15-0.09); Calculation formula for converting export prices of medium-thick plate into prices in China's spot market = FOB\* exchange rate

**CHINESE STEEL INVENTORIES** 

### CHINESE STEEL MILL PROFITABILITY

SMM Tracking of Steel Mill P&L - Rebar and Hot-rolled Coil (RMB/tonne)						
Category	Price	Change (WoW)	Note			
MMi (Fe 62%), USD/mt exluding tax	64.96	1.40	MMi index for 22nd June			
Coke	1,970	0	2nd grade met coke, Tangshan, incl. tax			
Steel Scrap	2,070	30	steel scrap (6mm) in Zhangjiagang, exl. tax			
Billet Cost	2,724	26	Q234, incl. tax			
Rebar cost - Blast furnace	2,988	28	calculated based on theoretical w eight, incl. tax			
Rebar profit - Blast furnace	1,022	22	based on Shanghai prices, incl. tax			
Hot-rolled coil cost - Blast furnace	3,051	26	based on actual w eight, incl. tax			
Hot-rolled coil proft - Blast furnace	1,239	24	based on Shanghai prices, incl. tax			

Note: 1 Costs in the table are caluclated based on todays market prices and facout our management, sales, financial and depreciations fees.

 $2. The cost \, refers \, to \, average \, cost \, in \, the \, industry \, based \, on \, SMM \, 's \, survey \, of \, small, \, medium \, and \, large \, mills \, in \, China \, industry \, based \, on \, SMM \, 's \, survey \, of \, small \, in \, China \, in \, Chin$ 

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Steel Inventories3 (unit: 1000 tonnes) 7/27/2018 7/20/2018 **Product** Change Change % Rebar 4,550 4,584 -0.74% Wirerod 1,179 1,197 -1.50% -18 Hot-rolled Coil 2,145 2,133 12 0.56% Medium & Thick Plate 954 914 40 4.38% Cold-rolled Coil 1,180 1,214 -2.80% Total 10,008 10,042 -0.34%

<sup>&</sup>lt;sup>3</sup> SM M statistics cover inventories of major steel products in China's major markets: hot-rolled steel inventories in 33 major cities; rebar and wire inventories in 35 major cities; cold-rolled steel and medium-thick plate inventories in 31major cities.



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### IRON ORE INDEX SPECIFICATIONS, COMPILATION RATIONALE AND DATA EXCLUSIONS

			•	
Iron Ore Index Specifications (Port)				Iron Ore Index Compilation Rationale and Data Exclusions
	65% Fe Fines	62% Fe Fines	58% Fe Fines	
Fe %	65.00	62.00	58.00	MMi iron ore port stock indices are compiled from data provided by companies that are part
Alumina %	1.40	2.25	2.25	of the iron ore supply chain and involved in spot market transactions. The indices are calculated using detailed transaction-level data submitted to MMi by these companies. This data is
Silica%	1.50	4.00	5.50	normalised to the appropriate specifications and screened to remove outliers before volume-
Phosphorus %	0.06	0.09	0.05	weighted average prices are calculated from the remaining core set of data.
Sulphur %	0.01	0.02	0.02	For more details on MMi's iron ore methodology please download the guide published on our
Moisture %	8.00	8.00	9.00	website at:
Sizing	Granular size below 10mm for at least 90% of cargo; maximum of 40% below 150 micron		0 ,	Data Exclusions* Port Index: 0
Pricing Point	Qingdao Port  Loading within 4 weeks, Delivery within 8 weeks  L/C at sight			* Number of price submissions for iron ore indices that were excluded from index calculat today as they were anomalous and could not be verified
Timing (Seaborne)			within 8 weeks	today as they were anomalous and could not be verified
Payment Terms				

#### IRON ORE DOMESTIC CONCENTRATE INDEX CALCULATION METHODOLOGY

The compilation method for price index generally refers to the compilation method of CPI price index and other price indices, breakdown the price data and calculate the average value according to a certain method, taking the vertical axis as the regional composite index (average of different grade index) and the horizontal axis as the grade composite index (average of different regional index), a total composite index for domestic ore can be output ultimately. The process system is also adopted in the calculation i.e. each sub-index can be obtained as well.

IRON ORE PORT INDEX NORMALISATION DIFFERENTIALS						
	Product Differentials (RMB/we	Differentials to Qingdao Port (RMB/wet tonne)				
	Applicable range Value Change			Port	Value	Change
1% Fe	High Grade Fe 60 - 63%	16.00	1.00	Bayuquan	-10.00	0.00
	High Grade Fe 63 - 64%	70.00	0.00	Beilun	5.00	0.00
	High Grade Fe 64 - 65%	80.00	0.00	Caofeidian	-10.00	0.00
	High Grade Fe 65 - 65.5%	80.00	0.00	Dalian	0.00	0.00
	Low Grade Fe	12.00	0.00	Fangcheng	0.00	0.00
1% Alumina	High Fe Grade Al <2.25%	31.00	0.00	Jiangyin	-30.00	0.00
	High Fe Grade Al 2.25-4%	15.00	0.00	Jingtang	-10.00	0.00
	Low Fe Grade	10.00	0.00	Lanshan	0.00	0.00
	High Fe Grade Si <4%	0.00	0.00	Lanqiao	0.00	0.00
1% Silica High Fe Grade Si <4 - 6.5% High Fe Grade Si <6.5 - 9% Low Fe Grade	6.00	0.00	Lianyungang	0.00	0.00	
	High Fe Grade Si <6.5 - 9%	14.00	-3.00	Majishan	0.00	0.00
	Low Fe Grade	26.00	2.00	Nantong	-30.00	0.00
0.01% Phosphorus	High Fe Grade 0.08% <p<0.115%< td=""><td>1.00</td><td>0.00</td><td>Qingdao</td><td>0.00</td><td>0.00</td></p<0.115%<>	1.00	0.00	Qingdao	0.00	0.00
	High Fe grade 0.115% <p<0.15%< td=""><td>8.00</td><td>0.00</td><td>Rizhao</td><td>0.00</td><td>0.00</td></p<0.15%<>	8.00	0.00	Rizhao	0.00	0.00
	Low Fe Grade0.08 < P < 0.15%	4.00	1.00	Tianjin	-25.00	0.00

#### **CONTACT US**

MMI Singapore Office Details: Level 28, Manulife Tower, 8 Cross Street Singapore. Tel: + 65 6850 7629 E: <a href="mailto:jarek@mmiprices.com">jarek@mmiprices.com</a>
SMM Singapore Office Details: Level 28, Manulife Tower, 8 Cross Street Singapore. Tel: + 65 6850 7630 E: <a href="mailto:service.en@smm.cn">service.en@smm.cn</a>
SMM Shanghai Office Details: 9th FL, Building 9, Lujiazui Software Park, No.20, Lane 91, Pudong, Shanghai Tel: +86 021 5155 0306 E: <a href="mailto:service.en@smm.cn">service.en@smm.cn</a>

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